

The Queen's Awards
for Enterprise 2021



The Queen's Awards for Enterprise 2021

Press Book

- **INNOVATION**
- **INTERNATIONAL TRADE**
- **SUSTAINABLE DEVELOPMENT**
- **PROMOTING OPPORTUNITY**



NOT FOR PUBLICATION OR BROADCAST BEFORE 00.01 HOURS BST ON THURSDAY 29th APRIL
2021

PLEASE ENSURE THAT THERE IS NO PUBLICITY BEFORE THIS DEADLINE. RECIPIENTS OF THIS SUPPLEMENT SHOULD APPROACH ONLY THE HEAD OR NOMINATED CONTACT OF ANY BUSINESS AWARD WINNER FOR INFORMATION ABOUT THEIR ACHIEVEMENTS. INITIAL CONTACTS WITH OTHERS IN THE ORGANISATION MUST BE AVOIDED, AS THEY WILL NOT BE PRIVY TO THE EMBARRASSED MATERIAL.

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The Queen's Awards for Enterprise are the most prestigious awards for UK business, designed to recognise and encourage outstanding achievements in the fields of Innovation, International Trade, Sustainable Development and Promoting Opportunity (through social mobility). The Queen's Awards scheme was instituted by Royal Warrant in 1965 and the first Awards were made in 1966.

This year, 205 UK businesses have been recognised for their contribution to international trade, innovation, sustainable development and promoting opportunity (through social mobility):

Five of these companies won awards in the categories of both Innovation and International Trade. These winners are:

Apption Labs Limited (International Trade and Innovation)

Cobalt Aerospace Limited (International Trade and Innovation)

Insight Analytics Solutions Limited trading as ONYX InSight (International Trade and Innovation)

Process Instruments (UK) Limited (International Trade and Innovation)

The Skills Mill Limited (Sustainable Development and Promoting Opportunity)



International Trade
122



Innovation
48



Sustainable Development
17



Promoting Opportunity
18



The Queen's Awards for Enterprise 2021



Queen's Awards for Enterprise Categories:

Innovation

Innovation achievements are assessed for: invention, design or production of goods; performance of services; marketing and distribution; or, after-sale support of goods or services, that have realised outstanding commercial success over 2 years or continuous commercial success over 5 years.

International Trade

Winners have demonstrated that their business has achieved substantial growth in overseas earning and in commercial success (for their business size and sector) through either outstanding achievement over 3 years or continuous achievement over 6 years.

Promoting Opportunity (through social mobility)

This category recognises businesses and organisations that are providing high quality social mobility initiatives and programmes that specifically reach out and support people from disadvantaged backgrounds, in order to inspire and guide the best talent into their organisation and beyond.

The programmes include work experience, careers advice or mentoring for young people; offering non-graduate routes such as traineeships or changing recruitment practices; and, giving equal support and progression opportunities to all employees.

Sustainable Development

Winners in this category demonstrate commercially successful sustainable development practices. Sustainable development achievements are assessed for: invention, design or production of goods; performance of services; marketing and distribution; after-sale support of goods or services; or, management of resources or relationships with people and other organisations.

NOTES:

The Queen's Awards Office accepts no responsibility for the accuracy of the details contained herein.

The summaries have been approved by the respective winners and are provided merely as a guide to assist the media.

'Employees' refers to the number of staff in the UK at the time of application. Some organisations also have employees overseas.



Winners & Recipients

Region / Category



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Sustainable Development	-	
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International Trade	8	23
Promoting Opportunity	-	
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Winners & Recipients continued

Region / Category



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International Trade	12	77
Promoting Opportunity	1	83
Sustainable Development	2	84
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International Trade	14	86
Promoting Opportunity	2	93
Sustainable Development	2	94
Wales	6	
Innovation	-	
International Trade	5	95
Promoting Opportunity	-	
Sustainable Development	1	98
West Midlands	18	
Innovation	2	99
International Trade	13	100
Promoting Opportunity	2	106
Sustainable Development	1	107
Yorkshire & The Humber	16	
Innovation	4	108
International Trade	7	110
Promoting Opportunity	4	114
Sustainable Development	1	116



Winners & Recipients

Region / Category



Alpha BioPesticides Limited trading as AlphaBio Control Ltd

St John's Innovation Centre
Cowley Road
Cambridge
Cambridgeshire
CB4 0WS

Website: www.alphabiocontrol.com
Employees: 9
Immediate Parent: De Sangosse SAS
Chief Executive: Mr Iain Fleming
Press Contact: Mr Julian Little
Tel: 07900 276999
Email: julian.little@alphabiocontrol.com

Cambridge-based Alpha BioPesticides Limited, trading as AlphaBio Control Limited, is a crop pest control company established in 2011. Its product FLIPPER was developed as a bio-insecticide alternative for crop protection. It is a natural, fast-acting, competitively priced, environmentally friendly insecticide/acaricide that provides lasting control of economically important pests. It is for use in all fruit and vegetable crops, leaves no residues on the product, and has a neutral impact on the environment. Importantly, it was developed as a product to provide effective control of target insects with negligible impact on bees and other beneficial insects and pollinators.

Ground Control Ltd

Kingfisher House
Radford Way
Billericay
Essex
CM12 0EQ

Website: www.ground-control.co.uk
Employees: 413
Immediate Parent: Ground Control Holdings Ltd
Managing Director: Mr Marcus Watson
Press Contact: Ms Anna Slater
Tel: 07811277747
Email: anna.slater@ground-control.co.uk

Ground Control Ltd is a large company based in Essex established in 1984 who received a 2016 Innovation Award. The company provides nationwide external landscape solutions and services including grounds maintenance, soft and hard landscaping, design and build, fencing, tree works, ecology and winter maintenance. The company manages in excess of 40,000 sites for over 600 customers. To meet this management challenge Ground Control redesigned their lifecycle compliance processes. They created the Gateway Compliance Matrix. Their innovation lies in replacing traditional top-down (otherwise known as command and control) management systems with a framework of rules operated in a distributed approach by authorised experts throughout their business without constraining their freedom to act. The innovative business model, which they have created is a permissive system within a clearly defined regulatory framework of clear rules and requirements.

Cobalt Aerospace Ltd

Unit 6, Ironside Way
Hingham
Norwich
Norfolk
NR9 4LF

Website: www.cobaltaerospace.com
Employees: 10
Immediate Parent: Cobalt Aerospace Group Limited
Director: Mr Daniel Rust
Press Contact: Miss Alysia Schuetzle
Tel: 01603 327758
Email: as@cobaltaerospace.com

Norfolk based Cobalt Aerospace Ltd, established in 2013, designs and manufactures products for aircraft cabins. The company has developed Cobalt Spectrum, which is an LED mood lighting system for aircraft cabin interiors, based on their own patented technology. As a retro-fit replacement for existing fluorescent tube lighting systems the system can provide intuitive mood lighting without the inconvenience, time, and expense of changing wiring, connectors, or attendant panel controls. The system incorporates age correction technology ensuring the colour and luminosity is consistent throughout the lifetime of the product. They have also been awarded in the International Trade category this year.

FFEI Ltd

The Cube
Maylands Avenue
Hemel Hempstead
Hertfordshire
HP2 7DF

Website: www.ffei.co.uk
Employees: 73
Immediate Parent: FFEI Holdings
CEO: Mr Andy Cook
Press Contact: Mrs Faye McClenahan
Tel: 7549691753

FFEI Ltd is based in Hertfordshire and was established in 1996. The company has developed a digital pathology imaging technology for use in analysing human tissue samples. This technology has been brought to market in a partnership with medical device manufacturer Roche. The technology is able to diagnose samples more accurately, at a rate up to twenty times that of existing technologies and has been integrated into the Ventana DP 200 scanner for use in pathology departments. Three core innovations are being used to increase the speed, quality, and accuracy of digital images produced -- focus tracking, colour profiling, and resync-to-grid. The specific technologies developed in each of these areas are protected by the grant of 4 separate patents.

Makevale Ltd

Valley House
Marsh lane
Ware
Hertfordshire
SG12 9QP

Website: www.makevale.com
Employees: 22
Immediate Parent: Makevale Group Ltd
CEO: Dr Samit Ahir
Press Contact: Dr Aaron Bullous
Tel: 1920460641
Email: business@makevale.com

Makevale Ltd are a small family owned business who manufacture specialist acrylic based systems and raw materials. The company have developed an innovative acrylic powder that is the primary raw material for orthopaedic bone cements and has enabled their customer to gain a significant market share in just 6 years. The company first traded in 1980 and its manufacturing and research facilities are based in Ware, Hertfordshire. Their acrylic powder innovation is the result of a unique chemical formula combined with newly developed production and post -processing techniques. Their cutting edge technology provides some interesting polymer bead surface chemistries that not only promotes bone adhesion, but also facilitates a unique viscosity profile which positively impacts the functionality of the orthopaedic bone cement.

GW Pharmaceuticals plc

Sovereign House
Vision Park, Chivers Way
Histon
Cambridgeshire
CB249BZ

Website: <https://www.gwpharm.co.uk/>
Employees: 590
Immediate Parent: N/A
CEO: Mr Justin Gover
Press Contact: Mr Alex Shaw
Tel: 07779545055
Email: GWPR@fticonsulting.com

Founded over two decades ago in response to significant unmet patient need, GW Pharmaceuticals plc is a UK-based global biopharmaceutical company that has established a world-leading position in cannabinoid science and medicine. The Queen's Award for Innovation recognises the extensive leadership and expertise GW has demonstrated in successfully unlocking the potential of the cannabis plant, which has led to the development and regulatory approval of world first, potentially life improving, cannabis-based medicines. GW's work has resulted in the treatment of thousands of patients with its medicines around the world and they remain committed to leveraging their experience, expertise and extensive body of research in cannabinoid science to treat other diseases where significant unmet need exists.

BioSure (UK) Ltd

Unit 59 Hillgrove Business Park
Nazeing
Essex
EN9 2HB

Website: www.hivselftest.co.uk
Employees: 8
Immediate Parent: N/A
CEO: Ms Brigette Bard
Press Contact: Miss Tracey Parker
Tel: 01992 892055
Email: tparker@biosure.co.u

Established in 2015, BioSure (UK) Ltd offers a unique HIV self-test device that uses a combination of physical features to enable testing beyond traditional healthcare providers. BioSURE HIV is the world's first approved blood-based HIV self-test. It is primarily aimed at empowering individuals to manage their own health concerns and delivers a result in only 15 minutes. BioSURE HIV is available in retail pharmacies in four continents and is the leading HIV self-test in the UK. The founder of BioSURE had to overcome the barrier of self-testing being illegal in the UK and successfully lobbied for a change in UK law in 2014. An additional barrier to commercialisation was a lack of routes to market. BioSURE overcame this with direct consumer sales, before forming relationships with retail pharmacies.

Forensic Analytics Ltd

Pixmore Centre
Pixmore Avenue
Letchworth
Hertfordshire
SG61JG

Website: www.forensicanalytics.co.uk
Employees: 19
Immediate Parent: N/A
CEO: Mr Steve Rick B.Eng. MSc (Econ), FRSA, FCIPD
Press Contact: Mrs Samia Kenley
Tel: +44 (0) 800 158 3830
Email: samia.kenley@forensicanalytics.co.uk

Forensic Analytics are driven by a desire to create a safer, more secure society. As digital forensic experts, the company work with 37 out of 45 police forces in the UK delivering mission-critical solutions to rapidly decode data that helps the police to identify and act on cases at speed. Forensic Analytics flagship innovation, CSAS enables police forces to cleanse, map, analyse, and create reports for a large variety of data sets, which form part of a criminal investigation. The software has been used to find missing persons, identify lines of investigation, prevent miscarriages of justice and secure early convictions based on its evidence. Forensic Analytics' deep experience in social service and engineering is the force behind this and other innovations developed to tackle the burgeoning challenge of cyber crime and tap into the opportunities that data provides law enforcement.

Silixa Ltd.

Silixa House
230 Centennial Park, Centennial Avenue
Elstree
Hertfordshire
WD6 3SN

Website: www.silixa.com
Employees: 60
Immediate Parent: N/A
Executive Director: Mr Mahmoud Farhadiroushan
Press Contact: Ms Gina Euridike Elesztos
Tel: 07803874603

Silixa Ltd, founded in 2007, is an SME based in Hertfordshire that is a specialist service company operating globally in the Energy, Environmental, Infrastructure and Mining sectors. The company offers sensing solutions based on its distributed sensing technology, which makes it possible to measure accurately both the temperature and acoustic field along fibre optic cables. Their patented technology has been incorporated in the product Carina, which is a fibre optic sensing system comprising an advanced optoelectronics interrogator with sensing cables, equipped with the new family of engineered Constellation fibres. The design of the system delivers a gain of two orders of magnitude in sensitivity (100x or 20dB improvement) over that achieved with standard fibres. This enables massive coverage of distributed sensors without having to compromise on sensitivity. The significance of this is most acute in applications with low acoustic signal levels.

PervasID Limited

St John's Innovation Centre,
Cowley Road
Cambridge
Cambridgeshire
CB4 0WS

Website: www.pervasid.com
Employees: 16
Immediate Parent: N/A
CEO & Founder: Dr Sabesan Sithampanathan
Press Contact: Dr Sabesan Sithampanathan
Tel: 07703584665
Email: ssabesan@pervasid.com

Cambridge based PervasID Limited was established in 2014. The company has developed patented technology that solves challenges associated with Radio-frequency identification (RFID) readers. Standard RFID systems suffer from short range, insufficient detection accuracy, and difficulty in determining location. Innovative technology and know-how solves these problems and enables robust fail-safe health and safety inventory systems in sync with intelligent Internet of Things developments. The company's reader has an accuracy of 99% compared with the industry standard of 80%, it has the ability to read 400 RFID tags per second (industry standard of 100) and with a reliable read range of 20 metres compared with 2 metres as the industry standard. There are many critical applications for the technology. An example is in the aviation industry where engineers' tool cabinets are actively monitored ensuring no tools are left in potentially hazardous areas of an aircraft when servicing.

Detectortesters (No Climb Products Ltd)

Edison House

163 Dixons Hill Road

Welham Green

Hertfordshire

AL9 7JE

Website: www.detectortesters.com

Employees: 101

Immediate Parent: Et Ceteris Limited

Managing Director: Mr Robert Campbell B.A. (Hons)

Press Contact: Mr Stephen Beadle

Tel: 01707 282760

Detectortesters (No Climb Products Ltd.) was originally established in 1965. From its origins specialising in tools for cable stripping, and later changing light bulbs at height, the company is now a key figure in the global fire industry and the market leader in its field. Used worldwide to carry out functional testing of fire detection systems, the company's niche product offering plays a vital role in keeping buildings, and the people that occupy them, safe from the risk of fire. Over six years overseas sales have grown by 121% to £17.2 million and make up over 80% of all sales. Its top five markets are USA, Germany, Holland, France and Switzerland. The company is a previous winner of the Queen's Award International Trade 2003 and the Queen's Award Innovation in 2014. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over six years.

Military Aerospace, a division of Marshall Aerospace and Defence Group

The Airport

Newmarket Road

Cambridge

Cambridgeshire

CB5 8RY

Website: <https://marshalladg.com/>

Employees: 553

Immediate Parent: Marshall of Cambridge Holdings Ltd

Interim Chief Executive Officer: Mr Gary Moynehan

Press Contact: Ms Sarah Oakes

Tel: +44(0)7765221168

Email: sarah.oakes@marshalladg.com

Military Aerospace is a division of Marshall Aerospace and Defence Group, which was founded in 1909. The company offers maintenance, supply chain and engineering services, mainly for the C-130 Hercules. Employing over 550 people, much of its work is for the RAF, but increasingly for overseas air forces. Over the three years to December 2019, its overseas sales have grown by over £40 million from £37.5 million to £77.5 million, and now make up 40.45% of all sales. In 2019 the overseas income was from Bangladesh Air Force, Austrian Air Force, Royal Netherlands Air Force, Swedish Air Force, and from the USA (Boeing Aerospace). It is a previous winner of the Queens Award International Trade in 2016 and the Queens Award Innovation in 2013. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Cobalt Aerospace Ltd

Unit 6, Ironside Way
Hingham
Norwich
Norfolk
NR9 4LF

Website: www.cobaltaerospace.com
Employees: 10
Immediate Parent: Cobalt Aerospace Group Ltd
Director: Mr Benjamin Brown
Press Contact: Miss Alysia Schuetzle
Tel: 01603 327758
Email: as@cobaltaerospace.com

Based in Norwich, Cobalt Aerospace started trading in 2013. Employing ten people, it designs and manufactures products for aircraft interiors, including lighting, wireless charging systems, and floor marking. It originally developed a "drop-in" LED lighting solution, but now designs and manufactures creative solutions that fulfil the needs of commercial, business and defence aircraft operators. This followed being awarded the European Union Aviation Safety Agency production organisation approval, which certified them to manufacture airworthy products for aircraft. This was a huge achievement for a start-up businesses, as such approval is normally reserved for large, well-established companies. Over three years overseas sales have grown from £222,300 to £2.3 million all of which is exported to its customers. Its main markets are Ireland, Belgium, France, USA, and Denmark. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years. They have also been awarded in the Innovation category this year.

Ansible Motion

Hethel Engineering Centre
Chapman Way
Norwich
Norfolk
NR14 8FB

Website: www.ansiblemotion.com
Employees: 23
Immediate Parent: N/A
Technical Director: Mr Kia Cammaerts
Press Contact: sally.harradence@ansiblemotion.com
Tel: +44 (0)1603 908070
Email: Sally Harradence

Founded in 2009 and based in Hethel, Ansible Motion designs and manufactures advanced Driver-in-the-Loop simulators. Trusted by major global automotive manufacturers, suppliers and professional motorsports teams, its simulators enable engineers to develop, refine and validate better components and vehicles. As vehicles become more complex and there is a need for more validation, Ansible Motion's simulators provide an immersive and more sustainable method to develop new technologies in the fields of powertrain, connectivity, autonomy and driver assistance systems. Engineers and testing personnel trust Ansible Motion's simulators to validate technologies far faster and safer than if they were only tested in the real world, saving time, resources and cost. Over three years its overseas sales have grown by 49 per cent and now make up 86 per cent of all sales. Demand for its class-leading technology has led to exports to Japan, North America, Europe and Australia. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Biorbyt Ltd

Biorbyt Ltd

5 Orwell Furlong

Cambridge

Cambridgeshire

CB4 0WY

Website: www.biorbyt.com

Employees: 12

Immediate Parent: QT HOLDINGS LTD

CEO: Dr Tillmann Ziegert

Press Contact: Mrs Qun Yang

Tel: 07885786689

Email: Qun.Yang@biorbyt.com

Biorbyt Ltd, established in 2010 and based in Cambridge, offers clients in academic research in the life sciences field a range of research using only reagents for research and testing needs worldwide. It provides antibodies, proteins, small molecules, ELISA kits, bio chemicals and staining solutions through detection kits. Its portfolio of over 500,000 products has contributed to over 1500 new discoveries worldwide, with offices in China and USA to further expand business in those markets. Overseas sales have grown year on year over six years from £846.6k to £2.3 million, a rise in total of 177.3%, and now account for 93.6% of total sales. The company sells to 48 countries worldwide, and its world market split is USA 35%, China 15%, EU 30%, Rest of World 20%; and its top five individual markets are USA, China, Germany, Poland and Japan. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over six years.

Premier Ship Models Ltd

Premier Ship Models Ltd

Causeway Close

Hertfordshire

EN6 5HW

Website: www.premiershipmodels.com

Employees: 5

Immediate Parent: N/A

CEO: Mr Abdur Rashid Laloo Premier Ship Models Ltd

Press Contact: Mr Rashid Laloo

Tel: 02084471884

Email: rashid@premiershipmodels.com

Premier Ship Models Ltd (PSM) started trading in 2001, and is based in Hertfordshire. The company is a global e-commerce business manufacturing model ships for the corporate, museum, private sector and consumer markets and has completed over 350 custom-built projects, with over 250 Corporate clients across 85 countries. The overall strategy for the direct to consumer market is to create a number of 'in-country' localised websites. Corporate sales are handled by PSM UK due to the complexity of the product and formal international tendering processes. Main International Markets are Australia, North America, Far East and Middle East. Overseas sales have grown by 125% over the three year application period and the proportion of sales exported has increased to 82% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Velocity Outlet Ltd (Trading as "Majority" & "Velocity Commerce")

2 Pioneer Ct

Chivers Way, Histon,

Cambridge

Cambridgeshire

CB24 9PT

Website: <https://www.majority.co.uk/>

Employees: 25

Immediate Parent:

Director, Co-Founder: Mr Eddie Latham

Press Contact: Miss Alison White

Tel: 01223421841

Email: ali.white@consciouscomms.com

From simple beginnings in 2012, Cambridge based Velocity Outlet Ltd. has learned how to use online shopping channels to best effect. The company only sells direct to customers, believing this is the best way for it to compete against larger businesses in the same sector. Designing its products in and distributing from the UK and by using foreign languages where required, the company has entered new markets in a planned and well organised manner that has produced substantial export growth. Velocity Outlet Ltd. wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

LONDON EXAMINATIONS BOARD LIMITED

11 Regent Gate

83 High Street

Waltham Cross

Hertfordshire

EN8 7AF

Website: www.leb.education

Employees: 5

Immediate Parent: N'A

Executive Chairman: Mr Colin Pereira

Press Contact: Mr Kevin Johns-Putra

Tel: 07966312278

Email: kevin@leb.education

Hertfordshire based London Examinations Board Ltd. provides education and training through affordable programmes and qualifications opportunities, predominantly in Asia and with plans to expand into Africa, Europe and other regions. It partners with several universities in the UK and overseas, working through marketing centres overseas that recruit students to a range of programmes. It has grown well in a relatively short period, deriving almost all its income from overseas sales. The company has only very recently entered the UK market. London Examinations Board Ltd. wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales in the last three years.

SJM Alloys & Metals Ltd

First Floor, 11 Loughton Business Centre
Langston Road
Loughton
Essex
IG10 3FL

Website: www.sjmalloysandmetals.com
Employees: 26
Immediate Parent: N/A
Managing Director: Mr Stephen Midgley
Press Contact: Mr Oliver Midgley
Tel: 07908002983
Email: o.midgley@sjmalloysandmetals.com

SJM Alloys & Metals Ltd was established in 1993 and is headquartered in Loughton, Essex with its main operations base in Rotherham. It is a dealer, processor and recycler of super alloys, specialty steels and refractory metal scraps. It deals in a wide range of special metals, with particular expertise in Cobalt & Cobalt Alloys, Nickel & Nickel Alloys, Tungsten & Tungsten Alloys and Molybdenum and serves the Automotive, Aerospace, Oil & Gas, Electronic, Medical, Foundry and Mining industries. Overseas sales have increased year on year over three years from £16.1 million to £40.8 million, a total growth of 152.7% with overseas sales accounting for over 90% of total sales. The company sells across Europe, USA and Asia and its top five markets currently are Germany, USA, Luxembourg, France and Japan. Its newest market is Japan. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Featurespace

140 Cambridge Science Park
Milton Road
Cambridge
Cambridgeshire
CB4 0GF

Website: www.featurespace.com
Employees: 244
Immediate Parent: N/A
CEO: Mrs Martina King
Press Contact: Mr Michael Touchton
Tel: +1 (423) 364-5491
Email: michael.touchton@featurespace.com

Established in 2005, and backed by over 30 years of research at Cambridge University, Featurespace is a global business and the inventor of Adaptive Behavioural Analytics and Automated Deep Behavioural Networks, both of which are available through the multi award-winning ARIC™ Risk Hub - a real-time, AI machine learning software platform that risk scores transactions and other events to prevent fraud and financial crime in more than 180 countries. Understanding behaviour this accurately balances operational efficiencies and improves fraud and financial crime detection, reducing transactions incorrectly declined by 70%. Over the last six years overseas sales have grown by 5,690% and the percentage exported has risen to 71%. The US is a leading contributor accounting for 60% of sales; followed by Denmark, Switzerland, Italy and Gibraltar. Since 2019, it has strategically focused on new regions including Mexico, the Middle East, Australia and Singapore. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

East International Trade



DLRC LTD

Suite 201, The Nexus Building
Broadway
Letchworth Garden City
Hertfordshire
SG6 3TA

Website: <https://www.dlrc.co.uk/>
Employees: 70
Immediate Parent: DLRC Holdings Limited
Founder and Current Managing Director: Mrs Dianne Lee
Press Contact: Mrs Dianne Lee
Tel: 07899725525
Email: dianne.lee@dlrc.co.uk

Letchworth based DLRC Ltd. was established in 2005 to provide a wide range of regulatory consultancy services to the global pharmaceutical industry. It was a winner of the Queen's Award for International Trade in 2017 and 90% of the company's revenue is now generated overseas, where it follows the location of all the major pharmaceutical and biotechnology companies. It has offices in Ireland and Germany to assist in its international growth, with plans to open more. The company has grown its overall revenue and profits substantially, with the emphasis on overseas sales. DLRC Ltd. wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Almath Crucibles Ltd

Epsom Building
The Running Horse, Burrough Green
Newmarket
Suffolk
CB8 9NE

Website: www.almathcrucibles.com
Employees:
Immediate Parent: N/A
Sales Director: Mr Michael Misson
Press Contact: Mr Michael Misson
Tel: 01638508712
Email: sales@almath.co.uk

Located in Newmarket, Suffolk, Almath Crucibles Ltd is a leading British manufacturer and global exporter of high purity Alumina crucibles and technical ceramic refractory products which are used in Laboratories and Industries requiring high temperature processes across the world. Almath started trading in March 1996 and holds a wide range of items in stock for speedy delivery to customers. Over three years, its overseas sales have grown by over 72% and now make up 55% of all sales. The company employs six people and is actively developing its overseas trade with leading markets in Germany, the USA, Italy, Slovenia and France. Overseas sales are made firstly through its internet store from which goods are ordered and paid for online, then dispatched by courier from the UK. The company also sells directly to overseas companies from direct enquiries. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



Global Resale, Limited

Unit 620, Avenue West
Skyline120
Braintree
Essex
CM77 7AA

Website: <https://info.globalresale.com/>
Employees: 69
Immediate Parent: Global Resale, LLC
General Manager: Mr Chris Farrell
Press Contact: Mr Martin Series
Tel: 01245208042
Email: martin.series@globalresale.com

Established 2016 and based in Braintree, Global Resale Ltd is the European HQ of an American company. It offers reverse logistics services for take back and collection, inventorying, data sanitisation, refurbishment and resale of used and replaced IT, wireless and enterprise equipment. The company's Braintree refurbishment centre has the test and configuration capabilities to handle thousands of enterprise, mobility and computing products every day. Overseas sales have increased year on year over 3 years by 143.9%; and overseas sales now account for 66.2% of total sales. The company operates in over 50 markets worldwide and its top five markets currently are Romania, Hong Kong, UAE, Germany and Canada. Last year it broke into new markets in Australia, Belarus, Cyprus, Lithuania, Malaysia, Nigeria, South Korea and Uruguay. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Clipper Retail Ltd

Aspen House
Stephenson Road
Colchester
Essex
CO16 0BX

Website: www.sekura-global.com
Employees: 36
Immediate Parent: N/A
Operations Director (and founder): Mr Chris Naphthine
Press Contact: Mr Chris Naphthine
Tel: 07848453139
Email: chris.naphthine@clipper-retail.com

Clipper Retail Ltd, established in 2011 and based in Colchester, supplies products to retail outlets to enable them to label, display and secure merchandise effectively. Recently the company has expanded more into the area of retail security and has developed a range of product protection solutions patented globally to allow the company expand its overseas business. The company now supplies product security items to many leading brands with stores around the world. It has become a global supplier by opening subsidiary offices in the USA, Canada, Germany and Australia. Overseas sales have grown over three years from £1.7 million to £9.8 million; a total growth of 481%. Overseas sales as percentage of total sales now stand at 63%. The company's key market is USA (accounting for over 50% of overseas sales) followed by Australia and Canada. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

Endomagnetics Ltd trading as Endomag

The Jeffreys Building, St John's Innovation Park
Cowley Road
Cambridge
Cambridgeshire
CB4 0WS

Website: www.endomag.com
Employees: 29
Immediate Parent:
CEO: Mr Eric Mayes
Press Contact: Mr Callum Haire
Tel: 07867 429 637
Email: chaire@hanovercomms.com

Endomagnetics Ltd, trading as Endomag, started trading in April 2007 and is based at St John's Innovation Park, in Cambridge. It has developed and markets a minimally-invasive surgical guidance system to provide a better standard of breast cancer care. These technologies are used internationally to help women with breast cancer avoid surgery when it isn't needed, and experience better outcomes when it is. It continues to develop its innovative clinical platform that uses magnetic fields to power diagnostic and therapeutic devices. Over the three years overseas sales have grown by over 41% per annum from £4.0 million to £8.0 million, and now make up 88.5% of all sales. Its top market is United States, with significant exports to Germany, Hong Kong and Australia. The company was awarded the Queen's Award for Enterprise - Innovation in 2018. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Itrinegy Ltd

Suite G06, Business & Technology Centre
Bessemer Drive
Stevenage
Hertfordshire
SG1 2DX

Website: www.itrinegy.com
Immediate Parent: N/A
CEO: Mr Graham Wood
Press Contact: Mr Phil Bull
Tel: +44 (0)1799 252 200
Email: phil.bull@itrinegy.com

Established in 2006 in Hertfordshire, Itrinegy Ltd is a world leader in Networked Application Risk Management, giving peace of mind to all organisations deploying networked applications. iTrinegy's Software Defined Test Networks (Network Emulation) technology provides organisations with a way to create real-world network conditions in which to analyse, predict and verify application performance before deploying applications into potentially challenging network environments. The insight allows businesses across almost every industry, including defence, healthcare, financial services, interactive media (games), e-commerce, retail, technology, and utilities, to effectively manage their digital products and brand, reducing deployment costs and risk, mitigating remediation expense and impact on resources at the same time as improving quality. Over the last three years overseas sales have grown by 89% and the percentage exported has risen to 71%. The company's current top five export markets are: USA, Australia, Germany, Japan and the UAE. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Total Saddle Solutions Ltd

The Old Barns, Firbeck House
Steetley
Worksop
Derbyshire
S80 3DZ

Website: www.solutionsaddles.com
Employees: 9
Immediate Parent: N/A
Founder: Dr Anne Bondi
Press Contact: Miss Charlotte Berridge
Tel: 01909720259
Email: smart@solutionsaddles.com

Total Saddle Solutions Ltd manufactures saddles for horse riding, is based in Worksop and was established in 2006. Saddle design has remained largely unchallenged ever since people began riding horses and this company has developed the significant variation in design. The SMART saddle, is a fully flexible sports saddle designed to improve horse and rider welfare, performance, and safety. This product range was designed with the aid of 3D scanning, pressure mapping systems, and CAD modelling in order to design a saddle that offered dynamic flexibility to both horse and rider. The structure and assembly process is totally unique to the SMART saddle range and is not derived from skills already held by traditional saddle makers. Technical aspects of the saddle are protected by a family of five patents. The SMART saddle is approved by the International Equestrian Federation (FEI) for competition in all disciplines.

HUUB Limited

34 Full Street
Derby
Derbyshire
DE1 3AF

Website: huubdesign.com
Employees: 18
Immediate Parent: Huub Holdings Limited
Owner: Mr Dean Jackson
Press Contact: Mr Dean Jackson
Tel: 07827 279714
Email: deano@huubdesign.com

Since 2011, Derby based Huub Limited has been producing clothing for sports enthusiasts and major athletes revolutionising the market for triathlon and open-water swimming wetsuits and tri-suits. The wetsuit market had become stagnant, seeing little to no development of products and the products available were not meeting the needs of elite swimmers nor an ever growing market of triathletes. Swimmers complained that the existing product offer on the market was not flexible enough around core power muscles, and triathletes, for whom the traditional wetsuit had not been created, saw challenges in terms of buoyancy. Both parties experienced efficiency problems in their respective sports. The company tested and created a number of new products that considered the specific needs of both elite swimmers and triathletes to create products that enabled the desired flexibility and buoyancy requirements that deliver huge efficiency gains to athletes.

Inzpire Ltd

Landmark House West
Unit 1B Alpha Court, Kingsley Road
Lincoln
Lincolnshire
LN6 3TA

Website: www.inzpire.com
Employees: 170
Immediate Parent: Inzpire Holdings Limited
Director: Mr Hugh Griffiths
Press Contact: Miss Becki Hall
Tel: +44 (0) 7790 700499
Email: becki.hall@inzpire.com

Lincoln-based Inzpire Limited, formed in 2005, is a supplier of defence managed services and mission systems. Inzpire is a trusted supplier of the UK Ministry of Defence and was awarded a Queen's Award for Innovation in 2014. The company has since created a market-leading Mission Support System (MSS) product, named GECO MSS, that seamlessly supports military aircrew through all phases of their mission cycle. GECO MSS has proved very popular with its customers due to its ease of use, automated time-saving features and through an ability to continuously develop and upgrade the system as needs change.

EarthSense Systems Limited

Dock
75 Exploration Drive
Leicester
Leicestershire
LE4 5NU

Website: www.earthsense.co.uk
Employees: 17
Immediate Parent: N/A
Managing Director: Mr Thomas Hall
Press Contact: Mr Thomas Hall
Tel: 07879 427109

EarthSense Systems Limited trading as 'EarthSense' are a Leicester based business that started trading in 2016. Their award is for an innovative air quality service that combines hardware and software, which provides insight into air pollution with a level of detail that has previously been unavailable. Provided through a subscription model, the system gives a user the hardware to measure pollution called the Zephyr, a small form air quality sensor. The sensors connect by phone signal to a central highly sophisticated global air pollution model called MappAir, which customers access through an online portal called MyAir. The portal is where users' Zephyr and modelled data is stored. The market for air quality monitoring was established and mainly delivered by specialist consulting companies. EarthSense has introduced disruptive technology enabling monitoring integrated with modelling at street scale and coupled with data delivery models for rapid decision making and insight.

InSight Analytics Solutions Limited trading as ONYX InSight

Romax Technology Centre
Triumph Road
Nottingham
Nottinghamshire
NG7 2TU

Website: www.onyxinsight.com

Employees: 28

Immediate Parent: InSight Analytics Solutions Holdings Limited

CEO: Dr Bruce Hall

Press Contact: Mrs Mirelle Ball

Tel: 07805806019

Email: Mirelle.Ball@onyxinsight.com

Established in 2016, Nottingham based InSight Analytics Solutions Limited, trading as ONYX InSight, specialises in technology and analytics in the renewable energy sector. The company has developed ecoCMS, a novel Condition Monitoring System (CMS) for wind turbines, providing detection and early warning of faults on the rotating drivetrain components, delivering large cost savings for wind farm owners. The company has utilised a new generation of Micro Electro Mechanical System (MEMS) device in the ecoCMS sensor, enabling high frequency vibration monitoring suitable for wind turbine applications, where previous generations of sensor were not capable. In addition the unit is based upon low-cost mobile computing technology. EcoCMS interfaces with additional sensors including advanced oil sensors in the lubrication system, current transducers for the generator and displacement and proximity sensors for mechanical components and measuring alignment. This capability is critical for delivering 'holistic' machinery monitoring solutions. The company have also been awarded in the International Trade category this year.

Apption Labs LTD

66 Commercial Square
Leicester
Leicestershire
LE2 7SR

Website: <https://meater.com/>

Employees: 20

Immediate Parent: N/A

Managing Director: Mr Joseph Cruz

Press Contact: Mr Daniel Hartshorn

Tel: 07527413718

Established in 2015, Leicester based Apption Labs Ltd is a technology start-up dedicated to developing smarter consumer products connected to the Internet and controlled by mobile devices. The company has developed a wireless smart meat thermometer that is small, accurate and advises on cook time remaining. The company has patents for the temperature sensor and time estimation technologies. The product, named MEATER, is powered by a rechargeable battery and connects to smartphones via Bluetooth. The charging case acts as a signal repeater, extending wireless coverage from 10m to 50m. MEATER pairs to a mobile app which enables additional functionality including recording previous cooks, enabling the user to reflect upon and improve, or repeat, their meat recipes. They have also been awarded in the International Trade category this year.

Woolroom

33-35 Pillings Road

Oakham

Rutland

LE15 6QF

Website: www.thewoolroom.com

Employees: 23

Immediate Parent: N/A

Managing Director: Mr Chris Tattersall

Press Contact: Miss Ellie Simpson

Tel: 0207 0468242

Woolroom is based in Oakland, Rutland and started trading in 2008. They are a specialist homewares retailer involved in the design and development of woollen sleep related products that deliver the very best, natural and healthy sleep. Wool products include duvets, pillows, mattresses, protectors and toppers, throws and cushions, baby bedding and sleep related products. They also design and manufacture organic cotton bed linen. They sell through shops, business to business and online in the UK, Europe and North America. Overseas sales have grown more than five-fold in three years with customers in the United States, Iceland, Canada, Ireland and France. North America proved particularly successful with a strong market opportunity and a real consumer appetite for well-being products. Three years ago overseas expansion was not part of their strategy, however having now exported they have seen the growth benefits to the business overall. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

M-MOVER HOLDINGS LIMITED

The Limes

George Dutton Business Park, Airfield Industrial Estate

Ashbourne

Derbyshire

DE6 1HD

Website: www.mastermover.com

Employees: 72

Immediate Parent: N/A

Mr James Jones, Partner - Finance and Engineering

Mr Andy Owen, Partner - Sales, Operations, Service & Rentals

Press Contact: Miss Zita Collinson

Tel: 01335 347700 (ext 238)

Email: zita.collinson@mastermover.com

M-Mover Holdings Limited started trading in 2009 and is based in Ashbourne, Derbyshire. The company is a global leader in the design and manufacture of compact, emission free and pedestrian operated electric tugs that allow customers to safely move rolling loads from 50 kg to over 100,000 kg. MasterMover tugs improve the safety and efficiency of operations in a variety of sectors including manufacturing, pharmaceutical, healthcare, food production, retail and logistics. They have established subsidiaries in each of its top tier export markets of USA, France and Germany. Second tier territories are served by a team of sales managers selling through a global partner network. The top 5 overseas markets in the final year were USA, Germany, France, Spain and Czech Republic. Overseas sales have grown by 227% over the six year period. The proportion of sales exported has increased to 59% of total sales. They win the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

East Midlands International Trade



InSight Analytics Solutions Ltd. trading as ONYX InSight

Romax Technology Centre

Triumph Road

Nottingham

Nottinghamshire

NG7 2TU

Website: www.onyxinsight.com

Employees: 28

Immediate Parent: InSight Analytics Solutions Holdings Limited

CEO: Dr Bruce Hall

Press Contact: Mrs Mirelle Ball

Tel: 07805806019

Email: Mirelle.Ball@onyxinsight.com

InSight Analytics Solutions Ltd trading as ONYX InSight is based in Nottingham and started trading in 2016. They provide cloud-based analytics software, advanced sensor solutions, engineering services and consultancy for the maintenance and remote monitoring in the wind energy industry. The UK is a global leader in offshore wind, however monitoring is only 16% of the global market so they invested in sales, innovation and R&D to exploit new markets. As a result, their overseas sales have doubled in three years with customers in the United States, South Korea, Australia, Canada and Japan. They are developing new analytics capability in artificial intelligence and machine learning of wind farm data generated by each wind turbine control system. Their growth plans focus on technology development, geographic expansion and increased sales to wind turbine original equipment manufacturers. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years. They have also been awarded in the Innovation category.

Brunel Healthcare Manufacturing Limited

IVC Brunel

William Nadin Way

Swadlincote

Derbyshire

DE11 0BB

Website: www.ivcbrunel.co.uk

Employees: 420

Immediate Parent: IVC Corporation

Managing Director: Mr John Hackett

Press Contact: Mr John Hackett

Tel: 01283 228300

Email: john.hackett@ivcbrunel.co.uk

IVC Brunel Healthcare Ltd started trading in 2002. Based in Swadlincote, Derbyshire, it is the UK market leader in own-label and contract manufacture of food supplements. It markets to Europe, Middle East and Australia through trade fairs and a network of export agents. Where proprietary brands dominate the market IVC Brunel develops a small number of relationships with brand owners, offering contract manufacturing. For markets led by private labels IVC Brunel approaches the largest retail chains to supply their product ranges. Overseas sales have grown by 61% over the three year application period and the proportion of sales exported has increased to 21% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



Lakshmi & Sons T/A Cofresh Snack Foods

39 Menzies Road
Leicester
Leicestershire
LE4 0JL

Website: www.eatreal.co.uk
Employees: 217
Immediate Parent: NARROTAH HOLDINGS
Managing Director: Mr Priyesh Patel MBE Deputy Lieutenant (DL)
Press Contact: Ms Emma Kosian
Tel: 07444 840 575
Email: vibrantfoods@woodrowcommunications.com

Based in Leicester, Cofresh started trading in 2002 and employs 230 people. They manufacture more than 200 different savoury snack varieties, combining traditional and modern methods. Under the Eat Real brand it also moved into the healthier snacks category in 2015, where it is now one of the UK's number one trusted healthier snack brands. Over the last six years, Cofresh's overseas sales have grown almost eight-fold, exporting to over 50 countries, including Germany, Australia, and Switzerland. Their success is down to impactful commercial strategy, focussing on 'hero' countries that create interest and organic growth in neighbouring countries such as Dubai, Japan and Mexico. Always with an eye on the future, Cofresh continues to invest in its people, brand and manufacturing capabilities, with £20m being spent on an additional facility. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

Novametrics Ltd

4 Cornhill Close
Duffield
Derby
Derbyshire
DE56 4HQ

Website: www.novametrics.org
Employees: 3
Immediate Parent: N/A
Managing Director: Mr Martin Boyce
Press Contact: Mr Martin Boyce
Tel: 01332842555

Established in Derby in 2016, Novametrics is a data analysis and knowledge management consultancy. It works in partnership with UN agencies, academic institutions, government departments and non-governmental organisations to help them understand and communicate research evidence and to make better decisions based on it. It has collaborated on key initiatives with many leading organisations including: United Nations Population Fund, World Health Organisation, the International Confederation of Midwives, and Save the Children. Over the last three years overseas sales have grown by 189%, and the proportion exported has also risen from 83% to 95%. Most of Novametrics' clients are global organisations based in Europe or the United States of America, but its activity is primarily in Africa and South-east Asia. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

East Midlands International Trade



G. H. Hurt & Son Ltd

65 High Road

Chilwell

Nottingham

Nottinghamshire

NG9 4AJ

Website: www.ghhurt.com

Employees: 12

Immediate Parent: N/A

Director: Mrs Gillian Taylor

Press Contact: Mr Richard Taylor

Tel: 0115 925 4080

Email: richardtaylor@ghhurt.com

G. H. Hurt & Son Ltd is based in Chilwell, Nottingham and started trading in 1912. They design and manufacture shawls, scarves and knitted lace accessories with a baby knitwear collection and an adult knitwear collection. With manufacturing moving to low cost economies, they took the approach of adding value by remaining a design led, premium manufacturer of quality, higher value products. Moving away from the high street, they sell direct to consumers and invested in their visual and design identify and on digital marketing. Overseas sales more than doubled in the last three years with customers in the United States, France, Germany, Italy, Japan and Australia. To deliver this growth they invested in market research with the UK Fashion and Textile Association and attended a trade mission to Australia supported by the Department for International Trade. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Apption Labs Limited

66 Commercial square

MEATER building

Leicester

Leicestershire

LE2 7SR

Website: <https://meater.com/>

Employees: 19

Immediate Parent:

CEO: Mr Joseph Cruz

Press Contact: Mr Daniel Hartshorn

Tel: 07527413718

Email: dan@apptionlabs.com

Apption Labs Limited started trading in 2015, and is based in Leicester and created the MEATER range of wireless smart thermometers. As 65% of sales are online, the company has subsidiary sales and customer service centres in USA and Germany with logistics outsourced to third party warehouse providers. Other markets are through distributors and strategic partners in the food appliance industry, engaging with retailers to get the product closer to the mass consumer market. All of the main overseas markets of USA, Germany, Australia, Canada and Netherlands were established during the period of entry. Overseas sales have grown by 1670% over the three year application period with 95% of total sales exported in the final year. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years. They have also been awarded in the Innovation category this year.



East Midlands Sustainable Development



Farrington Oils Ltd

Farrington Oils, Bottom Farm, Brook Street
Hargrave
Northamptonshire
NN9 6BP

Website: www.farrington-oils.co.uk

Employees: 14

Immediate Parent:

Managing Director: Mr Duncan Farrington

Press Contact: Miss Gina Lewis

Tel: 01933 622809

Email: gina@farrington-oils.co.uk

Farrington Oils Ltd, established in 2005, produce cold pressed rapeseed oil products. It employs 14 people and cold presses and manufactures their rapeseed oil in Hargrave, Northamptonshire. Medical devices to promote movement and independence, and prevent avoidable harms. From the start it has been dedicated to sustainable farming principles, with the rapeseed oil certified to LEAF Marque standards. It has invested in carbon reduction and sequestration. Recent commitments to carbon and plastic neutrality demonstrate a progressive approach to sustainability for a small company. Farrington Oils Ltd is contributing to farming industry thought leadership and best practice research, evidenced through their status as a LEAF demonstration farm and involvement with European research projects. Farrington Oils Ltd is awarded the Queen's Award for Enterprise in Sustainable Development because it has demonstrated excellent positive impacts across a number of initiatives such as sustainable farming practices and research development for the benefit of the wider agricultural sector.



Divido

Office 7
35-37 Ludgate Hill
London
EC4M 7JN

Website: www.divido.com
Employees: 55
Immediate Parent: N/A
CEO and Founder: Mr Christer Holloman
Press Contact: Mr Peter Hay
Tel: 07590818873
Email: peter.hay@divido.com

Established in 2014, London based Divido is a global consumer lending platform for financial institutions and multinational retailers. Divido is the world's largest white label end to end platform for retail finance. The company has combined their white label proposition with multi-geographical omnichannel functionality, and flexible configuration to create a unique offering on the market that is clearly differentiated from competitors. The platform connects customers and retailers with multiple lenders, in various countries. It can be accessed through a retailer's own website, which means a user only has to fill out a finance application form and sign a contract electronically. The platform has a global standard, meaning it is open to anyone, and standardised customer account application programming interface to facilitate customer accounts and interoperability between lenders ensures low financing risks.

Transmedia Storyteller Ltd trading as Conducttr

43 Sanderling Lodge
London
Greater London
E1W 1AJ

Website: www.conducttr.com
Employees: 11
Immediate Parent: N/A
CEO & Founder: Mr Robert Pratten
Press Contact: Mr Robert Pratten Pratten
Tel: 0447802805294
Email: robert@tstoryteller.com

Transmedia Storyteller Ltd trading as Conducttr is a London based software development company established in 2010. There is an increasing requirement for organisations, governments, emergency services and the military to rehearse for complex crisis events. The company develops and applies simulation software that allows organisations to realistically rehearse for major incidents through an integrated approach using storytelling and adventure. This is significantly different from what might be described as the classical approach relying largely on workshops and seminars. Conducttr create a fully realistic training environment and allow teams the freedom to act exactly as they would in a real crisis. The company's blended storytelling and crisis simulation ensures the user is provided with numerous sources of information, not always helpful to the objective. The look and feel of the software mimic that of real-life computer, social media and email, to immerse the user further into the simulation.

Humanising Autonomy

Somerset House
Strand
London
Greater London
WC2R 1LA

Website: www.humanisingautonomy.com
Employees: 31
Immediate Parent: N/A
CEO: Ms Maya Pindeus
Press Contact: Ms Patricia La Torre
Tel: 07397079768
Email: paddy@humanisingautonomy.com

Humanising Autonomy is a behaviour AI company building the global standard for intuitive interaction between people and machines. HA improves automation anywhere for a safer, more productive way of living. The company's unique methodology combines behavioural psychology, statistical AI and novel deep learning algorithms to understand, infer and predict the full spectrum of human behaviours in any environment. Clients currently span the automotive, urban mobility, smart cities, robotics and logistics sectors with further applications in consumer devices, smart home, construction and retail industries.

SLE Ltd

Unit 10 Twin Bridges Business Park
232 Selsdon Road
South Croydon
Greater London
CR2 0LA

Website: www.SLE.co.uk
Employees: 106
Immediate Parent: Inspiration Healthcare Group PLC
Director: Mr Neil Campbell
Press Contact: Mr Chris Worrell
Tel: 07517660608
Email: cworrell@sle.co.uk

London based SLE Ltd is a medical equipment manufacturer that began trading in 1982. They have developed OxyGenie, a software tool which automatically controls the oxygen saturation of very young babies on a ventilator, by building on an algorithm licenced from an Australian university to address this very specialist and niche need. Significant harm can be caused to the baby if blood oxygen levels go too high (hyperoxaemia) or too low (hypoxaemia) for any period of time, and nursing staff spend a significant amount of time to ensure levels are constantly monitored. The clear clinical need to have a responsive, accurate system to control supplemental oxygen encouraged the company to develop a solution that could automatically adjust the ventilator to maintain levels within a narrow predetermined band. OxyGenie is a system that utilises a sophisticated and patented algorithm in a ventilator that can analyse and adjust the oxygen levels from second-to-second. It has shown a 25% improvement in oxygen level management over manual control.

Outcomes Based Healthcare

11-13 Cavendish Square
London
Greater London
W1G0AN

Website: www.outcomesbasedhealthcare.com
Employees: 9
Immediate Parent: N/A
CEO/ Founder: Dr Rupert Dunbar-Rees
Press Contact: Mrs Juliana Bersani
Tel: 07946178596
Email: juliana@outcomesbasedhealthcare.com

London based Outcomes Based Healthcare, established in 2013, is an organisation supporting the adoption of outcomes based approaches to healthcare. The company's team of clinicians, developers, data scientists, NHS data analysts, economists, and public health specialists has developed the Outcomes Platform that can measure health outcomes. The solution is built on technologies that can take anonymised, patient-level data from health and care systems, and transform it, so that meaningful insights can be derived at a population-level with speed and accuracy. In 2019, NHS England and NHS Improvement partnered with the organisation to implement OBH's Segmentation Engine at a national level, using data in the National Commissioning Data Repository. The innovation is fast becoming a core backbone for population health management data analytics within the NHS. It delivers comprehensive understanding of the nation's health, helping healthcare systems tackle key challenges such as prevention of ill health through measurement of 'HealthSpan', health inequalities, and health service transformation to improve the outcomes that matter most to people.

Vivacity Labs Limited

60 Holmes Road
London
Greater London
NW5 3AQ

Website: www.vivacitylabs.com
Employees: 39
Immediate Parent: N/A
CEO: Mr Mark Nicholson
Press Contact: Miss Clare Burke
Tel: 07501285467
Email: clare.burke@vivacitylabs.com

London-based Vivacity Labs Limited, founded in 2016, has developed award-winning Artificial Intelligence technology that captures and classifies live transport usage. Their AI-based video sensor technology provides anonymous real-time data on pedestrian, cyclist and vehicular traffic. The applicant has 2 patents pending, covering AI methods for predicting traffic flows, and AI algorithms to optimise traffic flows. The technology uses proprietary machine learning detection, classification and tracking algorithms to understand the path that each type of road user takes across the field of view. By processing all the video on the device, it ensures that personal data is protected (only anonymous data such as 'I just saw a cyclist' leaves the device) and reduces bandwidth requirements, as no video needs to be streamed or stored. The multimodal data captured is enabling the development of the next generation of future city-wide traffic control systems.

London

International Trade



Brandfuel Limited

Elgin Lodge
7 Eversley Road
London
Greater London
SE19 3PY

Website: www.brandfuel.co.uk
Employees: 56
Immediate Parent: N/A
CEO and Founder: Mr David Ball
Press Contact: Mr David Ball
Tel: 07785 313242
Email: david@brandfuel.co.uk

London based Brandfuel Ltd. began trading in April 2005, building on the founder's long-term relationships with well-known technology companies. It specialises in the design and delivery of online broadcasts, leadership summits, conferences, exhibitions, events, brand identities and experiential activities. Overseas work accounts for a significant and increasing proportion of sales and growth. Brandfuel carried out work in over 14 countries from 2017 to 2019. Covid-19 has brought its industry to a halt but the company has taken the opportunity to develop new virtual events whilst in lock-down. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Analysys Mason Limited

North West Wing Bush House
Aldwych
London
Greater London
WC2B 4PJ

Website: www.analysismason.com
Employees: 135
Immediate Parent: Datatec PLC
CEO: Mr Abraham Moerman Analysys Mason
Press Contact: Mrs Natalie Smith
Tel: 01223 460600
Email: natalie.smith@analysismason.com

Analysys Mason Ltd, based in London, was formed by the merger of Analysys Ltd and Mason Communications in 2004. With the liberalisation of the telecom markets in 1998 its early UK expertise was highly sought after and led to significant growth overseas. Today it is the pre-eminent global management consultancy specialising in telecoms, media and technology. With headquarters in London, and 15 other offices around the world, plus their most recent acquisition in Germany, its experts provide local perspective on global issues. Over the last three years overseas sales have grown by 50% with the percentage exported rising from 80% to 83%; and it has acquired companies in Norway, USA and Sweden. Additionally, the acquisition of AMI Partners in New York expanded their Research capability in the ICT sector. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



London

International Trade



Concilium Search Ltd

80 Leadenhall Street
London
Greater London
EC3A 3DH

Website: www.conciliumsearch.com
Employees: 55
Immediate Parent: N/A
Founder, Chairman and CEO: Mr Maduka Okeke
Press Contact: Mr Theo Laycock-van Spyk
Tel: 07917584379
Email: theo@conciliumsearch.com

London based Concilium Search Ltd. has operated internationally since its inception in 2014 generating up to 70% of its total revenue overseas. It has had offices overseas for most of its life and derives significant benefits, both in terms of growth and profitability compared to selling in the UK only. Its growth in overseas markets, especially the USA and the Netherlands, has been impressive based on the sound strategy of securing work in the country before opening an office there. Concilium Search Ltd. wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Dodadine Ltd t/a toucanBox

Unit 13 The Heathrow Estate
Silver Jubilee Way
Hounslow
Greater London
TW4 6NF

Website: www.toucanbox.com
Employees: 43
Immediate Parent: N/A
CEO: Mrs Virginie Charles-Dear
Press Contact: Mrs Zoe Sobol
Tel: 07971066034
Email: zoe@snowballpr.co.uk

London based Dodadine Ltd t/a toucanBox, was started in 2012 as a way to solve the problem of how to keep children occupied and engaged in educational hands-on activities, away from screens. It now provides, on a subscription basis, monthly personalised educational activity boxes to children, aged three to eight years old, delivered straight to their letterbox. The kits are developed by a team of former teachers and educational experts and contain the materials for two craft projects and a 28 page magazine focusing on STEAM and creativity. Over the last three years overseas sales have grown by 457% and the percentage exported has risen from 11% to 49%. Its largest single export market is Germany at 48% of international sales. New markets entered included France which was launched in 2016 and Germany and the US in 2018. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



nGAGE Specialist Recruitment

5th Floor
4 Coleman Street
London
Greater London
EC2R 5AR

Website: www.ngagerecruitment.com
Employees: 667
Immediate Parent: Westminster Bidco Ltd
CEO: Mr Tim Cook
Press Contact: Mr Adam Herron
Tel: 07958697269
Email: a.herron@ngagerecruitment.com

London based nGAGE Specialist Recruitment Company Ltd. started operations in 2007 though parts of its group have been active in recruitment for over 30 years. It has demonstrated an exceptionally high level of international growth over the last six years based on its opening a series of new offices in a variety of countries, mostly in the USA, Australia and Europe. The nGAGE group operates under 15 brands, each with its own strategy for growth but all use the same award-winning internal operating system to make it easier for them to establish new offices anywhere in the world. In the last year the company has delivered its services into over 70 countries. The company wins the Queen's Award for International Trade for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

Geolytix

Phoenix Yard
65 Kings Cross Road
London
Greater London
WC1X 9LW

Website: www.geolytix.co.uk
Employees: 31
Immediate Parent: N/A
CEO: Mr Blair Freebairn
Press Contact: Mr Ben Purple
Tel: 07880 364998
Email: ben.purple@geolytix.co.uk

Geolytix are a location planning consultancy who build data, forecasting models and mapping tools to help clients optimise their locations. They win an International Trade Award for Outstanding Short Term Growth in overseas sales, having expanded their expertise in the UK into new markets over the last three years. They now have offices in China, Japan, Australia and Poland, and have worked on projects in over 40 countries across multiple sectors including Grocery, Sports, Food & Beverage, Fashion, Leisure and Healthcare. This is the second Queen's Award for Geolytix in 5 years, having previously won an Innovation Award in 2016. The innovative approach to building new data products and mapping tools has remained a key component of the Geolytix business as it has expanded internationally.

London

International Trade



Bellerby & Co. Limited

7 Bouverie Mews
London
Greater London
N16 0AE

Website: www.bellerbyandco.com
Employees: 20
Immediate Parent: N/A
Founder: Mr Peter Bellerby
Press Contact: Ms Jade Fenster
Tel: 07960552945
Email: jade@bellerbyglobemakers.com

Bellerby & Co Ltd was founded in London in 2009. It designs, manufactures and markets bespoke terrestrial, celestial and planetary globes, and was started after a fruitless search to purchase a high quality globe for the founders father's 80th Birthday. Today it is recognised as a world leader in its field with probably the five finest exponents in the world in globe making working in their studio; along with a team of talented painters, designers, wood-workers and cartographers. Most sales are a direct commission but it also supplies a few UK stores such as Harrods and Linley and Net a Porter. 75% of its sales are from overseas with around 50% outside the EU; and overall overseas sales have grown by 83% across the last three years. This unique niche business has continued to grow through international recognition and reputation. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Mawsonia Limited

Kemp House
152-160 City Road
London
Greater London
EC1V 2NX

Website: www.mawsonia.com
Employees: 12
Immediate Parent: N/A
Founder & CEO: Mr James Mawson
Press Contact: Mrs Jo Garner
Tel: 07711849052
Email: JGarner@mawsonia.com

Established in 2010 and based in London, Mawsonia Ltd was founded in 2010 as a trade publication to the Corporate Venturing community to share information and knowledge. Today it is a global multi-media company and market intelligence platform that publishes news and unique insights through its publications while also tracking the people, companies, deals, best practices and emerging trends shaping the future of innovation and capital. Through its unique database subscribers are given access to the latest research and insights into private markets and investment. Over the last six years overseas sales have grown by 2,038% and the percentage of sales exported has risen from 17% to 81%. New markets entered during this period include Brazil, Japan, China, Israel, and the USA. The company's top five markets now are: USA, Israel, Japan, China, and the Netherlands; and it plans to expand into Asia. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.



London

International Trade



Hatch Associates Limited

4th Floor
20 St Andrew Street
London
Greater London
EC4A 3AG

Website: www.hatch.com
Employees: 101
Immediate Parent: Hatchcos Limited
Director: Mr Julian Clark
Press Contact: Mr Julian Clark
Tel: 020 8148 5146
Email: julian.clark@hatch.com

Established in London in 1989, Hatch Associates Limited is the UK subsidiary of an employee-owned, Canadian private company. It is a professional services organisation operating in three business sectors across the full life-cycle from conceptual project definition through to detailed engineering, construction management and commissioning and ongoing business improvement. Its prime business sectors are Energy, Infrastructure, and Metals and Minerals; and its Advisory group consults in all aspects of industry, sustainability, environment and community across the same business lifecycle around the globe. Overseas Sales have increased by 83% across the last three years with the percentage exported now at 84%. It has clients located in 60 countries and its main markets are Scandinavia, central Europe, the Middle East, North Africa, the Caspian, the Balkans, Australia and North America. The largest new overseas territory entered in the last three years was Kazakhstan. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Verdantix Ltd

19
Hatfields
London
Greater London
SE1 8DJ

Website: www.verdantix.com
Employees: 27
Immediate Parent: N/A
CEO: Dr David Metcalfe
Press Contact: Dr David Metcalfe
Tel: 07555276726
Email: dmetcalfe@verdantix.com

Based in Southwark, London, Verdantix is an independent research and consulting firm with expertise in digital strategies for environment, health and safety, operational excellence, smart buildings and sustainability. It has expertise in environment, health, safety, quality, operational excellence, as well as smart building technologies. It also has had a staffed office in New York since 2011. Over three years exports have grown by just over £1.0 million to £3 million and on average by 24% per annum. Exporting its research products and advisory services has been essential to the growth of the company. Its top five markets in the latest year were USA, Canada, Netherlands, Switzerland, and Germany. In 2020 it launched dedicated research on risk management best practices and technologies to combat COVID-19. This has included research on industrial hygiene, and root cause analysis of COVID-19 clusters in workplaces. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



London

International Trade



Armour Communications Limited

Armour Communications
First Floor, Millbank Tower
London
Greater London
SW1P 4QP

Website: www.armourcomms.com
Employees: 31
Immediate Parent: N/A
CEO: Mr David Holman
Press Contact: Mr David Holman
Tel: 07775 578625
Email: david.holman@armourcomms.com

Established in 2015, London based Armour Communications Limited is a software developer and provides UK Government (GCHQ) and NATO approved encryption for secure communications (voice, messaging, video and data) on everyday smartphones, tablets and desktops across all popular platforms. It supports its own developed communications solution to customers around the world in Government, Defence, and regulated markets (Legal, financial and health) with blue chip customers in UK, Europe, Africa, Australia and the Middle East. Overseas Sales have grown by 178% with the percentage exported also rising from 61% to 83%. New markets entered during the last three years include Greece and Australia; the Middle East their largest single market. The company has developed a niche within the secure communications market starting in the UK and is now building on this success internationally. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Nosy Crow Limited

14 Baden Place
Crosby Row
London
Greater London
SE1 1YW

Website: www.nosycrow.com
Employees: 49
Immediate Parent:
CEO & Founder: Ms Kate Wilson
Press Contact: Mr Adrian Soar
Tel: 07968169081
Email: adrian@nosycrow.com

Founded in 2010, London based Nosy Crow Ltd is a multi-award-winning, independent publishing company. It publishes high-quality, commercial fiction and non-fiction books for children aged from 0 to 14 both by well-known authors and illustrators and by new talent, with the aim of creating materials that encourage children to read for pleasure. All of its books appear simultaneously in print and ebook form and all products are created for a global market. It is already the 11th biggest publisher of children's books in the UK. Overseas Sales have grown by 97% with the proportion exported growing to 67%. A major development has been China with the sale of physical product leading to a huge increase in sales. Other new markets include Poland and UAE. Today its top overseas markets are: China, USA, Spain, Australia, and Germany. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



London

International Trade



Papercast Ltd

111 Buckingham Palace Road
London
Greater London
SW1W 0SR

Website: www.papercast.com
Employees: 6
Immediate Parent: N/A
CEO: Mr Robert Bicket
Press Contact: Mrs Kerry Marchbank
Tel: 020 7043 1355
Email: kmarchbank@papercast.com

Papercast Ltd is based in London and started trading in March 2017. They design, develop, manufacture and support battery and solar powered e-paper passenger information display systems. They work with public transport and bus operators looking for an innovative, energy efficient and cost effective solution to show real-time information at bus stops. Keeping passengers better informed provides certainty that improves the traveller experience and attracts new users to public transport €“ helping to increase public transport usage. Overseas sales have more than doubled in the last three years with customers across Africa, Asia, Europe, North America, Oceania and Australasia. They invested heavily in R&D to become the de-facto provider of such technology for cities with a high dependency on public transport, and where there is a focus on investing and developing sustainable public transport infrastructure. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Tonic Games Limited

111 Buckingham Palace Road
London
Greater London
SW1W 0SR

Website: www.tonicgames.com
Employees: 209
Immediate Parent:
CEO / Cofounder: Mr Dave Bailey
Press Contact: Ms Haley Uyrus
Tel: 075727552280
Email: haley.Uyrus@tonicgames.com

Tonic Games Ltd was started in 2005 in London by two university students in their final year. Now over 300 people strong, it has become a Development and Publishing group comprising two games development studios: Mediatonic, Fortitude Games; and a games publisher, The Irregular Corporation. Overseas sales have grown by 656% over the last six years; and the percentage exported has risen to 99%. The company segments its market by platform and partners as routes to the global market they serve, selling its games through platform distributors like Steam (Valve), Xbox (Microsoft), PlayStation (Sony) and Switch (Nintendo) as well as mobile platforms like Google Play and the iOS App Store. Strategically, its focus remains on top global games markets like the US, China, Japan, South Korea, the UK, India, Russia, Mexico and Europe. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.



Terranova Nutrition (Novahealth Ltd)

44 Hindes Road
Harrow
Greater London
HA1 1SL

Website: www.terranovahealth.com
Employees: 2
Immediate Parent: N/A
CEO & Founder: Mr Stephen Terrass
Press Contact: Mr Stephen Terrass
Tel: 020 8861 0691
Email: stephen@terranova-nutrition.com

Harrow based Terranova Nutrition (Novahealth Ltd). which was established in 2009, has just two owner/employees marketing a range of some 120 different food supplements. Apart from product development it operates entirely through the use of external providers and distributors and has grown its exports by over 460% in the last six years. Terranova distributes its products across 27 countries in the EU, plus Serbia, Iceland, Switzerland, Qatar, Hong Kong and New Zealand. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

Elmore Insurance Brokers Limited

25-26 Lime Street
London
Greater London
EC3M 7HR

Website: <https://elmorebrokers.com>
Employees: 6
Immediate Parent: N/A
Managing Director: Mr Simon Gilbert
Press Contact: Mr Simon Gilebrt
Tel: 0447979357090
Email: simon.gilbert@elmorebrokers.com

Elmore Insurance Brokers Ltd was established in 2015. Based in London the company is an independent international speciality insurance and reinsurance broker. It was created specifically to meet the needs of international organisations with regard to the growing issue of cyber attacks and increased demand for risk transfer solutions for emerging threats and new risks. The company designed a portfolio of insurance products specifically aimed at international clients. Overseas sales have grown over three years from £110k to £400k; a total growth of 263%. It operates worldwide with clients across Europe, USA, Asia/Pacific, Middle East and Latin America and has opened an office in Portugal to promote further European business. Its top five markets are Ecuador, UAE, Turkey, Lithuania and Hong Kong and the company has also won business in Portugal, Spain, the Balkans and Iceland. The company wins the Queens Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

London

International Trade



Interfacio Ltd

Unit 15 Ground Floor, Princeton Mews
167 London Road
Kingston Upon Thames
Greater London
KT2 6PT

Website: www.interfacio.com
Employees: 8
Immediate Parent: N/A
Managing Director: Mr Richard Wear
Press Contact: Mr Richard Wear
Tel: 02089865002
Email: richard@interfacio.com

Established in 2002, Kingston upon Thames based Interfacio Ltd. is a recruitment services business managing the sourcing, selection and placement of directly employed or contracted employees. It works mostly with equipment or solutions manufacturers within the audio, music, broadcast and lighting technology sectors, sourcing and placing individuals ranging from young graduates to senior professionals in commercial, technical and management roles across its three main markets of the USA, Europe and Asia. Export sales grew by more than 300% in the period, significantly ahead of total sales. Interfacio Ltd. wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

Boardies International Ltd

P.B. 222 The Pill Box
115 Coventry Road
Bethnal Green
London
E2 6GG

Website: www.boardiesapparel.com
Employees: 4
Immediate Parent:
Managing Director: Mr Nicholas Crook
Press Contact: Mr Nicholas Crook
Tel: 07920811059
Email: nick@boardiesapparel.com

Boardies International Ltd is based in Bethnal Green, London and started trading in 2009. They are a premium swimwear brand for men's and children's swim shorts and women's swimwear and bikinis, with original designs and sustainable fabrics. Their products are available in over 4,500 stores worldwide, selling in over 25 countries, with manufacturing done in China and Bali, Indonesia. Overseas Sales have almost quadrupled in the last three years with major markets being the United States, Canada, Europe, Australia. To grow the business they invested in their web-site and social media strategy and plan to include foreign language translations, allow localised payment at checkout, and develop new products focusing on Women's clothing and accessories to complement their swimwear. To showcase their brand and products internationally, they attended Government supported trade shows as well as London Fashion Week. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



Motion Metrics Limited

Unit M2, Shakespeare Business Centre
245a Coldharbour Ln
London
Greater London
SW9 8RR

Website: <https://getcarv.com/>
Employees: 12
Immediate Parent: N/A
CEO & CO-Founder: Dr James Grant
Press Contact: Dr James Grant
Tel: +44 7718 976606
Email: jamie@motionmetrics.co

Motion Metrics Limited started trading in 2016. Based in London it is a sportstech company with offices in Austria and China. Its Carv is the world's first pocket digital ski coach, containing pressure sensors and trackers retrofitted to any ski boot, measuring motion and pressure and sending data to Carv app. Each insert has 36 pressure sensors, with a total of 72 across both. Carv provides one-on-one coaching for each day of skiing. The strategy focused on press campaigns, with Olympic skiers and 40 top coaches as brand ambassadors and a YouTube channel with over 6 million views. Of 50 overseas markets USA is the largest, followed by Canada, Switzerland, Germany and Italy. Overseas sales have grown by 273% over the three year application period and the proportion of sales exported has increased to 72% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

ICEBERG IP GROUP

4th Floor, 1 Kingdom St
London
Greater London
W2 6BD

Website: <https://icebergip.com/>
Employees: 4
Immediate Parent: Inception Partners Limited
Chairman & Founder: Mr Patrick Snow
Press Contact: Mr John Green
Tel: 0207 887 6382
Email: jg@icebergip.com

Iceberg IP Group is a leading global IP transactions and advisory group based in London with operations in Silicon Valley and Shanghai, founded by Patrick Snow in 2002. It enables its clients to maximise the underlying value of their intellectual property portfolio by representing their interests to generate value from their patent portfolios and broader IP strategies. Its 200 clients include Fortune 500 companies, governments, financial organisations, R&D institutes, universities, SMEs, start-ups and individual inventors. During the last three years overseas sales have grown by 1,492%; and the percentage exported has arisen to 93%. Its international business is conducted through its London, Shanghai and Silicon Valley offices, serving 21 international markets. Its top performing markets are US, China, Canada, Germany and South Korea. Turks and Caicos, Austria, Spain, Switzerland and Taiwan were established as new markets during the last three years. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Star Pacific UK Limited

Unit 15 Abenglen Industrial Estate, Betam Road
Hayes
Greater London
UB3 1SS

Website: <http://www.starpacific.co.uk/>
Employees: 12
Immediate Parent: N/A
Co-CEOs:
Mr Gajraj Singh Rathore
Mr Shyam Bajaj
Mr Satyam Ahuja
Press Contact: Mr Satyam Ahuja
Tel: 07969162758
Email: sunny@starpacific.co.uk

Star Pacific UK Ltd, established in 2010 in Hayes is one of the fastest growing FMCG export wholesalers. The business prospered through investment in personnel and infrastructure offering best service to meet the growing demand for British goods in the export markets. Specialising in wholesale of UK manufactured goods and established brands, they have showcased the best of Britain to the wider world. Offering a process of whole supply chain has been a key attribute to growth with specialist and dedicated staff. Their motto of 'Complete Source and Solution' is what set Star Pacific apart from competition handling all manufacturer contact, logistics and financial aspect of request while working towards a high service level and delivering consumer value and product distribution. Star Pacific have demonstrated substantial year-on-year growth with a 263% increase in overall turnover and an impressive 550% growth in overseas sales. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

CORE (UK) Ltd

Unit 2, 54 Lisson Street
London
Greater London
NW1 5DF

Website: <https://core-uk.com/>
Employees: 21
Immediate Parent: N/A
CEO and Co-Founder: Mr Benjamin Puncher
Press Contact: Mrs Sally Plant
Tel: 07868 753499
Email: sallyplantpr@gmail.com

Established in London in 1995, CORE (UK) Limited develop world-leading supply chain management software solutions for global retailers and supermarkets. They help businesses manage their supply chains effectively with their innovative products, which include Suppliview, a supply chain information management & visibility system, TariffTel, a high-volume Customs Classification management system & service, and Leaf, a platform to support retail organisations in their pursuit of sustainable trading. The privately owned company has seen overseas sales increase by 1,685% in three years and the percentage exported has risen from 6% to 69%. This has been achieved through their continual commitment in demonstrating the benefits of a digitised supply chain, to new and existing clients. New markets established in the past three years include: Ireland, USA, Canada, Australia, China, Hong Kong, Japan, Korea, Singapore, Malaysia, India, and the Netherlands. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

London

Promoting Opportunity



In2scienceUK

in2scienceUK
10 Queen Street Place
London
Greater London
EC4R 1BE

Website: <https://in2scienceuk.org/>
Employees: 6
Immediate Parent: N/A
CEO & Founder: Dr Rebecca Mckelvey
Press Contact: Dr Rebecca Mckelvey
Tel: 07985945557
Email: r.mckelvey@in2scienceuk.org

In2scienceUK is a charity based in London founded in 2011 to help young people from low income backgrounds progress to science, technology, engineering and mathematics (STEM) degrees and careers. The organisation works with A-level students who are recipients of free school meals and from families with no history of higher education in areas with limited career development opportunities. In2scienceUK promotes social mobility by enabling young people to work alongside STEM professionals and experts at some of the UK's most prestigious companies, research centres and higher education institutions. While on placement, young people undertake real research with their dedicated STEM host. Participants gain positive role models, attend workshops and skills days that develop professional skills, help with university applications, and receive professional interview training. This year In2scienceUK will be supporting over 700 young people across England, and they have ambitious plans to extend the programme to every region of the UK.

JGA Ltd trading as The JGA Group

Innov8 Vocational Training Centre
Clifton Gardens
Hillingdon
Greater London
UB10 0EZ

Website: www.jga-group.com
Employees: 19
Immediate Parent: N/A
Managing Director: Mr Richard Goodwin
Press Contact: Mr Richard Goodwin
Tel: 020 8426 2666
Email: richard.goodwin@jga-group.co.uk

The JGA Group was founded in 1992 in Hillingdon, Greater London. The family-owned business provides training, apprenticeships & traineeships to the sales, marketing & communications, government, business, and health sectors. Programmes are delivered in sectors with higher job growth and progression, maximising career growth for people from disadvantaged and under-represented backgrounds. The Company delivers a personalised, supportive service, especially to neurodiverse learners and those in need of English and maths coaching. Focusing on individuals with multiple disadvantages, the Company's Healthier Futures and Creativity Squared short courses help address the skills shortage within the care and creative sectors. One example of a disadvantaged group was Somali women, often single parents with childcare issues, who have substantial barriers to entering employment. In recent years JGA has received West London Business and BAME Apprenticeship Awards, and has built partnerships with the Data & Marketing Association and the National Youth Theatre, amongst others.



London

Promoting Opportunity



Beam Up Ltd (trading as Beam)

Beam C/O Runway East Moorgate
10 Finsbury Square
London
Greater London
EC2A 1AF

Website: beam.org
Employees: 11
Immediate Parent: N/A
CEO: Mr Alex Stephany
Press Contact: Miss Olivia O'Brien
Tel: 07481814503
Email: media@beam.org

Beam is a social enterprise based in London that has developed a unique tech-based approach to increasing social mobility. The organisation uses crowdfunding to support homeless people through training and into stable work and housing. Each Beam beneficiary is referred by an established homeless charity or local authority within London. Beam gives them a dedicated caseworker - an employee who helps them develop a tailored career plan based on their unique strengths and interests. Participants then launch crowdfunding campaigns on Beam's website and the money raised removes financial barriers to their further training and development (covering course costs, travel, childcare etc). Beam's caseworkers then support the person into a job with one of more than 50 employer partners. Beam has won a number of awards for entrepreneurship and innovation since its inception in 2017, and to date has crowdfunded nearly £2m in donations from the public, 100% of which goes towards the end cause.

Breaking Barriers

71-91 Aldwych, Aldwych House
London
Greater London
WC2B 4HN

Website: <https://breaking-barriers.co.uk/>
Employees: 30
Immediate Parent: N/A
CEO and Founder: Mr Matthew Powell
Press Contact: Ms Danielle Wootton
Tel: 07800 924436
Email: d.wootton@breaking-barriers.co.uk

Breaking Barriers is a London-based charity that wants every refugee and person of refugee background to fulfil their potential and integrate into their new home through employment that matches their skills, experience, and aspirations. Founded in 2015 by Matthew Powell, its mission is to help refugees and people of refugee background to acquire knowledge, confidence, and experience to get stable and fulfilling employment. It does this through providing one-to-one employment support tailored to the needs and aspirations of each client. It also runs an education programme offering English language and IT classes at a range of levels. Breaking Barriers is partnered with over 20 businesses from different sectors - including IKEA, Bank of America, Grant Thornton, Mayer Brown, Big Yellow, BNY Mellon and Western Union. In collaboration with these businesses they provide their refugee clients with sector-specific skills workshops, paid work placements and permanent job opportunities. To date, Breaking Barriers has supported over 1,150 people from refugee backgrounds on their employment journeys.



London

Promoting Opportunity



Luminary Bakery Ltd

71-73 Allen Road
Hackney
London
Greater London
N168RY

Website: www.luminarybakery.com
Employees: 20
Immediate Parent: N/A
CEO: Mrs Alice Williams
Press Contact: Ms Kaila Johnson
Tel: 02080514180
Email: comms@luminarybakery.com

Luminary Bakery was established in 2014 to help long-term unemployed women in deprived areas of London suffering from multiple disadvantages, including gender-based violence. Having developed a track record in successfully training and employing disadvantaged women in baking and life skills, Luminary went on to establish two locations across London - Stoke Newington and Camden. The organisation works closely with their charity Luminary Ltd to offer a safe and professional (bakery/cafe) environment where women can grow holistically - encouraging ambition, restoration, and second chances. They use baking as a tool to take women on a journey to employability and entrepreneurship, teaching transferable skills for the working world. Trainees participate in the bakery programme for two years until they reach professional standards. As of December 2020, they have supported a total of 90 women, 13 graduates have started their own businesses, and 69% are now in sustainable employment or further training.

Aspire Community Works Community Interest Company

10 Minerva Street
London
Greater London
E2 9EH
020 7033 4433
Greater London

Website: www.aspirecommunityworks.com
Employees: 11
Immediate Parent: N/A
Managing Director: Dr Katharine Sutton
Press Contact: Dr Katharine Sutton
Tel: 07805781113
Email: katharine.sutton@aspirecommunityworks.com

Aspire Community Works is a Community Interest Company (CIC) established in 2004 and based in London that provides training and employment opportunities across landscaping and estate management for a wide range of disadvantaged individuals including those in the following groups: Black Asian and Minority Ethnic, long term unemployed, refugees, carers, single parents, people with mental health issues or disabilities, people at risk of homelessness and ex-offenders. Participants have to pass an Aspire challenge and work to Aspire standards that relate to respect, approachability, responsibility and professionalism. In total the Company has supported 2,260 disadvantaged people in sustainable employment opportunities, working together to develop skills that support the business and its services in landscaping and estates management. They provide people with the best working conditions including the Real Living Wage as part of the process of tackling their disadvantage.



London

Sustainable Development



Freud Communications Limited

1 Stephen Street
London
Greater London
W1T 1AL

Website: <https://www.freuds.com/>
Employees: 212
Immediate Parent: The Brewery Group (Holdings) Limited
CEO: Dr Arlo Brady
Press Contact: Mr Scott Langham
Tel: 07872011739
Email: scott.langham@freuds.com

Freud Communications Limited is a London communications agency founded in 1990 that employs 217 people and had a turnover of £32m (£16m export) in 2019. Sustainability has been fundamental to the business from the beginning, and its success in sustainable campaigns is a testament to the business' dedication to sustainable development. The business has made a substantial impact through its own campaigns, including supporting entrepreneurial social impact ventures through the Islamic Development Bank's Transformer Fund, brokering innovative partnerships between (RED) and Durex which released specially-branded condoms to raise funds and awareness for the fight against HIV in Africa; and generating global attention for the Bill & Melinda Gates Foundation Goalkeeper Awards. is awarded the Queen's Award for Enterprise in Sustainable Development because of its integrated approach to sustainable development making it one of the leading sustainable communications agencies by action as well as words.

Toast Ale

Sustainable Bankside
25 Lavington Street
London
Greater London
SE1 0NZ

Website: www.ToastAle.com
Employees: 10
Immediate Parent: N/A
CEO: Mr Robert Wilson
Press Contact: Ms Louisa Ziane
Tel: 07927902702
Email: louisa@toastale.com

Toast Ale is a small company set up in 2015 with ten employees and a turnover of less than £1m with a mission to end food waste. It has already made a big impact, winning many business and sustainability awards. Surplus bread from the sandwich industry and commercial bakeries is 'upcycled' to produce beer. All profits go to their main charity partner, Feedback. The company made a commendable response to the Covid-19 crisis, funding the food charity Feedback using proceeds from online sales to provide 46,000 meals to vulnerable communities in June 2020, made predominantly with surplus food. It is awarded the Queen's Award for Enterprise in Sustainable Development because it is innovative, shows the circular economy at its best, raises awareness of a key sustainable development issue and provides practical and engaging solutions to food waste with all profits used in charitable work.



London

Sustainable Development



Hubbub Foundation Enterprise Ltd

Somerset House
Strand
London
Greater London
WC2R 1LA

Website: <https://www.hubbub.org.uk/hubbub-enterprise>
Employees: 7
Immediate Parent: N/A
Director: Mr Alex Robinson
Press Contact:
Tel: 07525068378
Email: laura.harrison@barleycommunications.co.uk

Hubbub Foundation Enterprise Ltd, founded in 2016, is the social enterprise arm of Hubbub Foundation, an environmental charity based in London, focused on education and engagement through a range of interactive initiatives. It is a small company of seven employees, but with large and long-term ambitions. The application was focussed on the development of an engagement product to encourage people to not discard waste cigarette butts "The Ballot Bin" - a voting ashtray which has been sold in 37 countries. It is awarded the Queen's Award for Enterprise in Sustainable Development because it has demonstrated a clear vision for a more sustainable future, initiating innovative and engaging campaigns to change behaviours. The business has been impacted by Covid-19 but there is evidence that the agility of the charity is leading to new opportunities which impressed the Judges.



Inflo Group Limited

Evolve Business Centre
Cygnet Way
Houghton-le-Spring
Tyne and Wear
DH4 5QY

Website: <https://inflosoftware.com>
Employees: 46
Immediate Parent: N/A
CEO: Mr Mark Edmondson
Press Contact: Miss Hannah Farmborough
Tel: 07581564212
Email: hannah.farmborough@inflosoftware.com

Founded in 2015, Inflo Group Limited provides financial data analytics and auditing software solutions for accountants and firms and was developed and computed by artificial intelligence (AI) technology. The company's software is a cloud-based application separated into eight key modules, incorporating machine learning and user configuration. The software is unique in the accountancy market and in its level of integration. The inclusion of machine learning in automated testing and analysis modules helps accountants identify potential risk areas in financial data. This functionality is unique within the UK. The Institute of Chartered Accountants England and Wales has partnered with the applicant to evolve the Association of Chartered Accountants (ACA) qualification as part of an initiative to incorporate emerging technologies into accountancy education.

D-Line (Europe) Limited

Unit A5 Tromso Close
Tyne Tunnel Trading Estate
North Shields
Tyne and Wear
NE29 7XH

Website: www.d-line-it.com
Employees: 73
Immediate Parent: N/A
CEO: Mr Paul Ruddick
Press Contact: Mr Paul Ruddick
Tel: 01912379156
Email: paulr@d-line-it.com

North Shields based D-Line (Europe) Limited were established in 2006. They specialise in the design and manufacture of cable management solutions. The product submitted for an award, D-Line trunking, has been designed to be aesthetically pleasing as well as functional. The 'D-shaped and linear' shapes (design protected) uniquely blend above skirting boards, can subtly hide cables that run vertically up a wall, and offer floor trims that are cable paths. The patent protected range is made up of one-piece cable management extrusions which all have a hinged and click-lock lid. Whereas traditional trunking comprises separate base and lid sections, the D-Line product's one-piece designs enable easier handling and installing, while saving future maintenance because the lid will never detach. Four patents have been granted to protect the inventive hinge and click-lock mechanism.

Hyperdrive Innovation Limited

Future Technology Centre
Barmston Court
Sunderland
Tyne and Wear
SR5 3NY

Website: www.hyperdriveinnovation.com
Employees: 44
Immediate Parent: Hyperdrive Innovation Holdings Limited
Founder: Mr Stephen Irish
Press Contact: Mrs Rachel Skeoch
Tel: 01916403512
Email: rachel.skeoch@hyperdriveinnovation.com

Sunderland based Hyperdrive Innovation Limited, established in 2012, designs, develops and manufactures lithium ion battery systems. The company has developed a modular, scalable and flexible battery pack based on lithium ion battery technology. Their product can be adapted for use in numerous industries, including Rail, Material Handling, Off-Highway and Energy Storage. The technology is covered with numerous patents pertaining to the battery pack design, battery management system, and assembly methodology. The product, HY Energy Battery Pack, combines high-performance lithium ion nickel manganese cobalt (NMC) battery chemistry with a proprietary battery management system. The company identified the need for efficient battery systems in many applications and has adapted technology more commonly used in the automotive industry to make it applicable across many industries.

North East International Trade



Ryder Architecture Limited

Cooper's Studios
14-18 Westgate Road
Newcastle upon Tyne
Tyne and Wear
NE1 3NN

Website: www.ryderarchitecture.com
Employees: 198
Immediate Parent: N/A
Managing Partner: Mr Mark Thompson
Press Contact: Ms Helen Craddock
Tel: 044 191 269 5454
Email: hcraddock@ryderarchitecture.com

Ryder Architecture was established in Newcastle in 1953, delivering pioneering architectural services across a diverse portfolio of sectors. It has teams in London, Glasgow, Liverpool, Hong Kong, Vancouver and Amsterdam supporting projects spread from Canada and Peru to China and Malaysia plus Cape Town, Sydney and Auckland. In 2014 it founded the Ryder Alliance with other international architectural practices which, amongst other things, helps the company to identify and deliver projects in countries where it has no direct presence. The company has grown its overseas presence substantially and wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

NECIT Services Ltd

NECIT Services
One Trinity Green, Eldon Street
South Shields
Tyne and Wear
NE331SA

Website: <https://www.necitservices.com/>
Employees: 6
Immediate Parent: N/A
Founder and Technical Director: Mr Peter Lyons
Press Contact: Mr Jack Miller
Tel: 07432261032
Email: jack.miller@necitservices.com

NECIT Services Ltd is based in South Shields, Tyne and Wear and started trading in 2009. They have a network of 2,500 qualified inspectors and expeditors across 75 countries in all major engineering sectors including oil and gas, renewables, power generation and specialist sector services; with clients in engineering, procurement and construction, energy operating corporations and other inspection agencies and consultancies. They design and deliver bespoke co-ordinated inspection services including quality assurance, management systems audits, compliance and supplier capability assessments to ensure delivery on schedule. Overseas sales have grown more than twelve fold in three years, with customers across 69 countries including the United States, Italy, South Korea, Indonesia and India. Following every commission, as part of their aftercare service, they maintain contact with clients by undertaking satisfaction surveys and provide advice on issues affecting the engineering industry. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



Filtronic Broadband Limited

NETPark
Thomas Wright Way
Sedgefield
County Durham
TS21 3FD

Website: www.filtronic.com
Employees: 98
Immediate Parent: Filtronic plc
CEO: Mr Richard Gibbs
Press Contact: Mr Fin Farrelly
Tel: 07771 370 709
Email: Fin.Farrelly@filtronic.com

Filtronic Broadband Limited started trading in 1997, based in Sedgefield and designs and manufactures advanced RF communications within microwave and mmWave frequencies. Target sectors include mobile telecommunications, defence and aerospace. Filtronic's export strategy centres on developing relationships with leading global OEMs, operating across multiple end application and geographical markets. A decision to move from a mainly European focus towards evolving global standards allowed the company to diversify its product range, and to target alternative markets. The top current markets were Hungary, Thailand, Italy, USA and Finland. New markets established during the application period include USA, Hungary, and India. Overseas sales have grown by 208% over the three year application period and the proportion of sales exported has increased to 66% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Luxe England Limited

The Corner, Bank Chambers
26 Mosley Street
Newcastle upon Tyne
Tyne and Wear
NE1 1DF

Website: <https://luxeengland.com/home>
Employees: 3
Immediate Parent: N/A
Managing Director and Founder: Ms Erin Graybill
Press Contact: Miss Nikki Ellis
Tel: 07932050099
Email: nikki@nirebeauty.com

Established in 2015, Luxe England Limited is a Newcastle-upon-Tyne based company built on strong ethical principles. It designs and sells a range of ethical beauty and lifestyle products, and has built the brand through Amazon and via B2B sales to engage more with their consumers and reach a global audience. Established by Erin Graybill in 2015, the team is now nine strong and sells into over 50 countries. Over the last three years overseas sales have grown by 392%; and the percentage exported has risen to 65%. During the last three years the company has entered new markets in Denmark, which now represents more than a third of its overseas sales, and the Netherlands. The company's other top overseas markets are Italy, Germany, Spain, and France which, together with Denmark, make up 98% of its international sales. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Soundbitelearning UK Ltd

Office 24
6 Charlotte Square
Newcastle upon Tyne
Tyne and Wear
NE1 4XF

Website: www.gcsepod.com
Employees: 36
Immediate Parent:
Director and Co-Founder: Mr Anthony Coxon
Press Contact: Mr Anthony Coxon
Tel: 1913387830
Email: anthony.coxon@gcsepod.com

Newcastle upon Tyne based Soundbitelearning UK Ltd. started trading in September 2006 and is now selling a product called GCSEPod to over 1,550 schools globally. GCSEPod is an audio-visual product delivered to students in the form of 'pods' or short videos, each 3-5 minutes long. The company uses available data to identify potential markets and international schools that were most likely to be interested in the product, which the company sells directly to rather than through agents or distributors. Whilst still relatively new to overseas markets the company grew its overseas sales by more than 50% in three years. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

North East

Promoting Opportunity



The Skill Mill Limited

The Skill Mill Limited
Northern Design Centre
Gateshead
Tyne and Wear
NE8 3DF

Website: www.theskillmill.org
Employees: 22
Immediate Parent:
Managing Director: Mr David Parks
Press Contact: Mr David Parks
Tel: 07943813771
Email: david.parks@theskillmill.org

The Skill Mill Limited was founded in 2014, and is based in Gateshead. It is a social enterprise which provides employment opportunities for young ex-offenders through ten sites across England. The Company provides employment opportunities through the provision of environmental construction services such as improving the flow of watercourses, and reducing flood risk as well as environmental management schemes. 158 young-offenders have been supported since 2014, with numbers growing every year, delivering measurably reduced re-offending. 95 out of 158 participants (75%) have transitioned into further employment or training (an additional 30 are currently employed by Skill Mill). The programme is focussed on those who have already offended and are therefore significantly disadvantaged in terms of future social mobility. Participants benefit from increased employability and education levels, enhanced confidence, and higher self esteem. The community benefits from reduced reoffending, increased community safety, and a changing more positive perception of young offenders. They are also winners of the Sustainable Development Award this year.



North East Sustainable Development



Acorn Dairy Limited

Garthorne Farm
Archdeacon Newton
Darlington
County Durham
DL2 2YB

Website: www.acorndairy.co.uk
Employees: 32
Immediate Parent:
Director: Ms Caroline Tweddle
Press Contact: Miss Jenn Brown
Tel: 07948 348165
Email: jenn@harveyandhugo.com

Acorn Dairy was established in 2000 to process & sell the milk produced by the Tweddle's Family's organic, tenanted farm. It employs 32 people near Darlington and has won several awards. The farm sells milk from the farm and other organic products bought in directly to consumers. Sustainability is integral to the whole business. It supplies over 4,000 customers with direct doorstep milk deliveries in glass bottles which average 69 trips. Sustainability is integral to the whole business. It generates its own electricity and has encouraged biodiversity. Together the actions form a powerful programme. It is awarded the Queen's Award for Enterprise in Sustainable Development because it has demonstrated excellent positive impacts, innovation, collaboration and education. It provides a superb role model to show how smaller tenant farms can embrace a wide range of sustainable development actions but remain viable and profitable.

The Skill Mill Limited

The Skill Mill Limited
Northern Design Centre
Gateshead
Tyne and Wear
NE8 3DF

Website: www.theskillmill.org
Employees: 22
Immediate Parent:
Managing Director: Mr David Parks
Press Contact: Mr David Parks
Tel: 07943813771
Email: david.parks@theskillmill.org

Founded in 2014, The Skill Mill is a social enterprise based in Gateshead with teams operating across England providing employment opportunities for young men and women in the criminal justice system. Through paid employment, undertaking meaningful physical work and improving the natural environment participants are helped to regain self-worth by working on sustainable development projects in the local area. The company is a great example of how to integrate sustainability, by embracing the challenges of the UN Sustainable Development Goals and making them work for disadvantaged local people, and this approach is backed by solid evidence of success. It is financially successful and has built strong partnerships and collaborations with supportive organisations which has laid the foundations for future growth. The Skill Mill is awarded the Queen's Award for Enterprise in Sustainable Development because it provides an exemplary example of a programme that combines social, economic and environmental sustainability. They are also winners of the Promoting Opportunity category this year.



Sherwin-Williams Protective & Marine Coatings

Tower Works
Kestor Street
Bolton
Manchester
BL2 2AL

Website: <https://protectiveemea.sherwin-williams.com/>
Employees: 262
Immediate Parent: W & J Leigh & Co Ltd
Managing Director: Mr Ian Walker
Press Contact: Mrs Zohra Ali
Tel: 07917428022
Email: zohra.ali@sherwin.com

Sherwin-Williams Protective & Marine Coatings is a large company based in Bolton that was established in 1860, originally as W.J. Leigh & Co. . The company is a global provider of protective and marine coatings. They were the recipient of a Queens Award in 2016 for their epoxy industrial coating Dura-Plate 301W. This year the company has received an award for FIRETEX FX6002, an innovative intumescent coating for durable, aesthetically pleasing fire protection in steel structures. Moving away from current methods using acrylic technology, the company embraced polymer science, a much less well-charted territory, in order to minimise film thickness while adding new features like fast dry and film robustness. It is harder, and thus less susceptible to mechanical damage, is more aesthetically pleasing when applied, and it dries in one hour to allow shipping steel out of the shop within the working shift instead of a few days. It is effective in delaying fire damage for up to 120 minutes from the time of direct application.

Aerofoil Energy Limited

Suite F2.1, 1st Floor, Adelphi Mill
Grimshaw Lane
Bollington
Cheshire
SK10 5JB

Website: www.aerofoil-energy.co.uk
Employees: 9
Immediate Parent: N/A
Founder & CEO: Mr Paul McAndrew
Press Contact: Mr Mark Reed
Tel: 07903089543
Email: mark@m7communications.co.uk

Cheshire-based Aerofoil Energy Limited was founded in 2014. It pioneered the use of shelf-edge technology to improve the energy efficiency of supermarket refrigeration, a feature of the food retail industry that accounts for 3 per cent of the UK's entire consumption of electricity. The company's patented wing-shaped Aerofoils are deployed in a vertical plane on the front of each shelf of a supermarket fridge. Instead of creating lift or downforce, as they would on an aeroplane or racing car, they have the effect of drawing the fridge's cold air stream back into the cabinet, thereby preventing it spilling into the shopping aisle and wasting energy.

Process Instruments (UK) Ltd

Process House
Turf Street
Burnley
Lancashire
BB11 3BP

Website: www.processinstruments.co.uk
Employees: 32
Immediate Parent: N/A
Managing Director: Mr Michael Riding
Press Contact: Mr Michael Riding
Tel: +44 7976624780
Email: mike.riding@processinstruments.net

Lancashire-based Process Instruments (UK) Ltd, established in 1998, is a global supplier that provides instrument solutions in the water, waste, chemical, paper, pool, and leisure industries. Their application pertains to a device to monitor and optimise chemical dosing for quality control in water treatment or use. The company developed CRIUS, a water quality analyser, controller and internet gateway used in all industries where water is part of their processes. CRIUS combines a number of features as part of a modular system that can be added to in order to expand the number of sensors and chemical pumps that can be controlled. This can include the addition of sensors for internet-enabled swimming pool control systems for example. The benefits delivered to customers include improved water quality, reduced energy consumption, reduced environmental impact, and lower chemical usage. They have also been awarded in the International Trade category this year.

Anacarda Ltd

Building: Unit 66 Bradley Hall Trading Estate Street
Bradley Lane
Standish, Wigan
Lancashire
WN60XQ

Website: www.anacarda.com
Employees: 2
Immediate Parent: N/A
Managing Director and Chief Technical Officer: Mr Paul Jones
Press Contact: Ms Wendy Howarth
Tel: 01257425512
Email: wendy.howarth@bitrez.co.uk

Anacarda Ltd began trading in 2012 and specialises in the manufacture of polymers derived from cashew nut shell liquid. Their products are used with epoxy resins in the formulation of coating systems for a variety of global industries including marine, transport, civil engineering, construction and coatings. The company has developed Cardamine, a low free monomer, non-flammable, non-toxic epoxy curing agent. The product offers a means of formulating rapid coating systems with improved performance. Cardamine has eliminated the toxic rating of traditional phenalkamine coatings and has met all regulatory requirements. Conventional phenalkamines have free amine levels up to 7% by weight. Cardamine has been formulated and processed such that the free EDA/DETA levels are between a range of 0.0% and 0.2%.

Reach and Rescue Ltd

Winegro House
Worthington Way
Wigan
Lancashire
WN3 6XE

Website: www.reachandrescue.com
Employees: 9
Director: Mrs Jo Taylor MBE
Press Contact: Mr Stuart Glover
Tel: 01942835876
Email: stuart@reachandrescue.com

Reach and Rescue Ltd is based in Wigan and was established in 2010. The company has worked with rescue services to develop lightweight, floating, extendable poles for water rescue operations. The poles extend up to 20 metres providing safe options for rescuers in many situations. Rescue from water is dangerous for the rescuer and the 1999 death of a firefighter from Greater Manchester prompted the UK Fire and Rescue Service to devise a risk-based decision criterion for how to affect a rescue. The five-step hierarchy of decisions only requires a rescuer to enter the water when all other possibilities are excluded. The second option in the decision hierarchy is €œreach€. The company's easy to deploy lightweight products, with interchangeable end devices, offer rescuers significantly safer options for rescues from water than were previously available.

Barrnon Ltd

Barrnon Ltd. Appleby Business Park,
Drawbriggs Lane
Appleby
Cumbria
CA16 6HX

Website:
Employees: 12
Immediate Parent: www.barrnon.com
Managing Director: Mr Andrew Barr
Press Contact: Mr John Holliday
Tel: 01768 353440
Email: john.holliday@barrnon.com

Barrnon is a specialist R&D engineering company that provides exceptional solutions to address some of the world's most challenging environmental threats. It is based at Appleby in Cumbria. It focuses on the nuclear decommissioning sector and how to safely retrieve toxic waste. It has developed and patented a proven nuclear sludge removal technology called Bladecutter, matched with hydraulically-powered robotic solutions. Barrnon's modular technology allows nuclear facilities to decrease the cost of decommissioning, reducing human exposure to radiation. The company was founded in 2007 and has grown quickly €“ moving away from manufacturing commercial fishing equipment, to providing turnkey solutions helping the nuclear clean-up.

Great British Botanical Ltd, trading as Hartley Botanic

2 Wellington Road
Greenfield
Lancashire
OL3 7AG

Website: www.hartley-botanic.co.uk
Employees: 84
Immediate Parent: N/A
Chair: Mr Martin Toogood
Press Contact: Ms Caroline Wade
Tel: +44 7970 679437
Email: hartleybotanic@wadepr.com

Great British Botanical Ltd, trading as Hartley Botanic Ltd, is a historic British Glasshouse and Greenhouse manufacturer in Greenfield, Lancashire. The product range includes beautiful, handmade and bespoke aluminium structures, endorsed by the RHS 'the finest Greenhouses' since 1938. The company is one of Britain's oldest and trusted Greenhouse manufacturers, and possibly, the first to make entirely aluminium structures. Hartley Botanic has built a name and reputation amongst the horticultural elite synonymous with excellence, exceptional service delivery and its structurally superior Greenhouses which 'last a lifetime.' The company sells worldwide and has a subsidiary in the USA, which accounts for a significant proportion of overseas sales. In three years, Hartley Botanic's overseas sales have increased by a total of 144%. Its top markets are the USA, Germany, Italy, Ireland and Portugal, and last year it acquired new markets Italy, Norway, Slovakia and Estonia. The company wins the Queens Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

Cobra Braiding Machinery Ltd

Eaton Bank Industrial Estate
River Dane Road
Congleton
Cheshire
CW12 1PL

Website: www.cobrabraids.com
Employees: 6
Immediate Parent: N/A
President: Mr Neil Hyde
Press Contact: Mr Neil Hyde
Tel: 01260 279326
Email: neilhyde@cobrabriads.com

Established in 1981, Cobra Braiding Machinery has built a strong reputation as a worldwide leading supplier of wire harness braiding machinery. Employing six people, the business is located in Congleton, Cheshire. Its core business focus is the wire processing and wire harnessing market sector and its machines braid wire harnesses to ensure product compliance. Over three years overseas sales have grown on average by 53% per annum, overall from £774,200 to £1.8 million. Exports now make up 95% of all sales with leading markets in USA, Japan, Germany, Australia, and Poland. The company's machine sales are intrinsically linked to global markets and its vision for the future will be to continue to grow traditional markets, and expand sales into emerging markets such as Japan, India and China as opportunities arise. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Illingworth Research Group Ltd

Hazelwood House
Tytherington Business Park, Larkwood Way
Macclesfield
Cheshire
SK10 2XR

Website: <https://illingworthresearch.com/>
Employees: 73
Immediate Parent: N/A
Chairman: Mr John Illingworth
Press Contact: Miss Amy Bumford
Tel: 07909753924
Email: amy.bumford@illingworthresearch.com

Illingworth Research Group was founded in 1998 and has developed a unique combination of patient centric services to assist international pharmaceutical companies in the delivery of clinical research projects. These solutions include mobile research nursing, patient concierge and medical imaging. Illingworth is passionate about improving clinical trial delivery whilst also ensuring patients are treated compassionately, allowing patients to participate in research with minimal disruption to their lives. The nature of the pharmaceutical industry requires international delivery and the drive to support more patients in large scale global studies has led Illingworth to open additional overseas offices and develop technical delivery with the introduction of new applications. The collective Illingworth service offering has grown its export sales to 80% of total turnover and wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

Emsys Maritime Ltd

Unit 218, 30 The Downs
Altrincham
Manchester
WA14 2PX

Website: www.emsys-maritime.com
Employees: 10
Immediate Parent: Emsys Maritime Holdings Ltd
Managing Director: Mr Simon Brown
Press Contact: Mr Simon Brown
Tel: 07528 863525
Email: sbrown@emsys-maritime.com

Emsys Maritime Ltd started trading in 2016, and is based in Altrincham. The company is a UK based maritime technology manufacturer that supplies laser based emission monitoring technology for ships, reducing pollution in air or oceans during shipping operations. Exporting is critical to the company's business and growth, as 90% of customers are located overseas. Key overseas markets are South Korea, USA, Norway and Italy. The current strategy uses local sales agents with support from the UK until the revenue is great enough to employ locally based technicians, as the company does in South Korea. Overseas sales have grown by 218% over the three year application period and the proportion of sales exported in the final year was 95% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Process Instruments (UK) Ltd

Process House
Turf Street
Burnley
Lancashire
BB12 0BT

Website: www.processinstruments.co.uk
Employees: 32
Immediate Parent: N/A
Managing Director: Mr Michael Riding
Press Contact: Mr Michael Riding
Tel: 0447976624780
Email: mike.riding@processinstruments.net

Process Instruments (UK) Ltd was established in 1998 and is based in Burnley. It is a supplier, high-tech developer, and bespoke manufacturer of water quality controllers. Its products are a set of electronics which provide controls and connect to sensors and Internet of Things communications (IoT comms) to measure and control water quality in all industries that use water as part of their processes, including municipal water treatment, pools, paper production and food. The company is a world leader in its field and its overseas sales increased over six years by 177%. The company sells in over 60 markets worldwide, has an office in China and subsidiaries in Ireland and France. Its top five markets are USA, China, Ireland, Singapore and Saudi Arabia. Recently it has broken into new markets in Saudi Arabia and Norway. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years. They have also been awarded in the Innovation category.

Chelburn Precision Ltd

Unit 2 Transpennine Trading Estate
Gorrels Way
Rochdale
Lancashire
OL11 2PX

Website: www.chelburn.co.uk
Employees: 36
Immediate Parent: Chelburn Holdings Ltd
Managing Director: Mr Neil Travis
Press Contact: Mrs Katie Travis
Tel: 07711332393
Email: k.travis@chelburn.co.uk

Chelburn Precision Ltd is based in Rochdale, Greater Manchester and started trading in 1982. They are a leading UK supplier and manufacturer of high quality, high specification, precision machined components for original equipment manufacturers. They supply the food and beverage can; rubber and plastic; oil and gas pump and industrial gear box manufacturing sectors. Manufactured parts are high value, high specification and produced in low volumes. They continually invest in large advanced technology CNC machinery to manufacture in a wide range of materials, with components weighing up to ten tonnes. Overseas sales have grown five-fold in the last three years with customers in the United States, France and South Africa. Success is based on personal relationships and recommendations. Beneficial exchange rates have helped to counter the threat of low-cost Chinese suppliers as they become more technically capable. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

North West International Trade



CPL UK Limited

CPL (UK) Limited
380 Chester Road
Stretford
Manchester
M16 9EA

Website: <http://cpl-uk.org/>
Employees: 12
Immediate Parent: N/A
Director: Mr Daniel Callaghan
Press Contact: Mr Dan Callaghan
Tel: +44 (0)7788 148 684
Email: daniel@cpl-uk.org

Manchester based CPL UK Ltd. started trading in May 2012 as a family business selling perfumes and beauty products. It sells more than 60,000 products using on-line international e-commerce platforms such as Amazon, as well as through smaller, international online marketplaces, most of which are unknown in the UK. In the last three years the company has increased its overseas sales by more than 260% and wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Eco Trade Europe Ltd t/a Beauty Works Limited

D3 Commercial Avenue
Stanley Green Business Park, Cheadle
Cheadle
Manchester
SK8 6QH

Website: www.beautyworksonline.com
Employees: 59
Immediate Parent: Eco trade Europe Limited
Managing Director: Ms Penelope Cheshire
Press Contact: Mrs Penelope Cheshire
Tel: 0161 302 0500
Email: penelope@beautyworks.co.uk

Based in Manchester, Eco Trade Europe Ltd t/a Beauty Works Limited was founded in July 2010 by Managing Director, Penelope Cheshire, a pioneer in the hair industry. In December 2019 Beauty Works was sold to American brand, BIG (Beauty Industry Group, parent company: Eco Trading Europe Limited) with Penelope retaining her position as UK Managing Director and continuing to drive growth for the brand. The company is one of the world's most successful beauty brands, selling hair extensions to professional salons and consumers in more than 180 countries. Over the last three years overseas sales have grown by 124% and its main markets are United States with over 30% of export sales, then Ireland, United Arab Emirates, Netherlands, and Australia. The company also insists on operating to high ethical standards and creates opportunities for those less fortunate. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



Natures Aid Ltd

St George's Park
Kirkham
Lancashire
PR42DQ

Website: www.naturesaid.co.uk
Employees: 78
Immediate Parent: Stada UK Holdings Ltd
Managing Director: Mr Christopher Morrey
Press Contact: Mr Chris Morrey
Tel: 07876134006
Email: chris.morrey@naturesaid.co.uk

Natures Aid Ltd is based in Kirkham, Lancashire and started trading in 1981. They manufacture and supply branded vitamins, minerals, supplements, herbal remedies and organic superfoods to health food stores, pharmacies and grocery stores in the UK and Internationally. They have over 200 products covering children's health, probiotics, omegas, glucosamine, multi-vitamins, superfoods and licensed traditional herbal remedies. All products are manufactured in their state-of-the-art manufacturing facility, based in Preston to the UK's highest manufacturing standards. Overseas sales have almost doubled in the last three years with key markets in the Republic of Ireland, UAE, Vietnam, Singapore and the Netherlands. To continue business growth they are increasing manufacturing capability, improving efficiencies, warehouse space, packing and optimising their e-commerce channels. They have launched approximately 75 new products and they actively source vegan certified raw materials which is particularly important in MENA countries. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Righthouse Ltd trading as Crystal Doors

Crystal Doors
Unit 1 Gorrels Way
Rochdale
Lancashire
OL11 2PX

Website: www.crystaldoors.co.uk
Employees: 31
Immediate Parent: Casinoview Ltd
Managing Director: Mr Richard Hagan
Press Contact: Mr Richard Hagan
Tel: 07849975344
Email: richard@crystaldoors.com

Righthouse Ltd trading as Crystal Doors was established in 1994 and manufactures bespoke vinyl wrapped doors and accessories for Kitchen, Bedroom and Bathroom retailers. Based in Rochdale, it has 31 employees. The company has been on a transformational journey, their strategic approach to green manufacturing demonstrating that meaningful climate action can be achieved by even small companies in competitive sectors. The Founder Richard Hagan demonstrates clear sustainability leadership, the strategy is aligned to the UN Sustainable Development Goals and it aspires to be carbon neutral by 2022. It has embedded a culture of resource efficiency through engagement and behaviour change, it shares learning with the supply chain and wider business sector, and has a structured and sustainable investment model. Crystal Doors is awarded the Queen's Award for Enterprise in Sustainable Development because it has demonstrated excellent positive impacts across carbon and waste reduction, through innovation, collaboration and behavioural change.

Armstrong Integrated Limited trading as Armstrong Fluid

Wolverton Street
Manchester
M11 2ET

Website: www.armstrongfluidtechnology.com
Employees: 194
Immediate Parent: SA Armstrong Limited
UK Country Leader: Mr Simon Parker
Press Contact: Mrs Debbie Giggle
Tel: 007768 090667
Email: lhousepr@btinternet.com

Armstrong Integrated Limited trading as Armstrong Fluid Technology employs 194 staff in Manchester and was founded in 2003. It is a subsidiary of SA Armstrong Limited, a Canadian company which operates seven manufacturing facilities worldwide with over 1,000 employees. It designs and manufactures intelligent fluid flow equipment including pumps, heating and ventilation systems. In 2013, the company adopted a 'Planet Proposition' charter, and has since then embraced sustainable action across a range of sustainability areas aligned with the UN Sustainable Development Goals. The strategy includes clear targets, such as achieving net zero carbon in 2030, and it has a strong engagement programme that includes community service and learning. It is awarded the Queen's Award for Enterprise in Sustainable Development because of its commitment to sustainable development, the breadth of its programme and level of employee engagement.

Process Automation & Calibrations Limited

Units 35-37, Somerton Industrial Park
Dargan Crescent
Belfast
County Antrim
BT3 9JB

Website: www.pacgroup.co.uk
Employees: 34.5
Immediate Parent: Process Automation & Calibrations Holdings Limited
Operations Director/Founder: Mr Iain Parkhill
Press Contact: Ms Tina Calder
Tel: 07305354209
Email: tina@excaliburpress.co.uk

Process Automation & Calibrations Limited (trading as PAC Group) is a small company based in Belfast, established in 2017, who specialise in process automation for composites manufacture, primarily in the aerospace and automotive sectors. The company has developed technology and equipment for the manufacture of large composite components, such as aircraft wings. The equipment, called Hot Drape Formers or Performers, use innovative technology and components including quartz infrared emitters, for the creation of 3D carbon composites. This technology has been developed to make bespoke machinery for hot drape forming, resin transfer infusion, honeycomb bonding, and more. The customised quartz infrared emitter solution offers a cost-effective alternative to traditional autoclave techniques, which is energy intensive and requires longer cycle times to cure parts. This patented technology is demonstrably disruptive to the industry and some of the equipment manufactured to date are candidates for World Records in terms of size of the machine.

Environmental Street Furniture

16-18 Valley Business Centre
67 church road
Newtownabbey
County Antrim
BT36 7LS

Website: www.worldofesf.com
Employees: 13
Immediate Parent: N/A
Managing Director: Mr Alan Lowry
Press Contact: Mr Alan Lowry
Tel: 07711771563
Email: alan.lowry@worldofesf.com

Environmental Street Furniture was established in 2012. Based in Newtownabbey, the company designs and manufactures a range of innovative outdoor furniture which is solar powered to offer IOT reporting, mobile phone charging and LED lighting. It has recently also launched a range of perimeter security products to protect pedestrians and buildings from terror attacks. The company had previously manufactured conventional outdoor furniture and had established a sales network across the world. It now sells in 26 markets worldwide and its top five markets are UAE, Hong Kong, Kazakhstan, USA and Spain. Overseas sales have grown year on year over three years by a total growth of 415%; and the percentage exported has risen from 40.5% to 78%. The company wins the Queens Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

InspecVision Ltd

10 Trench Road
Mallusk
Newtownabbey
County Antrim
BT36 4TY

Website: www.inspecvision.com
Employees: 16
Immediate Parent: N/A
Managing Director: Dr Jan Antonis
Press Contact: Ms Olivia McNeill
Tel: 44(0)28 9084 4012
Email: Olivia.Mcneill@inspecvision.com

InspecVision Ltd develop, manufacture and sell 2D and 3D measurement systems for inspection of manufactured components. Their core market is the sheet metal industry with customers producing components for sectors including automotive, aerospace and defence. Based in Mallusk, Northern Ireland, and founded in 2003 by Dr Jan Antonis and his father Mike Antonis. They identified a gap in the market for lower cost, faster, easy to use inspection machines. Developed and launched the Planar 2D, the fastest measurement system for 2D parts. The product range developed to include 3D inspection. InspecVision's overseas sales accounts for 93% of it's total sales and doubled recently with growth in key markets such as the United States, China and Europe. Their focus on the US market was a driver in this growth. R&D of new innovative products and development of strategic partnerships are at the heart of InspecVision's growth strategy. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

Northern Ireland International Trade



Texthelp Ltd

Texthelp Ltd
1 Orchard Way
Antrim
County Antrim
BT412RU

Website: www.texthelp.com
Employees: 184
Immediate Parent: ENSCO 1320 Ltd.
CEO and Founder: Mr Martin McKay
Press Contact: Miss Shauna Hanna
Tel: 02894428105
Email: s.hanna@texthelp.com

Established in 1996, and based in Antrim, Texthelp Ltd is a software company that creates software tools to help people with Literacy and Understanding by making software for students and adults with dyslexia, and for people learning or working in a second language. It believes that everyone's entitled to the best possible learning and language support on their own personal journey 'from literacy to life.' The company has offices in Antrim, Boston USA, and in Brisbane Australia. Over the past few years it has had 32 million users of its education software products. Its overseas sales have grown over the last six years by 215%; and the percentage exported has risen to 68%. The USA and Canada are its main markets and it has established new markets in the last six years in: Australia, UAE, Qatar, The Netherlands, Spain, Italy, and Mexico. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

Advanced Electronic Solutions Global Ltd

Unit 4C Kilcronagh Business Park
Sandholes Road
Cookstown
County Tyrone
BT80 9HJ

Website: www.aesglobalonline.com
Employees: 35
Immediate Parent: N/A
Managing Director: Mr Paul Creighton
Press Contact: Mrs Noeleen McGuckin
Tel: 02886390693
Email: noeleen@aesglobalonline.com

Cookstown, Country Tyrone based Advanced Electronic Solutions Global Ltd, makes the world's largest range of wireless access control solutions. Exports, which represent over 50% of total sales revenue, grew by almost 300% in the last six years. It sells predominantly in Northern Ireland, England and the USA plus small amounts to Australia and France. The USA is its major export market by far, though the French market has grown by over 7,000% since 2012. The company conducts extensive research prior to entering new overseas markets including an understanding of legal and tax issues, together with any cultural and language barriers. It spends a lot of time and effort to identify representatives and where they should be best located. The company wins the Queen's Award for International Trade for Outstanding Long Term Growth in overseas sales over the last six years.



Impact Subsea Ltd

Unit 10 & 11, Castle Street
Castle Road Industrial Estate
Ellon
Aberdeenshire
AB41 9RF

Website: www.impactsubsea.co.uk
Employees: 5
Immediate Parent: N/A
Managing Director: Mr Benedict Grant
Press Contact: Mr Benedict Grant
Tel: 01224460850
Email: ben.grant@impactsubsea.co.uk

Established in 2015, Aberdeenshire based Impact Subsea Ltd designs, manufactures, and supports a range of high-performance sensor solutions for underwater vehicles and associated applications. The company has developed the ISA500 altimeter, the world's first and only device to provide underwater altitude, heading, pitch and roll from a single highly compact sensor. It is the first system in the world to use a digital correlation acoustic technique rather than standard analogue acoustic or radioactive sources for the purpose of flooded member detection. The acoustic settings are configurable in software, a unique feature of the sensor compared to others on the market. This allows the sensor to be configured to meet the exact requirements of each application, such as its selectable frequency to ensure interoperability in conjunction with other sonar equipment. It has a long-distance measurement capability in excess of 120 meters, whilst providing distance measurements to an accuracy of 1 millimetre.

Scotland

International Trade



Liquid Gas Equipment Ltd. trading as Babcock LGE

William Rankine Building
Rosyth Business Park
Rosyth
Fife
KY11 2YD

Website: www.babcockinternational.com/lge
Employees: 97
Immediate Parent: Babcock International Group PLC
Managing Director: Mr Neale Campbell
Press Contact: Miss Laura Cummings
Tel: 01383 424092
Email: laura.cummings@babcockinternational.com

Liquid Gas Equipment Ltd, trading as Babcock LGE, is a wholly owned subsidiary of Babcock International Group PLC, based in Rosyth near Edinburgh, and started trading in 1967. Babcock LGE is an Engineering Procurement and Project Management business, with an excellent reputation for delivering high quality, reliable, efficient and safe systems for liquefied gas ships. The application of its intellectual property provides financial savings, as well as environmental benefits to its customers for the bulk transportation of Liquefied Petroleum Gas, Liquefied Natural Gas and Liquefied Ethane Gas at temperatures down to -163°C. Overseas sales have almost tripled in the last three years, focusing on South Korea and China. Investment in research and development advances the development of new technologies and generates future revenue streams from a pipeline opportunity to new work for the company. Babcock LGE receives the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Henry Winning & Co. Limited

16/18 Caroline Street
Parkhead
Glasgow
City of Glasgow
G31 5DD

Website: <https://henrywinning.co.uk/>
Employees: 29
Immediate Parent: TruNet Group Holdings Limited
Managing Director: Mr Stuart Revill
Press Contact: Miss Emma Stoner
Tel: 01530411275
Email: emma.stoner@trunetuk.com

Originally established in 1880, Henry Winning & Co. Ltd. is based in Parkhead, Glasgow. It is a leader in the manufacture and supply of twine and string for the meat and packaging industry. Certified with BRC British Retail Consortium (BRC) Grade AA Accreditation, over recent years it has seen large export growth in their principle products of food safe, hand-tying butcher's twine and machine tying twine for the food industry. The TruNet Group acquired Henry Winning & Co. Limited in 2014 and the directors stated at the time that it was their goal to introduce the company's fantastic products to the export market. Since then overseas sales have demonstrated incredible growth with top markets being Canada, Poland, Ireland and USA. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



Scotland International Trade



Aydya Limited

Gateway West
5 Luna Place, Dundee Technology Park
Dundee
Angus
DD2 1XF

Website: www.aydya.co.uk
Employees: 12
Immediate Parent: N/A
Managing Director: Mr Yusuf Okhai
Press Contact: Miss Julie Goddard
Tel: 07917160048
Email: julie@aydya.co.uk

Dundee based Aydya Ltd. designs seemingly simple consumer products that its research and testing has proven to be in demand and which can be made better in every way. Products are designed in the UK and made in the Far East for sale around the world through a limited number of distributors. It has a clear objective and a straightforward strategy that has been proven to work well as its growth in overseas sales of 187% over the last three years clearly demonstrates. Aydya Ltd. wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Bute Island Foods Ltd

The Creamery
Townhead
Rothesay
Argyll and Bute
PA20 9JH

Website: www.buteisland.com
Employees: 127
Immediate Parent: N/A
Managing Director: Ms Debbie Dawson
Press Contact: Mr Nigel White
Tel: 07480 515005
Email: nigel@buteisland.com

Bute Island Foods Ltd is based in Rothesay on the Isle of Bute and started trading in 2002. They develop and manufacture a range of vegan, plant-based, dairy free alternatives to cheese and ice cream and sell these under the 'Sheese' brand or retailer's own label. The technology to create products that mimic the structure and mouthfeel of animal-based cheeses and ice cream is complex and they believe their products to be technically superior. Overseas Sales have more than doubled in three years with Australia, Sweden, Spain, Finland and Israel as key markets. To grow the business they develop new products and innovate by investing in plant and equipment. They undertake market research, social media and attend trade shows to help become the global number one branded premium vegan cheese in five years. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



Exceed (XCD) Holdings Ltd

1 Rubislaw Terrace
Aberdeen
Aberdeenshire
AB10 1XE

Website: www.xcd.com
Employees: 29
Immediate Parent: N/A
Managing Director: Mr Ian Mills
Press Contact: Mrs Rachel Creegan
Tel: 07812186537
Email: rachel@thinkpr.co.uk

Exceed (XCD) Holdings Ltd established in 2005 in Aberdeen. The company provides well management solutions to the global oil & gas industry. Offering tailored solutions for all aspects of well operations, from ad hoc engineering studies to fully integrated well management. Overseas sales have grown in three years from £500k to £12.5 million, a total growth of 2,400%. The percentage sales attributed to export has grown from 20% to 60%. The company has subsidiaries in Canada, Ghana, Mexico and Norway. It has operated in 38 countries worldwide and supported the delivery of 130 decommissioned wells, project managed 70 wells, and delivered performance improvement services on 37 well projects. The company entered new markets including Ghana, Columbia and Norway and its top five international markets are Colombia, Norway, Middle East, Gambia and Ghana. The company wins the Queens Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

PureMalt Products Ltd

PureMalt Products Ltd
Victoria Bridge
Haddington
East Lothian
EH414BD

Website: www.puremalt.com
Employees: 91
Immediate Parent: N/A
Chairman: Mr Bruce Turner
Press Contact: Mr Ross Turner
Tel: 0773076463
Email: ross.turner@puremalt.com

PureMalt Products Ltd is based in Haddington, East Lothian, Scotland and started trading in 1963. They are an independent, family-owned manufacturer of innovative malt-based ingredients for the food and beverage industry. Their products are used across six core markets including bakery, confectionery and desserts; brewing beer; nutritional supplements and animal care; prepared meals, meat and meat-free; soft drinks and non-alcoholic beverage and soups, sauces and condiments. Overseas sales have more than doubled in the last six years with customers across more than 70 countries including Spain, Germany, Mexico, Argentina and Colombia. They have invested in their malt roasting plant to improve production capacities and have capitalised on a UK barley crop that delivers a superior raw material giving a competitive advantage over the poorer quality raw materials found typically in Europe and the rest-of-the-world, generating a global demand for their products. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

Scotland

International Trade



Gretna Green Ltd

Gretna Green Ltd
Headless Cross
Gretna Green
Dumfries and Galloway
DG165EA

Website: www.gretnagreen.com
Employees: 222
Immediate Parent: N/A
Chairman: Mr Alasdair Houston MBE, DL, FRAGS
Press Contact: Ms Joyce Bell
Tel: 44(0) 1461 338441
Email: joyce.bell@gretnagreen.com

Scottish-based family business Gretna Green Ltd was awarded the Queen's Award for Enterprise in the category for 'International Trade for outstanding growth in overseas sales.' Gretna Green Ltd founded in 1885 is internationally recognised, global visitor destination and brand alongside which Gretna Green Online exports a range of categories of Scottish and UK products - from Scottish Food, Cashmere, Gifts, Clothing, Clan to Highland wear and a growing range of own-brand gifts associated with the love and romance of Brand Gretna Green - to over 55 countries worldwide. To win the UK's most prestigious business award is a real morale boost for our team, during the global pandemic and makes us even more determined to continue to elevate our brand, showcase Gretna Green to the world and celebrate and promote the unique culture of Scottish and UK Tourism. We would like to thank all our customer for their ongoing support.

Altia Solutions Ltd - trading as Altia-ABM

146 West Regent Street
Glasgow
North Lanarkshire
G2 2RQ

Website: <https://altia-abm.com/>
Employees: 55
Immediate Parent: N/A
CEO: Mr Rob Sinclair
Press Contact: Miss Marguerite Clark
Tel: 7985550578
Email: marguerite.clark@altia-abm.com

Altia Solutions Ltd t/a Altia-ABM is a global-leader in the development and delivery of specialist investigation software. Established in 2002 and based in Glasgow, it has decades of experience working with investigators in a multitude of sectors to provide solutions to real problems. Accountants, insolvency practitioners and 100% of UK police forces use its software solutions. It also has many long-running relationships with both local and central government organisations across the UK. Its products significantly save time on investigations and reduce their cost. In the last three years overseas sales have grown by 108% with the percentage exported also rising from 16% to 30%. The company's main export market is Australia and in the last three years is has entered Peru, Jamaica, Turks and Caicos, Bermuda, and Kenya. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



Scotland

Promoting Opportunity



City Building LLP trading as City Building

350 Darnick Street
Glasgow
City of Glasgow
G21 4BA

Website: www.citybuildingglasgow.co.uk
Employees: 2004
Immediate Parent: 50/50 Joint Venture between Glasgow City Council and Wheatley Housing Group for City Building (Glasgow) LLP and Glasgow City Council for City Building (Contracts) LLP
Executive Director: Alan Burns LLM MBA FCIOB
Press Contact: Ms Charlene Sweeney
Tel: 07972111393
Email: Charlene.Sweeney@bigpartnership.co.uk

City Building LLP, established in 2006 and trading as City Building (Glasgow) LLP and City Building (Contracts) LLP is one of Scotland's largest construction companies, employing 2,000 people (including 234 apprentices). and has previously won Queen's Awards for sustainable development in 2012 and 2018. The Company's 'Construction for All Strategy' seeks to build diversity and create lasting employment opportunities for local people including those with a disability and/or from minority ethnic groups. Annually, they provide training and employment opportunities for 35 disabled young people from Additional Support Needs (ASN) Schools and currently employ 145 disabled people. The work experience and training (including literacy and numeracy support) is one session per week at SVQ (Scottish Vocational Qualifications) 1 and 2 levels. Through this strategy the Company has developed one of the UK's largest apprenticeship programmes, having trained 13,000 over the past 12 years.

Glencraft (Aberdeen) Ltd

14 Whitemyres Avenue
Aberdeen
Aberdeenshire
AB16 6HQ

Website: www.glencraft.luxury
Employees: 38
Immediate Parent: N/A
Managing Director: Mr Graham McWilliam
Press Contact: Mr Graham McWilliam
Tel: 07775905857
Email: graham.mcwilliam@glencraft.co.uk

Glencraft (Aberdeen) Ltd is a charity and not for profit social enterprise founded in 1843 that manufactures luxury mattresses. Since the beginning of its long history the organisation focused on supporting individuals with visual impairments and disabilities. It now supports a more diverse staff body, offering work experience opportunities for people from wider disadvantaged backgrounds as well as employing people with mental, physical and learning difficulties. Its purpose is to provide 'Dignity through Work' to its passionate, skilled colleagues. This social enterprise is one of only two mattress manufacturers to hold a Royal warrant. The organisation currently employs 38 staff, 80% of whom are from disadvantaged backgrounds.



Scotland

Sustainable Development



Kettle Collective Ltd

90a George Street
Edinburgh
City of Edinburgh
EH2 3DF

Website: www.kettle.co
Employees: 26
Immediate Parent:
Managing Director: Mr Colin Bone
Press Contact: Miss Emma Kettle
Tel: 07858509223
Email: emma@kettle.co

Kettle Collective is an international Architecture and Master Planning studio based in Edinburgh. The company started trading in 2012 and now employs 30 staff in the UK. Their turnover in 2019 was almost all export in the Middle East. The company has striven to be a leader in sustainable building design and has implemented an internal programme that is broad in scope. More recently they have turned the business towards designing sustainable settlements in a region where this is challenging and this offers a real prospect of a more sustainable future. It is awarded the Queen's Award for Enterprise in Sustainable Development because it combines sustainable operations with ambitions to become a sustainable leader in the industry, embracing a wide range of sustainable development aspects in its design and programme.

James Johnston & Co of Elgin Limited

Johnstons of Elgin
Newmill
Elgin
Moray
IV30 4AF

Website: www.johnstonsofelgin.com
Employees: 913
Immediate Parent: N/A
Chief Executive: Mr Simon Cotton
Press Contact: Mrs Milly Bisset
Tel: 07939236543
Email: m.bisset@johnstonsofelgin.com

James Johnston & Co of Elgin Limited started trading in 1943, and is a leading producer of cashmere accessories and knitwear, exporting internationally. Its headquarters is in Moray, Scotland and employs 913 people. It has developed a consistent approach to addressing significant business impacts and has aligned company sustainability commitments to UN Sustainable Development Goals. It is passionate about local employment and supporting employees, and has made significant commitments to apprentices and ensuring skills retention in a niche market. It has the largest innovation investment programme in the UK textile industry, and has a progressive approach to supporting sustainable supply chain practices. James Johnston & Co of Elgin Limited is awarded the Queen's Award for Enterprise in Sustainable Development because it has demonstrated commitment to partnership working, research and innovation and employee development.



JUNE Medical

INNOV8
Queen Alexandra Road
High Wycombe
Buckinghamshire
HP112GZ

Website: www.junemedical.com
Employees: 7
Immediate Parent: N/A
Founder: Mrs Angela Spang
Press Contact: Mrs Angela Spang
Tel: 01628330010
Email: angela@angelaspang.com

JUNE Medical is a Buckinghamshire based company established in 2013. The company has developed Galaxy II a lightweight, self-retaining surgical retractor for single hand adjustment reducing the need for extra staff during surgery. The light, plastic Galaxy II retractor with a cam lock design is unique in surgical retraction where the market is historically dominated by metallic devices. The cam locks will allow for one-handed adjustments, they do not fall off, and they do not break (with over 5000 units used and not a single report of breakage so far). Single handed adjustment means assistants can be better employed in the operating theatre and more room can be available for surgeons to operate. The innovation is on its second iteration, and more accessories are being added to the range all the time.

The Letting Partnership Limited

3 Liverpool Gardens
Worthing
West Sussex
BN11 1TF

Website: www.thelettingpartnership.co.uk &
www.agenthc.co.uk
Employees: 18
Immediate Parent:
CEO & Founder: Ms Jennifer Markham
Press Contact: Ms Jennifer Markham
Tel: 07808591132
Email: jennifer.markham@thelettingpartnership.co.uk

The Letting Partnerships Limited, founded in 2006, is based in Worthing and provides client accounting, auditing and client money protection services to the lettings sector. The company has developed the Client Money HealthCheck service, a digital self-assessment platform that lettings agents can use to assess their compliance in accordance with government regulations. HealthCheck identifies irregularities in accountancy practices that may lead to mishandling of client money and deposit protection schemes. It automatically flags discrepancies by predicting the letting agent's financials based on the variables selected. If the difference between the actual figures and the predicted figures is greater than a certain tolerance it is flagged. The service offers an alternative to traditional accountancy audits. It is faster, more affordable, and less invasive.

Sonardyne International Limited

Ocean House
Blackbushe Business Park
Yateley
Hampshire
GU466GD

Website: www.sonardyne.com
Employees: 268
Immediate Parent: Sonardyne Group Limited
Managing Director: Mr Graham Brown
Press Contact: Mr David Brown
Tel: 01252 872288
Email: david.brown@sonardyne.com

Sonardyne is an independent global provider of underwater technology for energy, defence and science. Since 2007, the company has supplied to industry and academia an acclaimed and widely adopted Seabed Deformation Monitoring System to detect and record minute changes to seabed topography over very long time periods. These changes can be caused by producing hydrocarbons from offshore reservoirs and in this case, the system provides a means to both improve recovery rates and to avoid potentially catastrophic leaks. Naturally occurring changes to the seabed are caused by processes such as plate tectonics and volcanic action, from which devastating Tsunamis can be triggered. Utilising a network of instruments deployed on the seabed to measure underwater horizontal distances and vertical depths, engineered using low power electronics, long life batteries, wireless communications, and pressure tolerant housings, Sonardyne's fully autonomous Seabed Deformation Monitoring System can be remotely operated from over-the-horizon for over a decade.

Vitaccess Ltd

Vitaccess Ltd. The Oxford Science Park, Magdalen Centre
Robert Robinson Avenue
Oxford
Oxfordshire
OX4 4GA

Website: <https://vitaccess.com>
Employees: 19
Immediate Parent: N/A
CEO and Founder: Dr Mark Larkin
Press Contact: Ms Coralie Rassinoux
Tel: 07513230598
Email: coralie.rassinoux@vitaccess.com

Vitaccess Ltd, founded in 2017, is a healthcare research scale-up based in Oxford. The company's innovation is a real-world evidence platform, collecting data from patients and their caregivers through the use of smartphone study apps. The digital platform produces real-time data for the pharmaceutical industry, researchers and clinicians. Each study app is optimised for a specific disease and is co-created with patients, patient advocacy groups and health professionals worldwide, and in accordance with the guidance of ethics committees, a key differentiation from many commonly available health tracker apps. The apps also comply with strict privacy and data protection requirements across all the countries/jurisdictions in which they are used. Healthcare companies spend billions on clinical trials research for drug approval, but the resulting data say nothing about how drugs work in the real world, which can lead to unsuccessful drugs being developed. Vitaccess' platform enables clear insightful data to be collected and analysed ensuring improved results and driving forward real progress in care.

Hallmarq Veterinary Imaging Ltd

Unit 5, Bridge Park,
Merrow Lane
Guildford
Surrey
GU4 7BF

Website: www.hallmarq.net
Employees: 32
Immediate Parent: Copenhagen Topco Ltd
CEO: Mr Jos Belgrave
Press Contact: Mr Jos Belgrave
Tel: 01483 877812
Email: jos.belgrave@hallmarq.net

Hallmarq Veterinary Imaging Ltd, established in 2001, is an SME based in Surrey that specialises in the manufacture and support of veterinary advanced imaging to improve access to more practices around the world. They were previously recognised with the Queen's Award for Innovation and International Trade in 2015 for their unique standing equine MRI. This year's award is for their 1.5T high field MRI developed specifically for the small animal veterinary market. Most veterinary MRI scanners are ex-human hospital systems, which are optimised for human patients, not animals. The most innovative and unique element of this system is the inclusion of the on-board radio frequency (RF) shield which obviates the need for an expensive shielded room used in most MRI installations. Other features optimised for small animal use include RF coils, v-shaped patient bed, bespoke software, and a product-as-service business model which reduces the total cost of ownership for the end user.

Exscientia Limited

The Schrodinger Building, Heatley Road
Oxford Science Park
Oxford
Oxfordshire
OX4 4GE

Website: www.exscientia.ai
Employees: 51
Immediate Parent: N/A
CEO and Founder: Prof Andrew Hopkins
Press Contact: Miss Stephanie Crisp
Tel: 07583 003417
Email: exscientiauk@edelman.com

Exscientia Limited, established in 2012, is based in Oxford and has developed an artificial intelligence platform to automate drug discovery. The system named Exscientia applies artificial intelligence to the traditionally highly technical and labour intensive process. Exscientia is able to improve drug discovery targeting by its ability to ingest huge volumes of existing academic literature. This is a task that is beyond a human and represents a breakthrough in innovation for the sector. Exscientia is also able to improve efficiency and efficacy of drug production. In a human led setting, up to 2500 compounds may need to be synthesised and tested before a candidate drug is identified. This takes considerable time and money. Exscientia has successfully taken drugs into clinical trials having produced fewer than 400 compounds. This is a significant breakthrough.

Martin Audio LTD

Martin Audio LTD, Units 1 & 2
Century Point Halifax Road
High Wycombe
Buckinghamshire
HP123SL

Website: www.martin-audio.com
Employees: 64
Immediate Parent: Optimal Audio Group
Managing Director: Mr Dominic Harter
Press Contact: Mr James King
Tel: 01494 535312
Email: james.king@martin-audio.com

Martin Audio Ltd first traded in 2003 and is based in High Wycombe, Buckinghamshire. The company design and manufacture professional loud speaker systems. Modern gatherings require the sound to be consistently distributed within an audience area without loud hotspots. At the same time, the sound needs to be contained and not to spill into neighbouring areas or onto the stage where it might cause feedback. The Wavefront Precision family of products, developed by the company, was the first passive system (loudspeakers with external electronics) to be able to set the independent coverage goals for three key parameters; Audience Area - where the sound distribution should be even with respect to volume and frequency response; Non-Audience - Areas sound should not leak in to; and Hard Avoid - Areas where sound must not leak at all. The technology within systems is protected by granted UK patent.

InFlight Peripherals Ltd

IFPL
Elm Lane
Calbourne
Isle of Wight
PO30 4JY

Website: www.ifpl.com
Employees: 76
Immediate Parent: IFPL Group Ltd
CEO and Founder: Mr Geoff Underwood
Press Contact: Mr Neil McGregor
Tel: 01983 555900
Email: neil.mcgregor@ifpl.com

Isle of Wight-based InFlight Peripherals Ltd, founded in 1996, specialises in the design and manufacture of passenger interface solutions to the global In-Flight Entertainment and Connectivity (IFEC) industry. The company identified that a seat back payment system would enable airlines to offer additional retail opportunities to its customers and hence make their seat back systems a source of revenue. To address this need they developed a patented contactless payment and personalisation device for use in commercial passenger aircraft to be installed as an addition to seat back inflight entertainment systems. This novel solution has enabled the possibility of placing a Payment Card Industry compliant contactless payment and customisation device into the seat backs of passenger aircraft. Enabling installation into seat backs meant that the company had to develop a device that was low in weight and that could withstand the complexities associated with aircraft such as vibration frequency and electrical interference.

South East International Trade



Spambrella Ltd

Spambrella
80 Churchill Square, Kings Hill
West Malling
Kent
ME19 4YU

Website: <https://www.spambrella.com>
Employees: 3
Immediate Parent: N/A
COO: Mr Stuart Hargreaves
Press Contact: Mr Stuart Hargreaves
Tel: 07738053029
Email: stuart.hargreaves@spambrella.com

Founded in 2013 in Kent, Spambrella is a security-as-a-service provider focused on cloud-based technology solutions for email threat protection, compliance, archiving & governance. Spambrella delivers services by way of a channel partner network. A modern technology enterprise that has an extensive network of third-party organisations working in marketing, sales and support delivery globally. Sales are through its American subsidiary in partnership with Proofpoint Inc, via data centres in USA and Europe. Overseas sales account for over 75% of total earnings. The company sells to 38 markets worldwide. Spambrella develops innovative tools in conjunction with Proofpoint services. The complete, extensible email security platform blocks malware and non-malware email fraud. Markets are USA, UK, Canada, Belgium, Singapore and Taiwan. Services are provided to security-conscious organisations worldwide, plus to thousands of small and medium sized enterprises. The company plans sales in APAC countries through a secured strategic partnership. Spambrella wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over last three years.

Westminster Group Plc

Westminster House
Blacklocks Hill
Banbury
Oxfordshire
OX17 2BS

Website: www.wg-plc.com
Employees: 59.8
Immediate Parent: N/A
Executive Chairman: The Rt. Hon. Sir Tony Baldry TD. DL
Press Contact: Mr Tom Cooper
Tel: +44 (0)20 7933 8780
Email: tom.cooper@walbrookpr.com

Westminster Group Plc was established in 2000 and is based in Banbury. It supplies, installs and supports advanced security solutions and long-term managed services; and also provides guarding, consultancy and training services. Headquartered in the UK, the company has offices and subsidiaries in France, Germany, Saudi Arabia, Ghana and Sierra Leone; supported by a network of agents and partners in over 50 countries. Its customer base is predominantly governments and governmental agencies and critical infrastructure such as airports and ports and large-scale commercial organisations. Over three years, the company has achieved year on year revenue growth, growing its overseas sales by 96.4%, which account for over 80% of the company's total sales. The company operates worldwide with a particular focus on emerging markets and in 2019 provided products and services to customers in 66 countries, the top markets being Africa, Middle East, Asia and the Caribbean. The company wins the Queens Award for International Trade for Outstanding Short term Growth in overseas sales over three years.



The Renewables Consulting Group

Unit 1, The Old Carhouses
Broadlands Park
Romsey
Hampshire
SO51 9LQ

Website: www.thinkrcg.com
Employees: 28
Immediate Parent: N/A
CEO: Mr Sebastian Chivers
Press Contact: Ms Sarah Wood
Tel: +44 7984 308646
Email: sarah.wood@thinkrcg.com

Established in 2013 and based in Romsey, Hampshire, The Renewables Consulting Group is an integrated market intelligence, management consulting and technical advisory firm with its roots firmly in the global renewable energy industry. Today it has a team of close to 60 persons globally, with regional offices in London, New York, Tokyo, and local offices in Barcelona, Glasgow, Oslo, Southampton, Taipei, and Vancouver. Over the last three years overseas sales have grown by 133%; and the percentage exported has risen from 52% to 58%. The company's top international markets are: USA, then Germany, Japan, Netherlands, and Norway. New markets entered in the last three years include: Australia, Canada, France, Ireland, Japan, Lithuania, Norway, South Africa, Taiwan, and Vietnam. It has established itself internationally as leader within the sector, supporting mainstream and emerging renewables technologies, with a focus on offshore wind. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Workshop Cookbook (trading as Paraffin)

Portsmouth Guildhall
Guildhall Square
Portsmouth
Hampshire
PO1 2AB

Website: www.paraffin.ltd
Employees: 4
Immediate Parent:
Managing Director and Author of Supercharged Teams and
The Workshop Book: Ms Pamela Hamilton
Press Contact: Ms Pam Hamilton
Tel: 07990775880
Email: pam@paraffin.ltd

Portsmouth based Workshop Cookbook (trading as Paraffin) was founded in 2012 and employs just four people plus external associates. It works with a handful of major corporates and a number of smaller clients around the world to help people work together for positive change, as well as supporting collaboration between communities and the public sector. Workshops are mostly delivered remotely using video conferencing, and in person where appropriate. It is developing overseas delivery partners, which the company trains in its practices, making it more accessible to developing markets in terms of language, culture and price. It has grown significantly over the last three years both in the UK and overseas. Paraffin wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Ceres Power Holdings plc

Viking House
Foundry Lane
Horsham
West Sussex
RH13 5PX

Website: www.ceres.tech
Employees: 191
Immediate Parent: N/A
CEO: Mr Phil Caldwell
Press Contact: Ms Elizabeth Skerritt
Tel: 07932023283
Email: elizabeth.skerritt@cerespower.com

Horsham based Ceres Power Holdings plc was founded in 2004 and is a world-leading developer of next generation solid oxide fuel cell and electrochemical technology. By partnering with major companies in Europe, Asia and the USA it has funded its development work and built income for the future. The company has spent over £120m in its life so far developing its products and has generated substantial and growing income into the UK. Ceres Power Holdings plc wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Diversified Ltd

Unit 12-13 Egham Business Village
Crabtree Road
Egham
Surrey
TW20 8RB

Website: www.diversifiedus.com/global
Employees: 93
Immediate Parent: One Diversified LLP
SVP EMEA: Mr Daryl Clarke
Press Contact: Mr Anthony Cuellar
Tel: 07704415193
Email: acuellar@diversifiedus.com

Diversified Ltd was established in 2003. Based in Egham, the company is a global technology solutions provider delivering a comprehensive suite of solutions including audio visual, emerging technologies, digital signage, global managed services, electronic security, government & defence, IT, media & entertainment, medical integration, mission critical services, sports & live events and structured cabling. Diversified is a "one-hand-to-shake" solution provider that can meet all of a client's technology needs, streamline project deployments and support global standardisation. Overseas sales have grown year on year over three years by 195%. The company is truly global, operating worldwide with presence in more than 50 countries. Its top five markets are USA, Ireland, Spain, Germany and Israel and over the last three years, it has considerably increased its sales in India, Israel and USA. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.

South East International Trade



Smith Institute

92 Park Street
Camberley
Surrey
GU15 3NY

Website: www.smithinst.co.uk
Employees: 24
Immediate Parent: N/A
CEO: Dr Heather Tewkesbury
Press Contact: Ms Holly Gurr
Tel: 01865 244011
Email: holly.gurr@smithinst.co.uk

Smith Institute is based in Camberley, Surrey and started trading in 1997. They specialise in the design of bespoke mathematical solutions for the complex challenges of business and government. Mathematical approaches and data exploration are key to tackling real-world challenges and to finding solutions for improving the performance of railways, meeting carbon zero targets, forecasting crop growth; and verifying radio spectrum auctions for governments around the world. Overseas sales have grown more than eight fold in the last three years with customers in the United States, Canada, Ireland and Austria. They are the only global supplier of the independent verification and validation of spectrum auctions and plan to maintain their world-leading capability by growing the team of mathematical consultants. The nature of their services means that they can be delivered entirely using a workforce based in the UK. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Percussion Play Ltd.

Percussion Play
Staple Ash Lane
Froxfield
Hampshire
GU32 1DJ

Website: <https://www.percussionplay.com/>
Employees: 17
Immediate Parent: BCI Burke Company, LLC.
Managing Director: Mr Jody Ashfield
Press Contact: Mr Robin Ashfield
Tel: 01730 262510
Email: robin@percussionplay.com

Percussion Play Ltd was formed in 2013 and is based in Froxfield, Hampshire. It designs and manufactures outdoor musical instruments that are niche products with a multicultural attraction suitable for sale worldwide. It researched the effects of music on groups with particular needs, specifically autism, dementia, special educational needs, PTSD and mental health; and started selling to nurseries, schools and public parks before expanding into libraries, museums, elder care and Rotary groups. Overseas sales have grown by 85%; and overseas sales are now 72.3% of total sales. The company sells in 51 markets worldwide. Its top five markets currently are USA, Australia, Denmark, Canada and China and it has broken into new markets in Austria, Belgium, Brazil, Bulgaria, Estonia, Hong Kong, Hungary, Romania, Serbia, Slovakia, Turkey, Ukraine and UAE. The company wins the Queens Award for International Trade for Outstanding Short Term Growth in overseas sales over three years.



Oxford Genetics Limited, trading as OXGENE

Medawar Centre
Robert Robinson Avenue
Oxford
Oxfordshire
OX4 4HG

Website: www.oxgene.com
Employees: 83
Immediate Parent: N/A
CEO and Founder: Dr Ryan Cawood
Press Contact: Dr Sophie Lutter
Tel: +44 (0) 1865 648 089
Email: media@oxgene.com

Oxford based Oxford Genetics Ltd. (t/a OXGENE) started trading in April 2011. It is a biotechnology company specialising in mammalian cell engineering. It provides technology solutions and expert services to accelerate the discovery, development and manufacture of new cell and gene therapies. OXGENE established a direct sales presence in the US in 2018, opening a remote office in Boston. US sales have since grown tenfold. Most recently it had successes in South Korea and Taiwan, offering its gene therapy solutions. Asian sales have grown to eleven times their original figure over the period of the application. Oxford Genetics Ltd. wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Wight Shipyard Company Limited

Columbine Building Venture Quays
Castle Street
East Cowes
Isle of Wight
PO32 6EZ

Website: www.wightshipyard.com
Employees: 38
Immediate Parent:
CEO: Mr Peter Morton
Press Contact: Ms Sue Stevens
Tel: 07766 163663
Email: sues@wightshipyard.com

Wight Shipyard Company is a specialist manufacturer of aluminium marine craft up to 50 metres in length, based at East Cowes on the Isle of Wight. Their products are high speed passenger ferries, tourist boats and commercial vessels for the wind farm support market. The company was formed in 2016. In three years overseas sales have grown to £16.3 million in the year to September 2019, with sales to Austria, Mexico, and Malta. It is seeking to help revive British shipbuilding and is driving efficiencies whilst nurturing a new generation of shipbuilders to produce world beating products for both domestic and international markets. The company employs 36 people and wants to retain the dwindling skill base of ship builders and also has 13 apprentices being trained. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

South East International Trade



Melford Technologies Ltd

Unit 3 and 4, St Georges Industrial Estate
White Lion Road
Amersham
Buckinghamshire
HP7 9JQ

Website: www.melfordtechnologies.com
Employees: 14
Immediate Parent: N/A
Managing Director: Mr Steve Osborne
Press Contact: Mr Grant Smith Smith
Tel: 07977239151
Email: grant.smith@melfordtechnologies.com

Melford Technologies Ltd started trading in 2014. Based in Amersham, the company offers technological and digital products including displays, signage, kiosks that are designed to endure harsh environments, across a variety of market sectors which include marine, transport, military and retail. In its strategy the company has leveraged its key customer relationships in UK and overseas to build credibility into new markets and sectors and designed new products and service applicable to the needs of its export markets. Melford is a Department for International Trade export champion supporting and encouraging other UK manufacturing businesses. Current export markets include USA, Ireland and Singapore. Overseas sales have grown by 655% over the three year application period and the proportion of sales exported has increased to 73% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

TensCare Ltd

9 Blenheim Road
Longmead Business Park
Epsom
Surrey
KT19 9BE

Website: www.tenscare.co.uk
Employees: 27
Immediate Parent: N/A
Managing Director: Mr Neil C Wright
Press Contact: Mrs Elizaveta Slavova
Tel: 01372723434
Email: lisa.slavova@tenscare.co.uk

Having been privately owned since 1993, in 2017 TensCare became an Employee-Owned Business. TensCare brings technologically advanced devices with clinically researched programmes to treat ailments such as arthritic pain to pain relief during child birth; muscle rehabilitation post trauma or injury, to pelvic floor muscle exercisers for treatment of incontinence and erectile dysfunction. TensCare have applied expertise in electrotherapy modalities creating beauty devices for muscle toning, shaping and improving the appearance of wrinkles and fine lines. They bring differentiated, high-quality healthcare and well-being products to people through trade partnerships with International Distributors, Online Sales Platforms, Retail Pharmacies, Continence Clinics, Physiotherapy practices, Maternity Units. TensCare are one of Europe's largest distributors through their conscientious clinical evaluation targeting stimulation programmes. TensCare employ a multi-national team and conduct business in over 65 countries. The company has now been awarded the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.



South East

Promoting Opportunity



Enjoy Training Limited

Suite 9, Market House
21 Market Place
Wokingham
Berkshire
RG40 1AP

Website: www.popupbusinessschool.co.uk
Employees: 9
Immediate Parent: N/A
CEO & Co-Founder: Mr Simon Paine
Press Contact: Mrs Corinne Card
Tel: 07815208246
Email: corinne@fullstorymedia.co.uk

Enjoy Training Limited is based in Berkshire and offers pop-up training for entrepreneurs and those wishing to start businesses. It was founded in 2010. The Company seeks to make starting a business achievable 'for anyone and everyone' through the provision of free business school courses, with a focus on those from disadvantaged backgrounds. Courses are either one or two weeks in duration. They show people how to start up without debt, that they are not trapped because they do not have money, and they take away the fear of starting a business. During the courses people frequently make their first sales, launch websites, grow in confidence, and learn key aspects of running a business including marketing, tax, and legal. The courses have been delivered to a total of 6,500 people at live events across the UK. Since 2018 they have worked with 4,933 people, of which 69% were from disadvantaged backgrounds.



South East Sustainable Development



Seacourt Ltd

Pony Road
Horspath Road Industrial Estate
Oxford
Oxfordshire
OX4 2SE

Website: www.seacourt.net
Employees: 19
Immediate Parent: GRD Investments Ltd
Managing Director: Mr Gareth Dinnage
Press Contact: Mr Gareth Dinnage
Tel: 01865 770140
Email: garethdinnage@seacourt.net

Seacourt Ltd is a printing company which has traded since 1946 and employs 25 people based in Oxford. It provides a range of goods from stationery to company brochures and large format printing for events. Over the last 20 years, Seacourt Ltd has made substantial changes to its manufacturing approach to reduce water and energy consumption and become a zero waste organisation. It has taken one of the most polluting manufacturing industries and made significant strides on the journey to becoming net positive contributors. It is awarded the Queen's Award for Enterprise in Sustainable Development because it has clearly provided evidence of how sustainability is embedded in business decisions, and can demonstrate significant positive results. It has a clear desire to lead and inspire and has been working with its supply chain to improve their performance.

Cheeky Baby Products Ltd

Unit D9/10, Eastside Business Park
Beach Road
Newhaven
East Sussex
BN9 0FB

Website: www.cheekywipes.com
Employees: 16
Immediate Parent: N/A
Founder & CEO: Ms Helen Rankin
Press Contact: Miss Kelly Jones
Tel: 07717214040
Email: kelly@thebutterflyconsultancy.co.uk

Cheeky Baby Products Ltd, established in 2011, is based in Newhaven, East Sussex. Led by founder Helen Rankin and her 16 strong team, it has sustainability principles at the heart of its products, each providing a reusable alternative to single use baby wipes, makeup removing wipes and absorbent underwear and pads for period and incontinence use.. Cheeky Wipes has demonstrated clear leadership and an exemplary approach to sustainable development, aligning their sustainability strategy to the UN Sustainable Development Goals. Its championing and support for education and charitable programmes is particularly positive, as is its high expectations and support for supply chain partners. Sustainability is at the core of the business operational and investment model, and its future strategic priorities. It is awarded the Queen's Award for Enterprise in Sustainable Development because it has demonstrated outstanding positive impacts across a number of initiatives such as waste reduction, and has aligned education, customer and stakeholder engagement and employee initiatives with company sustainability values.



Gympanzees CIO

Gympanzees
236 Henleaze Road
Bristol
BS9 4NG

Website: <https://www.gympanzees.org/>
Employees: 3.4
Immediate Parent: N/A
CEO & Founder: Miss Stephanie Wheen
Press Contact: Miss Stephanie Wheen
Tel: 07773553112
Email: steph@gympanzees.org

Gympanzees CIO is a Bristol based SME established in 2017. The company provides an inclusive leisure destination to allow children with disabilities to access play, exercise, and friendship. The company provides services through a pop-up facility in a special school converted into Gympanzees during school holidays. Each pop-up consists of a gym, indoor playground, outdoor playground, soft play, music room, trampolines, calm and active sensory rooms, exercise and therapy studios, and a social café which is run by adults with disabilities and their carers. They have disability-trained staff in each room to facilitate activities and assist with specialised equipment, but the emphasis is on families playing together. Gympanzees' facilities are not disability specific, but instead operate on a timetable where sessions are organised around different needs. Parents and carers can choose which session will best suit the complex needs of their child.

Ribeye Ltd trading as Ribeye Boats and Tenders

Ribeye Ltd
Collingwood Road
Dartmouth
Devon
TQ6 9JY

Website: <https://www.ribeye.co.uk/>
Employees: 35
Immediate Parent: I C Holdings Limited
Managing Director: Mr James Burroughs
Press Contact: Miss Sophie Hurst
Tel: 01803832060
Email: sophie@ribeye.co.uk

Founded in 1998 Ribeye Boats and Tenders is a family-owned business that design and manufacture Rigid Inflatable Boats known as RIBs in Dartmouth, Devon. Now in its second generation, the business has evolved and is recognised as an aspirational brand globally renowned for manufacturing premium leisure boats and superyacht tenders. The company has always been customer-centric, and in spite of its growth operates directly with its clients rather than through any dealer network. It has demonstrated substantial growth in export sales which has accounted for 75% of total growth in revenues in 2020. The company is privately owned, growing organically with profits reinvested into R&D for new product launches. Ribeye Boats and Tenders wins the Queen's Award for International Trade for Outstanding Short-Term Growth over the last three years.

Watson Gym Equipment Ltd

V1 Commerce Park
Frome
Somerset
BA11 2FD

Website: <https://watsongym.co.uk>
Employees: 40
Immediate Parent: Watson Gym Holdings Ltd
Founder & Managing Director: Mr Simon Watson
Press Contact: Mr Simon Watson
Tel: 07976752585
Email: simon@watsongym.co.uk

Based in Frome, Somerset, Watson Gym Equipment Ltd. was started in 1999 by Simon Watson designing equipment from a small garage in Wiltshire and making everything himself by hand, then personally delivering to customers. Over time, more machines were developed with designs constantly under review. and it now employs 50 people with a goal to achieve £20m turnover in the next 3 years by expanding capacity through its continued growing international reputation. It targets specialist gyms and training facilities, and is expanding into niche high net worth individuals and bespoke facilities for personal gyms in homes and on boats/yachts. Over three years, the company's overseas sales have grown from £1.9 million to £2. 7 million and now make up 57.5% of sales. Its top markets are USA, Australia, Netherlands, France and Germany. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

TruffleHunter Ltd

Lakeside Business Park
TruffleHunter, Lakeside Business Park, Glos, GL7 5XL
South Cerney
Gloucestershire
GL7 5XL

Website: www.trufflehunter.co.uk
Employees: 33
Immediate Parent: N/A
CEO: Mr Nigel Whitehouse
Press Contact: Mr John Gregson
Tel: 0447944183110
Email: john.gregson@trufflehunter.co.uk

TruffleHunter Ltd is based in South Cerney, Gloucestershire and started trading in 2007. They supply fresh truffles and produce truffle products for sale in multiple food markets. Due to the very short shelf life, shipping from Europe and the difficulty in finding truffles, the business looked to become more robust by producing truffle products with longer shelf lives that were more stable, opening up a new and successful range. This includes preserved truffles; infused olive oils, ketchup and mayonnaise; truffle crisps, popcorn and seaweed and truffle gifts. Overseas sales have grown more than eight-fold in six years with customers in the United States, Canada, Germany, Hong Kong and Japan. They invest back into the business to enable further growth, they are moving to a larger UK site and taking on a warehouse facility in Chicago to service their US customers. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

SelectScience Ltd

Science House
Church Farm Business Park
Corston, Bath
Somerset
BA2 9AP

Website: SelectScience.net
Employees: 31.1
Immediate Parent: N/A
CEO: Ms Kerry Parker
Press Contact: Mr Bede MacGowan
Tel: 07790 277601
Email: bede.macgowan@selectscience.net

Based in Bath, SelectScience was established in 1998 to provide online peer-to-peer information to scientists and sell online advertising to scientific manufacturers. Today, it is a leading digital publisher and content marketing specialist that provides cutting-edge science technology news and information to a global audience of over five million influential scientists and clinicians. Over the last three years it has seen market growth across new markets including New Zealand, Singapore, Republic of Korea and Israel. Overseas sales have grown by 96% and the percentage exported has also risen from 88% to 91%. The company has quickly risen to the challenges of COVID-19, running a series of major virtual events to support the science industry. These replaced physical events cancelled due to the pandemic, attracting tens of thousands of scientists from around the world, but without the negative environmental impact they would normally have. They win the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

SkyDemon (Divelements Limited t/a)

Aviaton House, Eastgate Court
Frome
Somerset
BA111FA

Website: www.skydemon.aero
Employees: 4
Immediate Parent: Tim Dawson (Holdings) Limited
CEO, Managing Director & Founder: Mr Tim Dawson OBE
Press Contact: Mr Tim Dawson
Tel: 01373 470452
Email: tim@skydemon.aero

Established in 2005, and based in Frome, Somerset, Divelements Ltd t/a SkyDemon develops and offers software on a subscription basis for pilots to use to plan and navigate their flights, mainly in Europe. The process of safely planning a flight involves bringing together information from many different sources to ascertain whether the flight will be safe. The company brings together all this information and presents it in an intuitive way, leading to an increase in the safety of aviation for all. Over the last three years overseas sales have grown by 58%, with the percentage exported also rising to 66%. Most of the growth in sales over the last three years has been in established markets including Germany with new territories entered include Georgia and some African countries. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Tellurium Q Ltd

Unit 4, Wessex Park, Somerton Business Park
Somerton
Somerset
TA11 6SB

Website: www.telluriumq.com
Employees: 7
Immediate Parent: N/A
Managing Director: Mr Geoff Merrigan
Press Contact: Mr Geoff Merrigan
Tel: 01458 251997
Email: admin@telluriumq.com

Tellurium Q Ltd started trading in 2009, based in Somerton, Somerset. The company produces award-winning high-end audio cables both designed and manufactured in the UK for the global high end audio niche market. The products are aimed exclusively for home audio systems and some recording studios. Markets established during the period include China, Argentina, Canada and Croatia. Overseas sales have grown by over 100% over the three year application period. The company wins the Queen's Award for International Trade for Outstanding Short-Term Growth in overseas sales over the last three years.

Glenthams Life Sciences Ltd

Unit 5,
Leafield Way
Corsham
Wiltshire
SN13 9SW

Website: www.glenthams.com
Employees: 10
Immediate Parent: N/A
Co-director: Mr Samuel White
Press Contact: Mr Samuel White
Tel: 01225667798
Email: info@glenthams.com

Corsham, Wiltshire based Glenthams Life Sciences was founded in 2013, supplying fine chemicals and raw materials for research, analysis and production. It is a previous International Trade Award in 2017 and has now demonstrated its ability to continue that success by further building its export sales around the world. The company has acquired new and significantly larger premises, employed two specialist international salesperson, with more to come, and further developed its in-house developed web-based sales platform, incorporating foreign languages and additional functionality. Overseas sales grew by 65% in three years and generate 85% of the company's total revenue. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Atlantic Inertial Systems Ltd

Clifford Way
Southway
Plymouth
Devon
PL66DE

Website: <https://www.collinsaerospace.com/en/what-we-do/Military-And-Defense/Navigation/Weapons-Products/Guidance-Navigation-Control>
Employees: 327
Immediate Parent: Raytheon Technologies
Value Stream Manager: Mr Stuart Cooper
Press Contact: Mrs Elizabeth Valeron
Tel: 07770605590
Email: elizabeth.valeron@collins.com

Atlantic Inertial Systems Ltd is based in Plymouth and started trading in 2007. They are a world leader in the competitive global sector of inertial systems for precision navigation and guidance for aerospace and defence platforms. They focus on modular design, development and manufacture of Micro-machined Electro-Mechanical Systems, inertial technology and predictive ground proximity warning system to international aircraft users. Working with UK government agencies they found new export opportunities, secured export licences and introductions to new customers. Overseas earnings grew by more than 75% in three years, on large increases in defence spending, with customers in the United States, South Korea, UAE, Sweden, France and Turkey. They invest in highly skilled engineers, operational change, and new machinery whilst maintaining cashflow and delivering record numbers of units year on year. They won the Queen's Award for Innovation in 2013 and the company now wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Lovehoney Group LTD

100 Locksbrook Road
Bath
Somerset
BA1 3EN

Website: www.lovehoney.co.uk
Employees: 263
Immediate Parent: Honey Bidco Ltd
COO: Mrs Debbie Bond
Press Contact: Miss Phoebe Frost
Tel: 07794116936
Email: phoebe.frost@lovehoney.co.uk

Established in 2002 in Bath, Lovehoney Group Ltd designs, manufactures and distributes its own branded and third party pleasure products globally with over 150 products developed in house each year. It is the UK's biggest online adult retailer with 8 other websites globally including; France, Germany, Spain, EU, US, Canada, Australia and New Zealand. Its 300 strong team is based across the UK, USA and Australia and serves its 2.2m global customer base. Over the last six years overseas sales have grown from £12m to £56m, an overall growth of 365%. In addition, the percentage of sales exported has risen from 27% to 45%. The company's top five overseas markets are USA, Australia, EU, Canada, and New Zealand. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

ALS Mechatronic Ltd

Unit 25 Park Farm Industrial Estate
Greet
Cheltenham
Gloucestershire
GL54 5BX

Website: www.alsmechatronic.com
Employees: 24
Immediate Parent: N/A
Founder & Managing Director: Mr Andrew Steward
Press Contact: Mrs Laura Steward
Tel: 07899061975
Email: laura.steward@alsmechatronic.com

ALS Mechatronic Ltd is based in Cheltenham, Gloucestershire, and specialises in the design, build and installation of bespoke factory automation systems, control systems, container handling machinery, vision inspection systems and robotics. Its product typically facilitates automation, linking machinery and software to enable repeatable, labour intensive manufacturing processes. It was set up in 2002, and now employs 24 people. Over three years the company's overseas sales have grown five fold and now make up 25% of all sales. Its leading markets are Qatar, Mexico, Ireland, USA, and Poland. However, the USA is now growing into its most important market. The company has had detailed support from Department for International Trade as it looks to develop its understanding of a currently untapped market in India. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

South West International Trade



AnTech Ltd

Unit 7, Newbery Commercial Centre
Exeter Airport Business Park
Exeter
Devon
EX5 2UL

Website: www.antech.co.uk
Employees: 45
Immediate Parent: N/A
Managing Director: Mr Antoni Miszewski
Press Contact: Mrs Clare Miszewska-Hall
Tel: +44 1392 933100
Email: claremh@antech.co.uk

AnTech Ltd is headquartered in Exeter, Devon and started trading in 1992. They supply hazardous-area products and specialist drilling services to the upstream oil and gas industry. They design, manufacture and test all equipment in-house, spanning all areas of mechanical, electronic and software design. They responded to price pressures and a reduction in global demand by investing in a product range that provided a lower cost and increased customer choice. The United States and Australia have been significant areas of growth, along with activity in the Middle East. As a result they have hired extra staff, expanded their operations in Saudi Arabia and the US which has resulted in overseas sales more than doubling in the last three years. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Ocere Limited

Formal House
60 St. Georges Place
Cheltenham
Gloucestershire
GL50 3PN

Website: www.ocere.com
Employees: 11
Immediate Parent:
CEO: Mr Tom Parling
Press Contact: Mr Tom Parling
Tel: 07970454619
Email: tom@ocere.com

Cheltenham based Ocere Ltd. was founded in March 2009 by 22-year-old Tom Parling with just £1. A Digital Marketing Agency, Ocere helps its clients to grow their businesses online by bringing them greater visibility on search engines. It has itself grown by almost 70% in the last three years, mostly by increasing its overseas revenue by 245%. Exports now represent just over half of Ocere's sales. The company has a strong strategy combining market research with proactive marketing. Ocere wins the Queen's Award for International Trade for Outstanding Short Term Growth in Overseas Sales over the last three years.



South West International Trade



Alice Caroline Ltd

Darkes Barn East, Conderton
Near Tewkesbury
Gloucestershire
GL20 7PP

Website: www.alicecaroline.com
Employees: 10.2
Immediate Parent:
Director: Dr Alice Garrett
Press Contact: Mrs Anna Sanders
Tel: 07814 474100
Email: anna@alicecaroline.co.uk

Alice Garrett, owner and inspiration behind Alice Caroline, started selling Liberty fabric in 2012 from her home in the Cotswolds. Her company Alice Caroline sells Liberty fabric, sewing kits, haberdashery, patterns and accessories to a worldwide audience through its retail website. In collaboration with the Liberty fabric design team, Alice has designed and launched several successful exclusive Liberty fabric collections which have proved extremely popular, especially in the overseas markets. Alice Caroline also has a separate Trade Sales Office which handles the sale of accessories and Liberty fabrics to the Trade. Overseas sales grew year on year over 6 years by a total of 206%. Currently overseas sales account for 45.7% of total sales. Its top five markets are USA, France, Japan, Australia and Denmark but the company now sells to clients worldwide. The company wins the Queens Award for International Trade for Outstanding Continuous Growth in overseas sales over 6 years.

Imageholders Limited

42c Cobham Road
Ferndown Industrial Estate
Wimborne
Dorset
BH21 7QG

Website: www.imageholders.com
Employees: 23
Immediate Parent: N/A
CEO: Mr Adrian Thompson
Press Contact: Mr Neil Smith
Tel: 07876506845
Email: neil.smith@imageholders.com

Wimborne, Dorset based Imageholders Ltd. started trading in March 2002 and is now a globally recognised innovator in self-service and assisted service kiosk solutions. In 2016 the company embraced the increasing availability of touchscreen tablets to develop self-service kiosks at a fraction of the cost of existing solutions and which could be delivered at scale. It has since invested heavily in new facilities and software, enabling it to both overcome technical and production challenges and grow its sales significantly. Most of that growth was generated overseas, particularly in the USA. Overseas sales quadrupled in three years and now represent well over 50% of total sales. Imageholders Ltd. wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three Years.



South West Promoting Opportunity



The Music Works (charity)

King's House
27 St Aldate Street
Gloucester
Gloucestershire
GL1 1RP

Website: www.themusicworks.org.uk
Employees: 12
Immediate Parent: N/A
CEO: Ms Deborah Potts
Press Contact: Mr Ben O'Sullivan
Tel: 07803139801
Email: bosullivan@themusicworks.org.uk

The Music Works is a charity started in 2004, based in Gloucester whose core mission is to transform young lives through music. The charity's work is targeted at young people who have been excluded, marginalised, or disadvantaged by society including those living in poverty, young offenders, those in care, individuals with mental health difficulties and the disabled. Music is used as a magnet to attract them to a safe place to learn and grow, addressing the barriers that young people face in music, in learning, and in life. Delivery is through one-to-one music mentoring; small group work; accredited training; apprenticeships/internships; festivals and events; artist/career development; and business incubation. The charity has put young people and those with experience of living in challenging circumstances at the heart of decision making in the organisation. Three of the Trustees are young people and a youth advisory group is involved in all strategic decisions.

Ashley Community & Housing Ltd

2nd Floor, Eden House, Eastgate Office Park, Eastgate
Road
Bristol
BS5 6XY

Website: www.ach.org.uk/
Employees: 56
Immediate Parent: N/A
CEO: Mr Fuad Mahamed
Press Contact: Miss Rima Jalba
Tel: 07387501562
Email: marketing@ach.org.uk

Ashley Community & Housing Limited is a social enterprise based in Bristol. An established housing provider, the Company has developed a social mobility programme which incorporates skills development, work placements and routes into employment for refugees and BAME communities in Bristol, Birmingham, Wolverhampton and Coventry. Individual pathways are based on assessment and routes into employment are supported by links with local government and employers such as First Bus, Asda and Starbucks. The Company, as one of four partners in a home-office/lottery funded refugee entrepreneurship programme, also has an entrepreneurship team that supports individuals to start and scale businesses. To date they have worked with 25,000 individuals, 95% from BAME backgrounds, 90% asylum seekers, 30% 16-25 with English as second language, and 20% who were homeless. Over the past three years their work has secured jobs for 1,059 people and supported 1,183 people into further training, education or employment.



South West Sustainable Development



ST EVAL CANDLE CO LTD Trading as "St. Eval"

St. Eval Candle Company, Engollan
St. Eval
Wadebridge
Cornwall
PL277UL

Website: www.st-eval.com
Employees: 40
Immediate Parent: N/A
CEO: Mr Ian Greaves FRSA
Press Contact: Ms Sarah Hemming
Tel: 01841540850
Email: sarah@st-eval.com

St Eval Candle Company Ltd is a high quality, handmade candle manufacturer based on a farm in St Eval, near Wadebridge, Cornwall. The company started trading in 2002 and employs 40 people. From a dedication to traditional manufacturing methods to transforming its energy use from being a consumer to an exporter of renewable energy, it is committed to renewable energy generation and carbon reduction. It provides an exemplar of engagement and communication with their supply chain, customers and employees. It takes a serious and structured approach to performance management and there is a good description of systems used, including KPIs as well as specific long term objectives. The company is awarded the Queen's Award for Enterprise in Sustainable Development because it has shown that sustainable development and innovation can be integrated into a traditional enterprise and provide leadership and inspiration to other rural businesses.

Prolectric Services Ltd

Unit 35
Hither Green Industrial Estate
Clevedon
Somerset
BS21 6XU

Website: www.prolectric.co.uk
Employees: 28
Immediate Parent: Hill & Smith Holdings PLC
Managing Director: Mr Chris Williams
Press Contact: Mr Chris Parsons
Tel: 07941329191
Email: chris.parsons@prolectric.co.uk

Prolectric Services Ltd is a supplier of sustainable lighting, power and security solutions to the rail, construction and infrastructure industry. It was set up in 2002 in Clevedon, Somerset, where it operates with 28 employees. It was the first company to introduce permanent solar-only street lights to the UK in 2011. There are now over 6,000 units installed nationally. It is committed to extensive R&D to encourage businesses to move away from using polluting fossil fuels, to achieve their carbon-saving commitments and embrace cleaner, sustainable technologies. It is awarded the Queen's Award for Enterprise in Sustainable Development because it has demonstrated that its approach to business and new product development is built entirely around sustainability, with the environmental impact measured in carbon savings, diesel savings and cost reduction. It has a strong focus on research and development, and works collaboratively with clients to develop new products that can be used all year round.



Quay Pharmaceuticals Ltd

Quay House
28 Parkway
Deeside Industrial Park
Clwyd
CH5 2NS

Website: www.quaypharma.com
Employees: 178
Immediate Parent: N/A
CEO: Ms Maireadh Pedersen
Press Contact: Ms Maireadh Pedersen
Tel: 01244837000
Email: m.pedersen@quaypharma.com

Quay Pharmaceuticals Ltd started trading in 2001. Based in Deeside, Quay is a contract development and manufacturing organisation (CDMO), the first CDMO globally licensed to support microbial therapeutics and live biotherapeutics. The company works with clients as a fee for service provider and also assists in development of intellectual property, making its clients' products more desirable in licensing arrangements with big pharmaceutical companies. The strategy to focus on microbial therapeutics has opened up markets in USA and South Korea, with other main export areas being France, Belgium and Australia. Belgium, Australia and Iceland were new markets during the application period. Overseas sales have grown by 117% over the three year application period and the proportion of sales exported has increased to 73% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Snowdonia Cheese Company Ltd

Unit 14
Cefndy Industrial Park
Rhyl
Clwyd
LL18 2HJ

Website: www.snowdoniacheese.co.uk
Employees: 46
Immediate Parent: Arctic Motion Ltd
Managing Director: Mr John Newton-Jones
Press Contact: Mrs Jo Andrews
Tel: 07534 914216
Email: joanna.andrews@snowdonia-cheese.co.uk

Founded in North Wales in 2001, Snowdonia Cheese Company is a family business run by the sons of third-generation dairy farmers. It uses fresh and natural ingredients to produce a premium range of waxed cheeses and traditionally made chutneys of exceptional quality and flavour. The business has created significant job and career opportunities within the North Wales region. Overseas sales have grown more than six-fold in the last six years, selling to more than 25 countries including Canada, Australia, United States, France and Germany. The strong growth of the business is a result of a sustained focus on excellent product quality, marketing, innovation and e-commerce, leading to growth in both domestic and export markets. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

Direct Healthcare Group Ltd

Withey Court
Western Industrial Estate
Caerphilly
Mid Glamorgan
CF83 1BF

Website: www.directhealthcaregroup.com
Employees: 190
Immediate Parent: Direct Healthcare Group Holdings Limited
CEO: Mr Graham Ewart
Press Contact: Ms Nina Sawetz
Tel: 07387171582
Email: nina@thisisfuture.co.uk

Direct Healthcare Group limited was founded in 2009, and is based in Caerphilly, mid-Glamorgan. The company is a developer and manufacturer of a range of innovative products that focus on early mobilisation of patients to prevent healthcare challenges associated with non-movement. The company has grown into a global brand, marketing a range of sub-brands, and exporting to 32 countries internationally. Over six years, overseas sales have grown by 730% and exports now make up 16% of all sales. Its leading markets are Australia, Hong Kong, Ireland, New Zealand, and France. Its future plans are to develop its product offering, increasing its market presence and accelerate its international sales. The company is a previous winner of the Queens Award Innovation in 2016. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales for over six years.

Coppice Alupack Limited

Isfryn Industrial Estate
Blackmill
Bridgend
Mid Glamorgan
CF35 6EQ

Website: www.coppicealupack.com
Employees: 148
Immediate Parent: Alupack Holdings Limited
Managing Director: Mr Leon Elston
Press Contact: Mr Leon Elston
Tel: 01656 843203
Email: l.elston@coppicealupack.co.uk

Coppice Alupack Limited started trading in 1972, and is based in Bridgend. The company manufactures aluminium foil containers, board lids and other packaging products, supplying packaging to the food manufacturing processing and baking industries, as well as the wholesale, institutional catering and non-food markets. The business entered the US market through the acquisition of Nicholl Food Packaging in 2019 and now has its own Chicago distribution warehouse and a transport network with sales administration. The main current markets are USA, Republic of Ireland, Netherlands, Germany and Poland, with Korea a new market during the application period. Overseas sales have grown by 188% over the three year application period and the proportion of sales exported has increased to 20% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Wales

International Trade



Tomoe Valve Ltd

Clearwater Road
Queensway Meadows Industrial, Estate,
Newport
South Glamorgan
NP19 4ST

Website: www.tomoeurope.com
Employees: 47
Immediate Parent: The Tomoe Valve Company Limited
Managing Director: Iku Yamamoto
Press Contact: Mrs Denise Cole
Tel: 07730527193
Email: denisecole@tomoe.co.uk

Tomoe Valve Ltd started trading in 1992. Based in Newport, it designs, manufactures and supplies butterfly valves, actuators and control systems for oil & gas, petrochemical, marine, water treatment, vehicle manufacture and power generation. Main current markets are USA, UAE, Turkey, Greece and Netherlands. The UK company was established as European headquarters for the Japanese parent, but now supplies Europe, USA, Mexico, Middle East, Africa, and South America. The global market for butterfly valves is billions of pounds, so Tomoe's strategy focused on the high end of complex engineering manufacture. Since 2017 Tomoe has diversified into shipping and chemicals. Overseas sales have grown by 71% over the three year application period and the proportion of sales exported has increased to 79% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



Wales

Sustainable Development



Cenin Holdings Limited

The Research Centre
Parc Stormy
Stormy Down
Mid Glamorgan
CF33 4RS

Website: www.cenin.co.uk & www.ceninrenewables.co.uk
Employees: 17
Immediate Parent:
Managing Director: Mr Martyn Popham
Press Contact: Mr Martyn Popham
Tel: 07803255105
Email: martynp@cenin.co.uk

Cenin Holdings Limited is based in Bridgend, South Wales and was established in 2010. It employs 17 people and aims to develop sustainable low-carbon enterprises. It manufactures low carbon binders, cements and ground stabilisation products using renewable energy generated onsite, incorporating anaerobic digestion, wind and PV generation. It is also home to the Cardiff University demonstration energy positive SOLCER House. The cluster of interrelated but economically independent projects provides an exemplar of how to attract and develop low-carbon investment and employment opportunities. It has a mature and well considered approach to sustainable development. It is awarded the Queen's Award for Enterprise in Sustainable Development because it has demonstrated outstanding positive impacts across a number of initiatives such as renewable energy, low carbon product manufacture and has a business model which truly embeds environmental and economic sustainability.



Reconomy (UK) Limited

Kelsall House, Stafford Court
Stafford Park 1
Telford
Shropshire
TF3 3BD

Website: www.reconomy.com
Employees: 365
Immediate Parent: OS Phoenix Topco Limited
Managing Director: Chief Executive Officer
Press Contact: Mr Austen Lees
Tel: +44 (0)1923 608 360
Email: austen@siriuscomms.co.uk

Established in 1994, Shropshire based Reconomy has developed a centralised digital platform that connects waste producers with waste management providers. The platform features unique and exclusive supply chain integrations, giving large waste producers the ability to contract through one provider to receive national coverage delivered efficiently and digitally by local providers. The system gives the waste producer online ordering capability and a dashboard which provides a clear, near-live, view of what waste they are producing and how they are managing it. The system provides an effective way for small waste management companies to generate business and engage with large waste producers. The level of data recorded ensures transparency of practice and enables monitoring against targets, as well as compliance with all legislation. 96% of waste processed avoids landfill versus a national average of 75%.

Fibex Limited

Unit 1, Vale Industrial, Estate
Kidderminster
Worcestershire
DY11 7QU

Website: <https://www.fibexcomposites.com/>
Employees: 10
Immediate Parent: N/A
Managing Director: Mr Ashley Jones
Press Contact: Miss Jasmine Worsfold
Tel: 01384505343
Email: jasmine@fibexcomposites.com

Fibex Limited is a small company based in Kidderminster established in 2017. The company has developed the Trenchlite system, a product designed for the construction industry to improve upon the existing solutions to laying underground cabling trenches by eradicating the use of concrete in the building process. The Trenchlite system offers equivalent structural durability to pre-cast concrete trenching yet comes in 95% lighter through the use of composite materials. The heavy reliance on concrete creates a number of issues including health and safety risks to workers, high costs associated with transporting heavy loads, long-term corrosion issues, slow installation speed from waiting for concrete to set, and high volumes of carbon dioxide emissions from the process of producing concrete. Trenchlite therefore delivers many tangible benefits to the construction industry.

LA International Computer Consultants Limited

International House
Festival Way
Stoke on Trent
Staffordshire
ST1 5UB

Website: www.lainternational.com
Employees: 109
Immediate Parent: LA International Holdings Limited
CEO and Chairman: Mr Paul Lukic
Press Contact: Mr David Barnes
Tel: 07875 171306
Email: dbarnes@lainternational.com

Stoke on Trent based LA International Computer Consultants Ltd. began trading in 1982 and is the largest specialist IT Recruitment Company in the UK. In August 2018 it became one of only ten Prime Contractors to NATO on the Advisory and Assistance Services framework for the supply of all IT and Professional Services across NATO. The only British company on that framework, it secured 37% of all new tasks to become the number one global supplier by annualised spend. The company has operated in over 90 countries, growing its overseas revenues to 20% of its total business. LA International wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

Zenthis Ltd - trading as Payara

Unit 11 Malvern Hills Science Park
Geraldine Rd
Malvern
Worcestershire
WR143SZ

Website: www.payara.fish
Employees: 18
Immediate Parent: Zenthis
Founder & CEO: Mr Stephen Millidge
Press Contact: Mrs Hannah Haffield
Tel: 07939 468567
Email: hhaffield@makemorenoise.co.uk

Malvern based Zenthis Ltd (t/a Payara) was established in October 2002 as a micro-multinational open source software company. It is a member of both the Jakarta EE and Eclipse MicroProfile industry standards bodies, alongside global companies like Oracle, RedHat, IBM and Fujitsu, and is a leading contributor and implementor of these industry standards that are used by software developers internationally. Its team spreads from Colombia to Tokyo and includes members in the UK, USA, India and various European countries. Overseas sales grew by 107% in the last three years and the percentage exported grew from 33% to 75%. The company's top markets are: USA then, Germany, Japan, Belgium, and Canada. The company has grown in existing markets and over the last three years added Belgium, Switzerland, Netherlands, Croatia, Austria, Poland. It has also made some initial sales in Japan, and South Africa. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

West Midlands International Trade



3P Innovation Ltd

3P Innovation
Tournament Fields, Bosworth Avenue
Warwick
Warwickshire
CV34 6UQ

Website: www.3pinnovation.com
Employees: 65
Immediate Parent: N/A
Managing Director: Mr Tom Bailey
Press Contact: Dr. David Seaward
Tel: 01926 408933
Email: dave.seaward@3pinnovation.com

3P Innovation Ltd. is an employee-owned company based at Tournament Fields, Warwick and started trading in July 2006. It designs and manufactures advanced machinery and provides automation solutions for pharmaceutical, medical, and the Fast Moving Consumer Goods (FMCG) sectors. It has seen substantial growth in its exports which have increased from £1.7 million to £4.4 million over three years, and now make up over 41% of its total sales. The company employs 65 people, is successful commercially, and has a clear marketing strategy which aims to further develop its global export sales. Its top five markets are Netherlands, USA, Japan, Spain, and Switzerland. The company is targeting further growth in Europe, the USA, and Asia. It previously won the Queens Award for Enterprise - Innovation in 2019. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Embed Limited

Embed Limited
Viscount Centre D, University of Warwick Science Park, Mill-
burn Hill Road,
Coventry
West Midlands
CV4 7HS

Website: www.embeduk.com
Employees: 32
Immediate Parent: N/A
Managing Director: Mr Derek Hoyle
Press Contact: Mr Ivan Wilson
Tel: 07966623057
Email: ivan.wilson@embeduk.com

Based in Coventry, Embed Ltd was founded in May 2005 from the demise of MG-Rover and specialises in electronics and embedded software using model based development to speed development, reduce errors, improve quality and better manage highly complex systems. Past projects include climate control, vision recognition, powertrain, connected vehicles and autonomous driving. The company is heavily focused on the US dynamic Electric Vehicle development market and the backing Silicon Valley gives these new vehicle start-ups. It has already delivered solutions to Rivian and CANoo - both very high profile Electric Vehicle start-ups. Over the last three years overseas sales have grown steeply by a total of 1,082% and the percentage exported has risen from 9% to 66%. By focusing on new developments in electric cars and the growth of connectivity and over-the-air reflash it has created a niche within the industry. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



West Midlands International Trade



GuyKat Solutions Ltd.

GuyKat Solutions Ltd
Birmingham Innovation Campus, Faraday Wharf, Holt Street
Birmingham
West Midlands
B7 4BB

Website: www.guykat.com
Employees: 16
Immediate Parent: N/A
CEO: Mr Guy McEvoy
Press Contact: Miss Rugile Sikorskyte
Tel: 01212881122
Email: rugile@guykat.com

GuyKat Solutions Ltd is based in Birmingham and started trading in 2009. They are a professional services agency focusing on corporate learning and development. Their products and services include bespoke e-Learning courses, services related to the implementation and use of corporate Learning Management Systems and software development. The business teaches things online that historically would have been taught in a classroom. Overseas Sales has more than tripled in the last three years by focussing on Europe and North America. They take a long-term view by engaging apprentices, graduates and first job change roles, supported with a training plan. Repeat sales rely on relationships so they have sponsored specific trade shows in Boston, Toronto and Atlanta, invested in getting their team over to the United States to meet their clients, and have acquired a sales office in Florida. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

OLPRO

Units 5-6 KDO Business Park
Little Witley
Worcester
Worcestershire
WR6 6LG

Website: www.olproshop.com
Employees: 11
Immediate Parent: N/A
Managing Director: Mr Daniel Walton
Press Contact: Mr Jack Barnett
Tel: 01299 896959
Email: jack@olpro.co.uk

Based in Worcester and established in 2011, OLPRO has a reputation for creating exceptional Outdoor Leisure Products for its adventurous customers around the world. Its camping and campervan gear products feature bright and colourful designs that stand out from the crowd. By using the very latest technology and materials, it offers a wide variety of industry-leading products including award-winning tents, awnings, outdoor furniture, melamine tableware, clothing and accessories. Over the last three years overseas sales have grown from £120k to £210k; an overall growth of 75%. The percentage exported has stayed constant around 11%. During the same period the company established sales in the following new markets: Canada, Sweden, Austria, South Africa, Norfolk Island, Norway, Estonia, Slovenia, Japan, Singapore, and Romania. The top five markets for the company now are: Ireland, Germany, France, Netherlands, and Sweden. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



West Midlands International Trade



Aviramp Limited

Stafford Park 15
Telford
Shropshire
TF3 3BB

Website: www.aviramp.com
Employees: 68
Immediate Parent: N/A
CEO: Mr Graham Corfield
Press Contact: Mrs Terri Smart Jewkes
Tel: 07773337190
Email: terri.smart@aviramp.com

Aviramp Limited started trading in 2009, and is based in Telford. The company designs, manufactures and installs bespoke access ramps, with patent protection, throughout the globe to industries including aviation, road, marine, rail, leisure and hospitality. The aviation market accounts for 94% of revenues and is the main focus for Aviramp's export strategy, which focuses on business relationships with country government travel and tourism heads, and heads of international travel organisations. The main current markets were Saudi Arabia, USA, Canada, Philippines and Australia and new markets during the application period were Saudi Arabia, Philippines, Punta Cana, Norway and New Zealand. Overseas sales have grown by 135% over the three year application period and the proportion of sales exported has increased to 94% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

M Lloyd Engineering Limited

The Highlands Works
Stansbatch
Leominster
Herefordshire
HR6 9LL

Website: www.screeningbucket.co.uk
Employees: 10
Immediate Parent:
Founder/Director: Mr Matthew Lloyd
Press Contact: Mr Matthew Lloyd
Tel: 01544260531
Email: matt@lloydengineering.co.uk

M Lloyd Engineering Ltd was established in 2011 and is based in Leominster. The company designs and makes excavator mounted screening machinery used in the agricultural, landscaping and construction sectors. The equipment separates materials with different fraction sizes, mainly in connection with the re-use and recycling of top soil, waste and compost. It sells through dealers and distributors overseas. Overseas sales have grown substantially over three years by 299%. Overseas sales as a percentage of total sales now stand at 71.6%. The company sells in Europe, The Americas, Asia and Australasia and its top five markets currently are Norway, Sweden, Switzerland, New Zealand and Czech Republic. Over the last three years it has broken into new markets in Norway, Sweden, Japan, Belgium, Australia, Taiwan, Estonia, South Korea, Ireland, Germany, Slovenia and France. The company wins the Queens Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



West Midlands International Trade



Perinatal Institute Ltd

Chamber of Commerce House
75 Harborne Road
Birmingham
West Midlands
B15 3BU

Website: www.perinatal.org.uk
Employees: 35
Immediate Parent:
Executive Director: Prof Jason Gardosi MBE
Press Contact: Mrs Emily Butler
Tel: 0121 6070101
Email: info@perinatal.org.uk

Birmingham based Perinatal Institute was founded in 2013 and is a not-for-profit social enterprise led by a multidisciplinary team of health professionals. Its mission is to improve the safety and quality of maternity care by researching the causes of adverse pregnancy outcome including stillbirth; then develop evidence-based strategies for prevention and provide ongoing training and support. The company's GAP software and training programme has already been implemented in the majority of NHS hospitals across the UK, and helped to reduce stillbirth rates to their lowest ever levels, leading to a 2016 Queens Award for Innovation. Since then the programme is being introduced in an increasing number of maternity services internationally, including units in Germany, the Middle East, India, Malaysia and Australasia. In New Zealand, where the GAP programme is funded as a national initiative, it has already resulted in demonstrable improvements in patient safety. They win the Queen's Award for International Trade for Outstanding Short Term Growth in overseas markets over the last three years.

Daily Irish Services T/A KMB Shipping Group

2nd Floor West Wing, Castlemill
Burnt Tree
Dudley
West Midlands
DY4 7UF

Website: www.kmbshipping.co.uk
Employees: 17
Immediate Parent: KMB Shipping Ltd
Director: Mr Paul Hull
Press Contact: Mrs Sophia Butt
Tel: 01215573352 Etx.0
Email: sophia.butt@kmbshipping.co.uk

Daily Irish Services, trading as KMB Shipping Group was established in 1987. Based in Dudley, the company is a worldwide freight forwarding company specialising in road, sea & air freight, bulk haulage, and European & Irish shipping. It also handles imports, packing and customs documentation services. The company's service offering includes flexible transport solutions, customs clearance and documentation advice and support, customs packaging solutions to meet the requirements of each destinations regulations and comprehensive cargo insurance options. Comprehensive cargo insurance is also available for complete peace of mind. Overseas sales have grown year on year over six years from £139k to £1.1 million: a total growth of 708%. The company works with 31 clients in 18 countries worldwide. Its top five markets are Italy, USA, Germany, UAE and Hong Kong. Over the last six years it has entered new markets in Kenya, Spain, UAE, Qatar and Egypt. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over six years.



West Midlands International Trade



Scanning Pens Ltd

Scanning Pens
Scanning Pens Ltd, Business & Technology Centre, University of Wolverhampton
Telford
West Midlands
TF2 9NT

Website: www.scanningpens.co.uk
Employees: 37
Immediate Parent: N/A
Managing Director: Mr James Green
Press Contact: Mr James Green
Tel: 0442039069512
Email: james@scanningpens.com

Established in 2003 in Telford, West Midlands, Scanning Pens Ltd is a worldwide EdTech company providing reading support to students with reading difficulties, guided by its co-founders, Jack Churchill and Toby Sutton. Its assistive technology has been integrated into schools across all ages, aiding dyslexics and English language learners. 'ExamReader' and 'ReaderPen' allow students to be supported in a classroom without the need of a human reader. The last three years has seen a significant increase in its overseas markets growing from one UK office and 10 UK staff, to two UK offices, and one office each in USA, Australia, Canada, and India with over 80 staff around the world. Overseas Sales have grown by 216% and the percentage of sales exported has also grown from 44% to 60%. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Coventry Chemicals Limited (trading as Mirius)

Siskin Drive, Woodhams Rd
Coventry
West Midlands
CV3 4FX

Website: <https://www.mirius.com/>
Employees: 182
Immediate Parent: The Coventry Group Limited
CEO: Mr Steve Quinlan
Press Contact: Mr Paul Marsh
Tel: 07504 885830
Email: paulm@mirius.com

Coventry Chemicals Limited (trading as Mirius since 2018) started trading in 1963. Based in Coventry, it manufactures and supplies cleaning liquids, powders and tablets for healthcare cleaning and hygiene of the veterinary, human and agri-food industries, producing in excess of one million bottles per week. Mirius partners with pharmaceutical giant Merck Sharp & Dohme for some markets and uses a distributor in others. For retail and professional products, it markets its own branded products either directly, targeting retailers, or partnering with local distributors. Key current markets are China, Ireland, Thailand, Vietnam and Taiwan, with 24 new overseas markets established during the six-year period. Overseas sales have grown by 327% over the six year application period and the proportion of sales exported has increased to 37% of total sales. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.



West Midlands

Promoting Opportunity



YMCA North Staffordshire

Edinburgh House
Harding Road
Stoke on Trent
Staffordshire
ST1 3AE

Website: www.ymcans.org.uk
Employees: 159
Immediate Parent: N/A
Managing Director: Mr Daniel Flynn
Press Contact: Ms Tracey Mears
Tel:
Email:

YMCA North Staffordshire is a charity started in 1974, based in Stoke-on-Trent and employing 159 people. The fundamental provision in 1974 was that of hostel accommodation. Young people facing emergency homelessness would typically reside with the Charity on average for 90 days, but aside from offering a safe place for them to stay there was little attempt to address issues affecting their social mobility. Following the appointment of a new CEO, the vision moved away from being a 'homeless hostel' and transitioned into a newly refurbished, inspirational 'youth development campus' where young people could belong, contribute and thrive. The charity's Creative Youth Minds programme delivers daytime activities (art, outdoor activities, sports, cooking and mindfulness), evening activities (drama, social action workshops, youth forums), UK and overseas residentials, bursaries to support qualifications, and establishing links with employers and universities to offer progression routes for the young people supported.

Landau Limited

5 Landau Court
Tan Bank
Wellington
Shropshire
TF1 1HE

Website: www.landau.co.uk
Employees: 24
Immediate Parent: N/A
CEO: Mrs Sonia Roberts
Press Contact: Ms Amy Bold
Tel: 01952 898121
Email: amy@beboldpr.com

Landau Limited is a charity founded in 1995 and based in Wellington, Shropshire. It delivers services in partnership with a range of organisations, helping disadvantaged people in areas of high deprivation to fulfil their potential, achieve happy, healthy lives, and actively contribute to family and community life. This year the Charity has helped 2,000 individuals to develop skills, gain work experience or enter paid employment. It has achieved this through a number of projects, a key one being Building Better Opportunities (BBO). The charity works with 30 organisations to help participants find work. Typically participants have been long term unemployed, 60% live in a jobless household, less than 40% have basic skills, and over 50% have a disability. Another project sees the charity work with a local construction partnership delivering a scheme to get unemployed people without qualifications 'site ready' through 6 week home building projects.



West Midlands Sustainable Development



Laundry Efficiency Ltd

Unit 6, Ranton Park
Martindale
Cannock
Staffordshire
WS11 7XL

Website: www.theefficiencygroup.global
Employees: 8
Immediate Parent: The Efficiency Group
Commercial Director: Mr Graham Oakley
Press Contact: Mr Graham Oakley
Tel: 07564 911196
Email: graham@theefficiencygroup.global

Laundry Efficiency Ltd started trading in 2017 in Cannock, Staffordshire and has eight employees. It has developed an Ozone system for commercial laundries which uses ambient temperature water (avoiding water heating), and which kills all bacteria in a cold wash, halves the time to complete a full wash, reduces plastic waste through the use and storage of fewer chemicals and increases linen lifespan 3 times. It is already showing significant positive impacts and has the potential to revolutionise traditional commercial laundries. The company has also tackled its own impact including energy, waste, recycling and transport to produce an exemplary combined approach to sustainability. It is awarded the Queen's Award for Enterprise in Sustainable Development because it has demonstrated that it is driving innovation and is showing leadership in an industry that uses large amounts of energy, water and chemicals.



Marsden Weighing Machine Group Ltd

Unit 1, Genesis Business Park
Sheffield Road
Rotherham
South Yorkshire
S601DX

Website: www.marsden-weighing.co.uk
Employees: 47
Immediate Parent: Marsden Group Holdings Limited
Managing Director: Mr Mark Holdaway
Press Contact: Mrs Danielle Gleadall
Tel: 01709 364296
Email: danielle@marsdengroup.co.uk

Marsden Weighing Machine Group Ltd started trading in 1971 and is based in Rotherham. They primarily supply medical weighing equipment. In 2018 the company launched an innovative product, the Patient Transfer Scale (PTS) which takes the form of a transfer slide board, a device routinely used for trolley-to-bed transfer, but uniquely it has a built-in weighing scale. This means that the patient can be weighed during normal procedures; the patient just needs to remain on the PTS for a few seconds for their weight to register. Using the PTS the weight of an immobile patient no longer needs to be estimated for accurate drug dosage and treatments and this leads to improved patient outcomes. The idea originated from a frontline nurse, who is named as inventor on the multiple global granted and applied for patents, and is made under licence to NHS Lanarkshire.

AESSEAL Plc

AESSEAL Plc
Mill Close
Rotherham
South Yorkshire
S60 1BZ

Website: www.aesseal.co.uk
Employees: 498
Immediate Parent: AES Engineering Limited
Managing Director: Mr Chris Rea CBE
Press Contact: Mr David Amory
Tel: 01709369966
Email: david.amory@aes seal.co.uk

Founded in 1979, Aesseal Plc is a specialist in the design and manufacture of mechanical seals and support systems. The company has developed and patented a range of Short Canister Mixer Seals (SCMS) for use in difficult sealing applications; including a broad range of mixer, agitator, and reactor applications. The company has utilised advanced technology and concepts throughout the design, development and manufacturing stages to create the product range and has obtained certification for their SCMS range of seals ensuring they are compatible for use in hazardous locations where flammable liquids, vapours, gases, or combustible dusts have the potential to cause a fire or explosion.

High Seat Holdings Limited and its subsidiaries

Comfort House, Units 1-3a Grange Road Industrial Estate
Grange Road
Batley
West Yorkshire
WF17 6LN

Website: www.hslchairs.com
Employees: 569
Immediate Parent: N/A
Chairman: :Mr William Burrows
Press Contact: Mrs Venessa Hodgson
Tel: 01924 507050
Email: marketing@hslchairs.com

High Seat Holdings Limited (HSL) make chairs and sofas and have been developing chair and sofa designs that incorporate a revolutionary and patented detachable knuckle using an innovative method of attachment. The knuckle is an ergonomically shaped wooden extension to the arms of a soft upholstered chair, which provides a solid point of leverage. Their furniture is aimed at elderly consumers with specific mobility needs who require the support of a knuckle to assist them with sitting or getting up from the chair. This application is for a range of furniture that meets mobility needs of the customers as required and can be adapted as needed in the future. A high level of innovation is demonstrated in the application and evidenced by the patents granted in 2019.

BetterYou Ltd

Unit 24 Shortwood Court
Shortwood Business Park
Barnsley
South Yorkshire
S74 9LH

Website: www.betteryou.com
Employees: 40
Immediate Parent: N/A
Founder & Managing Director: Mr Andrew Thomas
Press Contact: Miss Abigail Camwell
Tel: 07720826004
Email: abigail.camwell@betteryou.com

Yorkshire based BetterYou Ltd established in 2005 is a natural health company specialising in the supplementation of key nutrients lost through modern diet and lifestyle. Based on scientific research that demonstrated the effectiveness of absorption of drugs delivered via an intra-oral spray compared to injection, and by developing pump spray technology, the company created a range of nutritional oral sprays. The company's academic research partner, Dr Charles Heard of Cardiff University, determined that optimal absorption takes place in the inner cheek, called the buccal membrane, as opposed to the sub-lingual area of the mouth that was the prior target for oral delivery. This discovery underpinned further innovations in pump technology to deliver a spray plume that effectively coats the inner cheek. It is of note that two doctorates have been focused on the study of BetterYou vitamin D oral spray research.

Yorkshire & The Humber International Trade



C-Kore Systems Ltd

3 Bramley's Barn
The Menagerie, Skipwith Road
Escrick, York
North Yorkshire
Yorkshire and the Humber
YO19 6ET

Website: www.c-kore.com
Employees: 6
Immediate Parent: N/A
Managing Director: Mr Tim Overfield
Press Contact: Mrs Elaine Hukins
Tel: 01904 215161
Email: elaine.hukins@c-kore.com

C-Kore Systems Ltd started trading in 2013, and is based near York. C-Kore Systems designs, manufactures, and rents subsea electrical test tools for offshore subsea oil and gas fields. In 2018 it investigated markets for Fault-Finding and New-Installation. For the fault finding market the company calculated oil field sizes combined with estimates for electrical components. For new installation markets commercially available information was used to obtain project commencements in the five global market areas. The top current markets are Australia, USA, Egypt, Portugal and Philippines, with new markets in Africa. Overseas sales have grown by 798% over the three year application period and the proportion of sales exported has increased to 77% of total sales. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Primeast Ltd

5 Greengate
Cardale Park
Harrogate
North Yorkshire
Yorkshire and The Humber
HG3 1GY

Website: www.primeast.com
Employees:
Immediate Parent: N/A
CEO: Mr Russell Evans
Press Contact: Ms Sarah Morgan
Tel: 07480239397
Email: sarah.morgan@primeast.com

Established in 1987 and based in Harrogate, Primeast Ltd is a professional services firm which operates globally. Its European core team of 30 are based in Harrogate in North Yorkshire and they have a team of 4 based in New Jersey, USA. Its focus is culture transformation, change management and adult-development based enterprise learning, specialising in leadership development, teamworking and executive coaching. Its clients are UK and international organisations and it operates in many sectors but primarily in pharmaceutical, automotive, technology, oil and gas, serving clients in over 40 countries. Over the last three years overseas sales have increased from £1.6m to £2.5m: an overall growth of 60%. The percentage exported has remained 70% throughout. New markets entered include: Belgium, Germany, France, Brazil, Czech Republic, Hungary, Thailand, India, Mexico and Canada. Today its top markets are: USA, Belgium, Germany, Brazil, and the Czech Republic. They win the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



Yorkshire & The Humber International Trade



OSL Cutting Technologies

Burgess Road
Attercliffe
Sheffield
South Yorkshire
S9 3WD

Website: <http://www.oslgroup.com/>
Employees: 116
Immediate Parent: OSL GROUP HOLDINGS LIMITED
CEO: Mr Mathew Grey
Press Contact: Ms Imogen Temple
Tel: 07394562098
Email: itemple@oslct.co.uk

Founded in 2001, OSL Cutting Technologies is a Sheffield based manufacturer of cutting tools and hole cutting solutions. It is a subsidiary of OSL Group and has grown through a mixture of acquisitions and integration of brands. Following the 2019 acquisition of Universal Drilling and Cutting Equipment, OSL Cutting Technologies now owns and operates five manufacturing brands from its HQ in Sheffield; as well as offices in Chicago USA and Oostvoorne Netherlands. Over three years overseas sales have grown by 60% per annum and by £6.7 million to £11.4 million, and now make up 69% of all sales. Main markets in 2019 were United States, Germany, Netherlands, Canada and Norway. It aims to become a world leading OEM manufacturer, designer and supplier of hole cutting equipment. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Team17 Digital Ltd

3 Red Hall Avenue
Paragon Business Park
Wakefield
West Yorkshire
WF1 2UL

Website: <https://www.team17.com/>
Employees: 173
Immediate Parent: Team17 Software Limited
CEO & Founder: Ms Debbie Bestwick MBE
Press Contact: Mr Jon Wilcox
Tel: +44 7932 900998
Email: jon.wilcox@team17.com

Established in 1990 in Wakefield, Team17 Digital Ltd is a leading independent video games label that both develops and publishes its own intellectual property games and is also a creative partner and publisher for third party developed IP games from around the world. The business floated in AIM in May 2018 to become a public owned entity. The business focuses on premium games, and their portfolio now comprises over 100 games that span a wide genre of game type, including the iconically British and well-established Worms franchise that celebrated its 25th anniversary in 2020. Overseas sales have grown strongly across the last six years from £5.6m to £55.1m: an overall growth of 873%. The percentage exported has also risen from 86% to 89%. Team17 sells product in over 200 countries and has opened up its marketing efforts specifically in China and Japan. The company wins the Queen's Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.



Yorkshire & The Humber International Trade



Naylor Clayware- a division of Naylor Drainage Ltd

Actons Works
Lane Head Road, Cawthorne
Barnsley
South Yorkshire
S75 4AD

Website: www.naylor.co.uk
Employees: 106
Immediate Parent: Naylor Industries plc
Chief Executive: Mr Edward Naylor
Press Contact: Mr Edward Naylor
Tel: 07778472454
Email: edward.naylor@naylor.co.uk

Naylor Clayware, a division of Naylor Drainage Ltd was founded in 1890, and is an independent operating division of a fourth generation family owned business based in Barnsley. It manufactures and sells clay pipe systems- most notably specialist, high-performance systems for trenchless installation and aggressive operating environments. These technical products are ideally suited to international construction activity. Overseas sales have increased over three years by 161%; and overseas sales now account for 26.3% of total sales. The company has sold its products in 65 markets across all continents and its current top 5 markets are Germany, Poland, Belgium, Singapore and New Zealand. In recent years it has broken into new markets in New Zealand, Brunei, Singapore and South Africa. The company wins the Queens Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.

Bluefin Trading Ltd

Keelham Farm
Hebden Bridge
West Yorkshire
HX7 8TG

Website: www.bluefinfitness.com,
www.bluefinsupboards.com, www.bluefinactive.com
Employees: 11
Immediate Parent:
Founder: Mr William Vaughan
Press Contact: Miss Lizzie Parrott
Tel: 07375053938
Email: lizzie@bluefintrading.co.uk

Established in 2013, and based at Hebden Bridge, Yorkshire, Bluefin Trading Ltd is an innovative e-commerce business, built on international export and online retail expertise. At the heart of the business is a family-driven ethos and a young team of digital experts who are constantly evolving and improving the range; from exercise equipment and well-being, to kayaks and paddleboards. Its team, which has grown from a staff of four to over 20 operating from West Yorkshire, to Barcelona, to Vancouver, to East Asia and beyond. Its fitness and paddleboard brands generate the biggest revenue streams, and Germany is its biggest market, being responsible for over 50% of sales. Over the last three years overseas sales have grown by 4,439%, and the percentage of Sales exported has risen from 4.5% to 71%. The company wins the Queen's Award for International Trade for Outstanding Short Term Growth in overseas sales over the last three years.



Ethoss Regeneration Ltd

8 Ryefield Court
Ryefield Way
Silsden
West Yorkshire
BD20 0DL

Website: www.ethoss.dental
Employees: 3
Immediate Parent: N/A
Managing Director: Dr Paul Harrison
Press Contact: Miss Alex Holdcroft Holdcroft
Tel: 7970630652
Email: ah@ethoss.dental

Ethoss Regeneration Ltd was founded in 2013 and is based in Silsden, near Skipton in West Yorkshire. The business was founded by a world-renowned dental surgeon, Dr Peter Fairbairn, and a highly experienced biomaterial product development specialist, Dr Paul Harrison who created a product that changed the dental bone grafting market - a sector that had remained static for decades. This was achieved by the development and distribution of synthetic, ethical bio-materials used in bone grafting during dental surgery. Following two years of R&D, Ethoss was awarded the CE mark as a Class 3 Medical Device and launched in the UK and Greece in October 2015. Rapid expansion followed, predominantly in Europe, and it now exports to Germany, Poland, Greece, Australia, Malaysia and many other markets.

Yorkshire & The Humber

Promoting Opportunity



Lattitude7

Lattitude7
7 Pond Farm Drive
Brighouse
West Yorkshire
HD6 2RT

Website: www.lattitude7.co.uk
Employees: 2
Immediate Parent: N/A
Business Owner & Founder: Dr Martin Haigh MBE
Press Contact: Mr Dominic Brown
Tel: 01422 260200
Email: dominic.brown@jpimedia.co.uk

Lattitude7 has a Get Ready for Work programme, developed by a Brighouse, West Yorkshire, entrepreneur who has been raising funds since 1982 to support the promotion of opportunities through training and improving social mobility in his local community and beyond. The entrepreneur's business has a Corporate Social Responsibility policy where 30% of their efforts are provided in-kind and directly focused on helping disadvantaged individuals and groups. This pro-bono element is geared to achieving significant change in the lives of others, especially their acquisition of skills, attitude, confidence, and resilience, to have a better chance of finding and staying in work or self-employment. There have been over 1,200 participants on the programme. More than 90% of participants who started a programme became ready for work, 31% had a social mobility change, 40% found work immediately, and 37% were in work within 1 year.

Sewell Ventures 'trading as' Sewell Group

Geneva Court
Geneva Way, Leads Road
Hull
East Riding of Yorkshire
HU7 0DG

Website: www.sewell-group.co.uk
Employees: 462
Immediate Parent: Sewell Ventures
Chair and Managing Director: Mr Paul Sewell OBE
Press Contact: Mrs Rachel Smurthwaite
Tel: 07736989982
Email: communications@sewell-group.co.uk

A large Company based in Hull and established in 1876 and became Sewell Ventures 'trading as' Sewell Group in 2012. There are a multi-disciplined group of companies operating in the investments, developments, estates planning, construction, facilities management, and retail sectors. The Company takes an encompassing approach to supporting and encouraging social mobility both within its own workforce and externally in the deprived areas of Hull and the wider Yorkshire region. Internally, the 456 strong staff are provided with skills development and career advancement opportunities based on hard work, talent and behaviours rather than academic qualifications. Externally, employees are empowered to become ambassadors in community and schools engagement programmes. The activities of the organisation are broad based and far reaching. For example, construction tasters have been provided for 1,400 young people, paid employment has been created for over 30 individuals with learning disabilities, and over 200 apprenticeships have been implemented.



Yorkshire & The Humber Promoting Opportunity



Community Shop

C/O Company Shop Ltd
Wentworth Way, Wentworth Industrial Estate
Tankersley, Barnsley
South Yorkshire
S75 3DH

Website: www.companyshopgroup.co.uk
Employees: 45
Immediate Parent: Company Shop Ltd
Founder & Chairman: Mr John Marren
Press Contact: Ms Clare Mitchell
Tel: 01226 355165
Email: Clare.Mitchell@companyshop.co.uk

Community Shop is a Community Interest Company, aiming to build stronger individuals and more confident communities. It provides members with access to discounted food (Community Store) and life-changing learning and development programmes (Community Hub). The first store opened in South Yorkshire (2013), with five more opening since regionally, including one in London. Communities supported are in the top 10% for deprivation and individuals come from a wide range of disadvantaged groups. The Success Plan, a package of 11 support programmes, helps people 'identify their assets' and the barriers they experience. A team of professional mentors write bespoke plans and participants undertake facilitated group work to overcome those barriers. Graduates from the Success Plan can also train as Community Leaders. As well as Community Store and Community Hub, the Company also offers Community Kitchen, where members access cookery schools and discounted meals. In total the Company has supported almost 8,000 families.

Incommunities Group Ltd

Incommunities, The Quays, Victoria Street,
Shipley
Bradford
West Yorkshire
BD17 7BN

Website: www.incommunities.co.uk
Employees: 964
Immediate Parent: N/A
CEO: Ms Rachael Dennis OBE
Press Contact: Ms Caroline Chapman
Tel: 07837 999546
Email: press@incommunities.co.uk

Housing association Incommunities Group has around 23,000 properties across Yorkshire, predominately in the Bradford district. In 2017 the company established an employability team to support people into sustainable employment through a bespoke programme of training and personal development. An in-house training team provides participants with the skills and/or qualifications they need to support them into work. It provides job search, CV support, mock interviews, maths and English qualifications, and other training courses. The employability service targets people living in the Bradford area, which has a third of its 310 neighbourhoods ranking in the most deprived 10% in the UK. The team also works directly with employers to create meaningful job opportunities and a partnership network of 22 community centres helps ensure courses, training and job clubs are accessible in areas with low access to car transport.



Phoenix Health and Wellbeing

Lower Ground Floor
30 Park Place
Leeds
West Yorkshire
LS1 2SP

Website: www.phoenixhealthandwellbeing.org.uk
Employees: 3
Immediate Parent: N/A
Director: Mrs Gill Trevor
Press Contact: Mrs Gill Trevor
Tel: 01132340818
Email: gill@phoenixhealthandwellbeing.org.uk

Phoenix Health and Wellbeing, a charity and social enterprise based in Leeds employs 3 people and 30 sessional therapists. It provides massage, acupuncture and counselling support to people who have chronic health issues and low incomes. The business model generates profits to fund this free or subsidised charitable support by providing full-fee massage and counselling treatments to the public and employee assistance to local businesses. The business model demonstrates passion and commitment to sustainable development and is commended for the level of impact given the small size. The company response to Covid-19 has been exemplary, providing on-line sessions and podcasts, reaching out to the isolated or lonely. It is awarded the Queen's Award for Enterprise in Sustainable Development because it has demonstrated excellent positive impacts across a number of initiatives such as a self-sustaining finance model, and the delivery of services in response to community need and in close partnership with a range of stakeholders and volunteers.

The Queen's Awards for Enterprise 2020



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The Queen's Awards Office
The Department for Business, Energy & Industrial Strategy
1 Victoria Street
London
SW1H 0ET



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2021

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